

Ericsson New Procurement Initiative – action required

Dear Supplier,

Ericsson launched a new initiative to enhance and streamline the current Supply Chain Collaboration and eInvoicing processes. To ensure positive change, Ericsson is partnering with SAP Business Network*, a market-leading provider of Procurement and Finance, to improve the supplier interaction.

What is changing?

As a supplier of Ericsson, we are contacting you to request that you join the SAP Business Network and begin transacting with us electronically. To do this, we require you to create an account or transact with us via an existing Ariba account, if applicable.

These changes are part of Ericsson's standard terms and conditions going forward and as valued partners we anticipate all our suppliers will comply with this process change to ensure the continuity of our successful working relationship. Ericsson is committed to the success of this initiative and is working hard to make the transition as seamless as possible.

Next steps

Please cascade this to your relevant teams to ensure the appropriate contacts will be reached and please fill in this short [form](#) with the correct contact details (name, job title, email address).

A 1-hour Summit will be held to present SAP Business Network and next steps. Please use [this link](#) to register (in case you cannot attend, this will ensure you receive the recording of the session).

The above are **necessary steps** in the account enablement process. We thank you for your support as we strive to strengthen and enhance our joint business relationship and operations with this new technology. We look forward to a continuous successful working relationship.

If you have any questions, please do not hesitate to contact the supplier enablement team at ariba.onboarding@ericsson.com

Best regards,

Maria Lindeborg
Head of Purchase to Pay & Compliance

**Please note the Ariba Network has been recently rebranded to SAP Business Network.*