



2202 Release

Feature Overview and Q&A – SAP Ariba Sourcing and Supplier Management

Rob Jones
8 February 2022

PUBLIC

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Agenda

Logistics

General Release Information

Key Feature Discussions

- Source to Contract Features
- Supplier Management and Risk Features

Reminders

Logistics

To Ask a Question, please use the ON24 Q & A Panel

- If not already visible, click the Q&A button at the bottom of the screen.
- Type your question in the “Enter your question here” area.
- Click Submit.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



Logistics

During the session, demonstration / video access

- If not already visible when the speaker starts video playback, click the Audio button on the bottom of the screen to see the video.
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Logistics

At the end of the session, provide Survey feedback

- If not already visible, click the Survey button at the bottom of the screen.
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Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!



Survey

Event Survey

Your feedback on this webinar is greatly appreciated. We review every response in order to make continuous improvements to these presentations.

1. How strongly would you recommend this webinar to your peers?

Select a Choice

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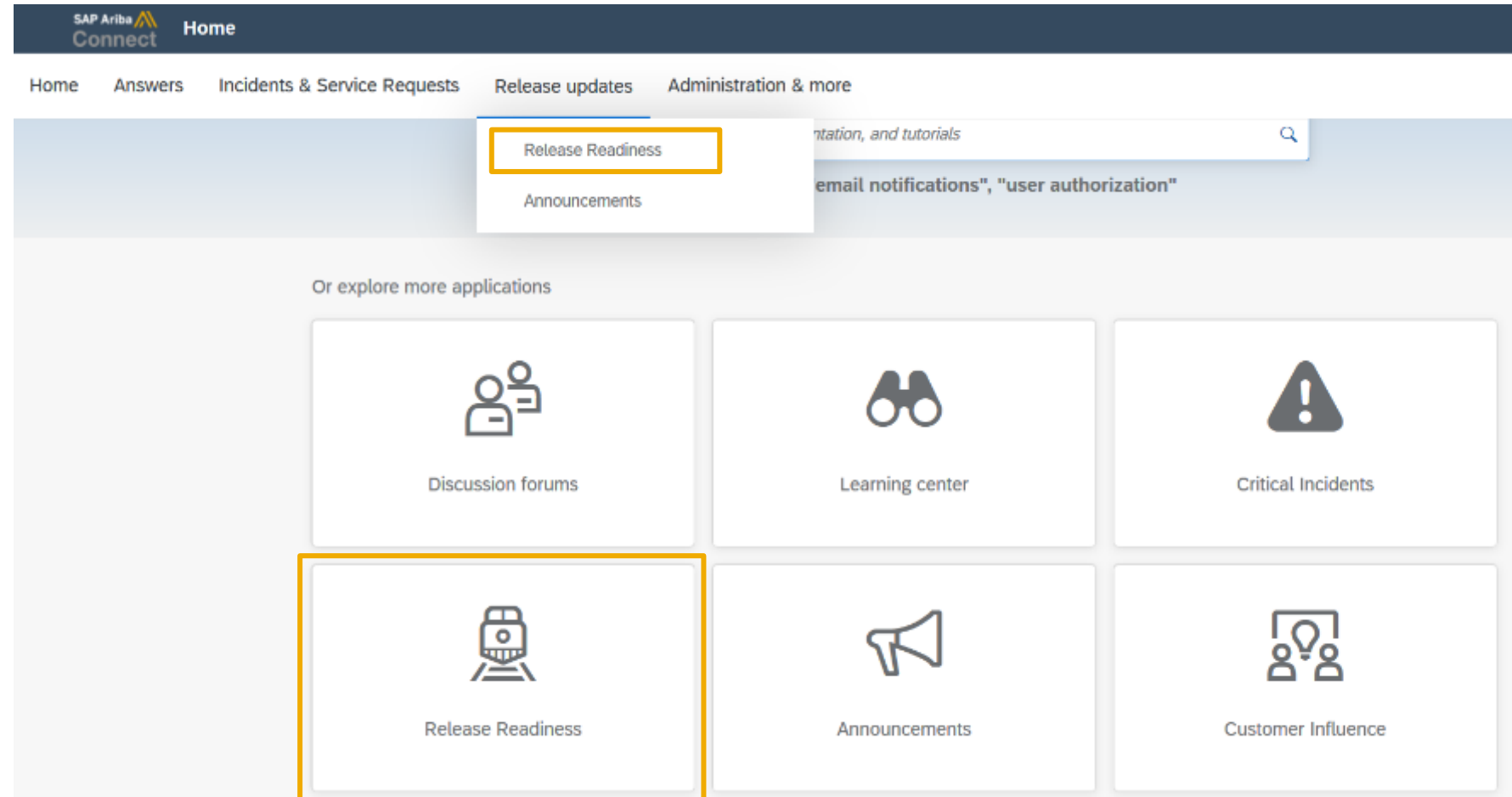
Select a Choice

3. Provide any comments you have regarding this session or the release materials:

Submit

General Information **Session Materials**

- SAP Ariba Connect user interface
- Multiple routes for launching the Release Readiness page
- Access to product announcements also available



General Information **Session Materials**

Redesigned Release Readiness landing page as of 2202 release.

Scroll through to see full list of features, documentation links, release schedules, and archived information from prior releases.

Release Readiness

[Have a question?](#)

SAP Ariba Release Readiness

Welcome to the SAP Ariba Release Readiness portal - a central location to get up-to-date information and materials to help you prepare for upcoming releases.

2202 Release Resources

Review the [Feature List](#). Includes brief descriptions, enablement model, and access to available KT and demos.

Discover the benefits coming with this release with the [Release Highlights](#).

The [Release Summary](#) provides a downloadable overview of planned features with links to additional feature content.

The [What's New in SAP Ariba](#) guide provides full details on each feature.



Learning Quick Links

[Intelligent Source to Pay](#)

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[Guided Sourcing Resources](#)

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Webcasts

Select one or more of the following webcasts and complete registration. Click any webcast listing to view its details.

- SAP Ariba 2202 Early Release Series - Business Network & Supply Chain**
Available On Demand
- SAP Ariba 2202 Early Release Series - Procurement**
Available On Demand
- SAP Ariba 2202 Early Release Series - Strategic Sourcing & Supplier Management**
Tuesday, February 08, 2022, 07:00 AM PST
- SAP Ariba 2202 Early Release Series - Integration (CIG & APIs)**
Wednesday, February 09, 2022, 07:00 AM PST

Register Now

Overview

Title: SAP Ariba 2202 Early Release Series - Strategic Sourcing & Supplier Management

Date: Tuesday, February 08, 2022

Time: 07:00 AM Pacific Standard Time

Duration: 1 hour

Summary

About this session:

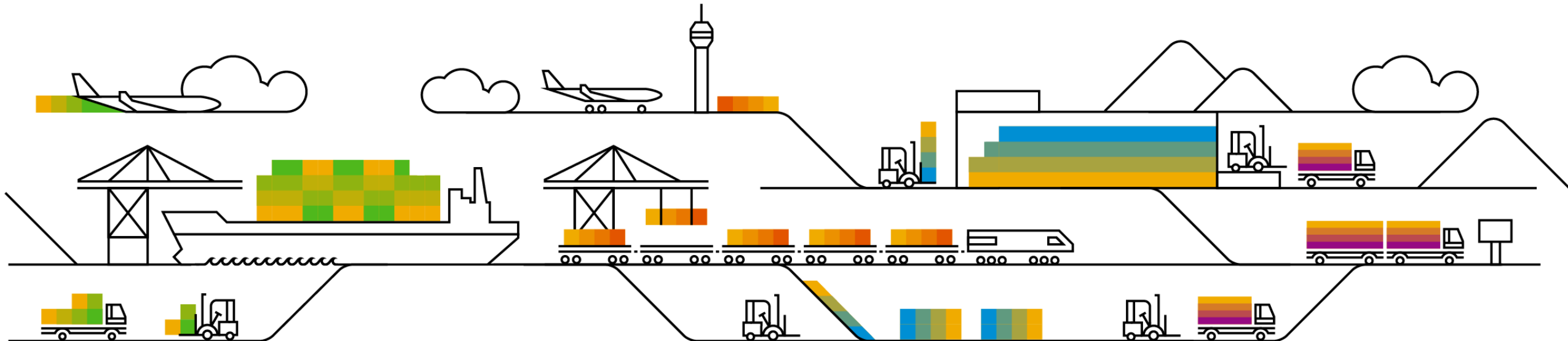
During this webcast session, we will provide an overview of the key features planned for the **SAP Ariba 2202** release.

Solution Areas:

Sourcing, Contracts, Spend Analysis, Supplier Management and Risk

Sourcing and Contracts

Planned Key Features



Planned Key Features

Source to contract

Sourcing

1. **Guided sourcing events – Ability to import event content from standard Excel documents**
[SS-26635]
2. Support for Japanese reverse auction events in guided sourcing [SS-21937]
3. Enhancements to English reverse auctions in guided sourcing [SS-27602]

Strategic sourcing for industries

1. Ability to view historic price for line items from the item view tab of the Bid Analysis dashboard
[OPT-753]

Contracts

1. New user interface for enhanced contract line item management [SC-15613]

Feature at a Glance

Ease of implementation

● High touch / complex

Geographic relevance

● Global

Introducing: **Guided sourcing events – import event content from Excel documents**

✓ Changes to existing functionality

Previously, buyers could import event content to guided sourcing events from a simplified Excel document or an unstructured Excel document.

Now, buyers can import event content to guided sourcing events from a standard Excel document defined by SAP Ariba.

You can choose to import event content (items, questions, and requirements) and supplier data from a standard Excel document. If the standard Excel document contains conditions for items, the conditions are also imported to the guided sourcing event.

To import event content from a standard Excel document, you must select the **SAP Ariba Standard format (items/questions/participants)** option in the **Import content from Excel > Choose import method and upload file** popup available from the more icon (**⋮**) of the guided sourcing event. When you select the **SAP Ariba Standard format (items/questions/participants)**, you can do the following:

- choose to import content, participants, or both
- select to add or replace the existing event content

i Note

When you select participants, you can only add the supplier data to the guided sourcing event. You cannot replace the supplier data in the existing guided sourcing event with the new content from the standard Excel document.

Demonstration

Planned Key Features

Source to contract

Sourcing

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Feature at a Glance

Ease of implementation  Low touch / simple
Geographic relevance  Global

Introducing: Support for Japanese reverse auction events in **guided sourcing**

Customer challenge

The functionality of the Japanese reverse auction is available in SAP Ariba Sourcing. To increase further adoption, this feature is now also available within the guided sourcing capability.

Meet that challenge with **SAP Ariba**

This feature enables buyers using the guided sourcing user interface to create, monitor, and award Japanese reverse auctions. A new Japanese reverse auction template for guided sourcing is introduced to support Japanese reverse auctions, and a Bid console page is added to help buyers monitor the progress of a Japanese reverse auction in near real time.

Experience key benefits

The Japanese Reverse Auction strategy allows to enforce strong competition where the sole competition factor is price and item specifications are clearly defined and non negotiable.

Suppliers accept to stay in the negotiation while the price is decreasing on a given interval. Suppliers who do no longer accept the given price, will simply not accept the price and will automatically drop out of the auction. The strategic buyer defines the awarding strategy in the auction template and with that how many suppliers are accepted for the final bid acceptance. This enables single- or multi awarding.

Key benefit: extremely efficient negotiation practice for high competitive yet clear defined items.

Solution area

SAP Ariba Sourcing: Guided Sourcing Capability

SAP Strategic Sourcing Suite: Guided Sourcing Capability

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use

Prerequisites and Restrictions

- Realm needs to have guided sourcing enabled
- Necessary user permission: Category Buyer

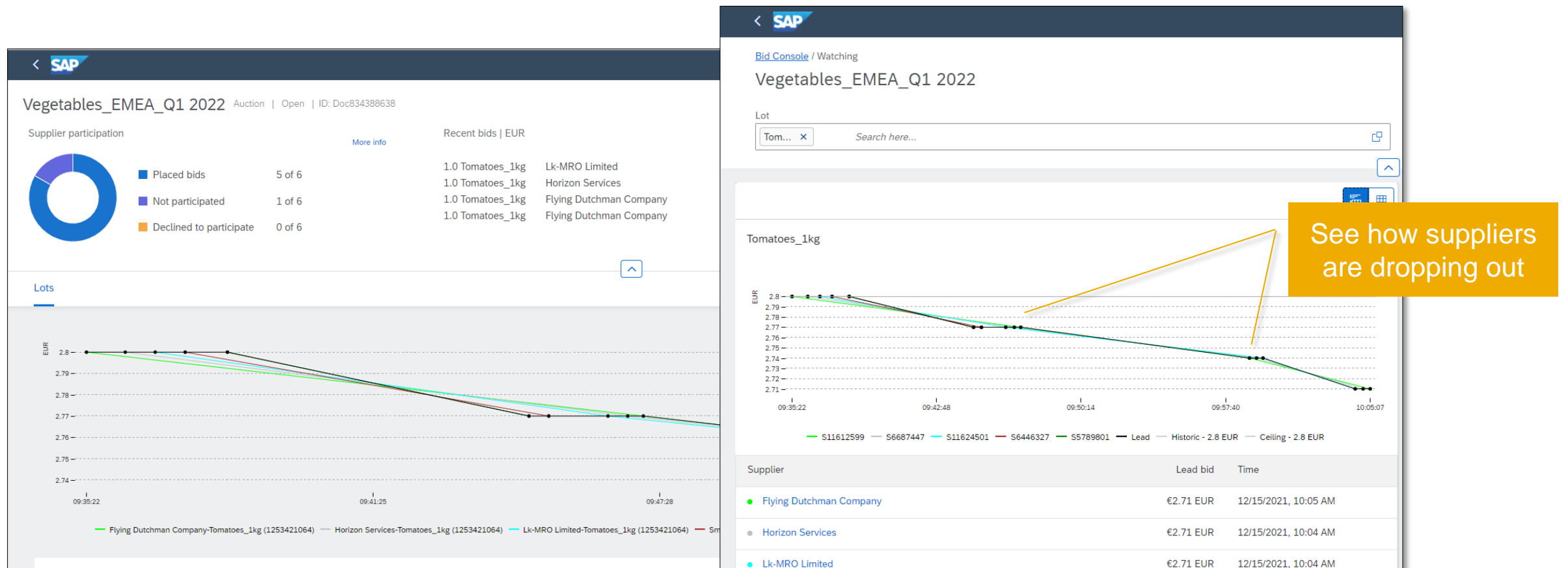
Demonstration

Feature at a Glance

Introducing: Support for Japanese reverse auction events in **guided sourcing**

Detailed feature information

This feature enables buyers using guided sourcing to create, monitor, and award Japanese reverse auctions from the guided sourcing UX:



Planned Key Features

Source to contract

Sourcing

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2. Support for Japanese reverse auction events in guided sourcing [SS-21937]
3. **Enhancements to English reverse auctions in guided sourcing [SS-27602]**

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Feature at a Glance

Ease of implementation  Low touch / simple
Geographic relevance  Global

Introducing: Enhancements to English reverse auctions in **guided sourcing**

This feature introduces the following buyer-side enhancements to the English reverse auction support in the guided sourcing interface of SAP Ariba Sourcing:

- A **View Details** option for each item in the **Bid Console** page and a corresponding **Item Details** page that contains item information, item terms, historic pricing, ceiling or initial price for the item, and bid history for the item in graphical and tabular format.
- A > (greater than) icon for each entry in the **Bid History** table and a corresponding **Response Details** page that contains details of the bid submitted by the supplier for the selected item or lot.

Demonstration

Planned Key Features

Source to contract

Sourcing

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Contracts

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Feature at a Glance

Ease of implementation

Low touch / simple

Geographic relevance

Global

Introducing: **Ability to view historic price for line items from the item view tab in the Bid Analysis Dashboard**

✓ User interface changes

A new check box, **Show Historic Price**, is added to the **Item view** tab of the **Bid analysis** dashboard. This appears only when the price term is selected.

When the **Show Historic Price** check box is selected, if historic price information is available for the selected items, the graph in the **Item view** tab displays the historic price for the selected items. The historic price for a line item is represented with a dotted line in the same color that is used for the item bar in the graph. The historic price data is always plotted to the same axis to which the price term is mapped.

A new popup is added to appear when users mouse over the bars in graph. The popup displays the details such as price, deviation from the historic price, savings (if the formula used for calculating savings is different from the one used for calculating the deviation from the historic price), item coverage, and supplier contact.

Demonstration

Planned Key Features

Source to contract

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Contracts

1. **New user interface for enhanced contract line item management [SC-15613]**

Feature at a Glance

Ease of implementation  High touch
Geographic relevance  Global

Introducing: New user interface for enhanced contract line item management

Customer challenge

Only a single ERP contract can be created from one contract in Ariba Contracts.
Bulk edit/delete is only possible through Excel.
The contract line items document needs a better user experience to handle these changes and drive more efficiency throughout the process.

Meet that challenge with SAP Ariba

The new UI for Contract Line Items Document provides users with a new user experience to access and manage the contract line items document through enhanced functionalities such as search, bulk edit, distribution and many more.

Experience key benefits

The improved user experience leads to more adoption and drives process efficiency:

- Enhanced search functionality
- Possibility for bulk edit
- Contract distribution is now possible

Solution area

SAP Ariba Contracts
SAP Ariba Strategic Sourcing Suite

Prerequisites and Restrictions

Prerequisites:

- The user must be assigned to the category buyer user group
- Scheduled task which need to be run: LineLevelERPTermsEnabler
- If SAP Ariba Contracts is used integrated with an ERP system such as SAP ERP, the necessary ERP terms need to be added to the prototype line item in the CLID template of the business system which makes all the required ERP fields appear in the line-item table
 - *Please note: an optional migration task is available to allow migration of existing material contracts to the new user interface for line items document. This migration task needs to be run prior to the activation of the feature.*

Restriction:

- This is only applicable for material based contracts and does not apply for services contracts and large line item contracts.

Implementation information

This feature is automatically on for all customers with the applicable solutions but requires **customer configuration**.

Demonstration

Feature at a Glance

Introducing: New user interface for enhanced contract line item management

Detailed feature information

The new UI for Contracts Line Items Document now facilitates the creation of contract line item documents for materials that can be distributed to more than one contract in a single ERP. The ease of using the available functionalities such as search, bulk edit/delete and distribution of the contract line items enhances the user experience and enables a better adoption of managing contract line items within SAP Ariba Contracts.

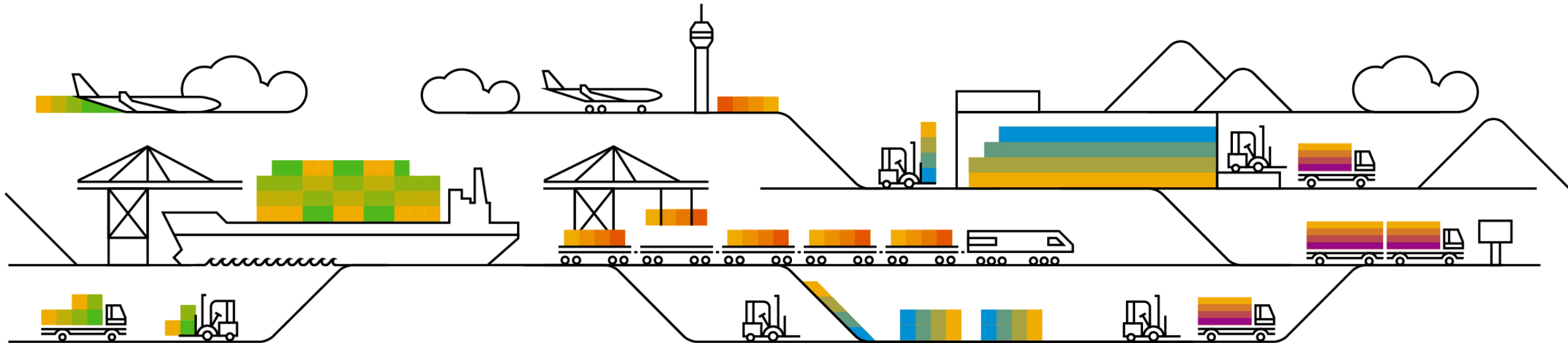
This new user experience is available for material based contracts and does not apply for services and large line items (>2000items) contracts.

The screenshot displays the SAP Ariba Contracts Line Items management interface. The interface is divided into two main sections: a left sidebar and a main content area. The sidebar, titled 'Line Items', contains a list of items with checkboxes and 'Add description' links. The main content area, also titled 'Line Items', features a toolbar with 'Add', 'Edit', 'Distribute', and 'Delete' buttons. The 'Distribute' button is highlighted with a mouse cursor. Below the toolbar is a table with columns for 'Item', 'Price', 'Quantity', 'Extended Price', 'Region', and 'Carton Type'. The table contains three rows of data, each with a checked checkbox in the 'Item' column.

Item	Price	Quantity	Extended Price	Region	Carton Type
1.0 Carton_M Add description	€1.8 EUR	500 each	€900 EUR <i>fx</i>	EMEA	Flat Blank
2.0 Carton_S Add description	€1.4 EUR	500 each	€700 EUR <i>fx</i>	EMEA	Flat Blank
3.0 Carton Repack Add description	€0.9 EUR	500 each	€450 EUR <i>fx</i>	EMEA	Preglued

Supplier Management and Risk

Planned Key Features



Planned Key Features

Supplier management

Supplier Management

1. Support for workflows with internal forms in modular questionnaire projects [\[SM-30222\]](#)

Feature at a Glance

Ease of implementation  High Touch
Geographic relevance  Global

Introducing: Support for workflows with internal forms in modular questionnaire projects

Customer challenge

SLP Modular Questionnaires currently do not support Internal Forms and To-Do tasks. As a result, conditional and sequential data collection within an modular questionnaire is not possible, and work flows and assessments cannot be triggered based on values collected from a previous form or document.

Meet that challenge with SAP Ariba

This feature adds support for workflows that include one or more internal forms and To-Do tasks in addition to the key questionnaire in both internal and external modular questionnaire projects.

You can use these internal forms and associated To-Do and approval tasks to create questionnaire workflows that not only collect information from the main questionnaire recipient but also allow internal stakeholders to provide supplementary information or analysis, or affirm actions performed in other systems.

Experience key benefits

- Paves a broader path for process framework adoption by enabling customers to configure sequential and conditional questionnaires and workflows as they had done before with legacy qualification.
- Standalone modular questionnaire projects also benefit from this added configuration capability.

Solution area

SAP Ariba Supplier Lifecycle and Performance (SLP)
SAP Ariba Supplier Risk
SAP Ariba Strategic Sourcing Suite

Implementation information

This feature is ready for immediate use for all customers with the applicable solutions but requires **customer enablement** steps.

- **Enable internal forms in modular questionnaires in Intelligent Configuration Manager.** To perform this, membership in the **Customer Administrator** group is needed.
- **Application.SM.MQ.EnableInternalFormsinModularQuestionnaires in SM Administration Configuration Parameters.** To perform this, membership in the **Ops Administrator** group is needed.

Prerequisites and Restrictions

Please refer to the detailed slides for prerequisites & restrictions

Feature at a Glance

Introducing: **Support for workflows with internal forms in modular questionnaire projects**

Prerequisites

- To create and edit modular questionnaire project templates, you must be a member of both the **Template Creator** and **SM Modular Questionnaire Manager** groups.
- To edit an internal form in an modular questionnaire project, you must be either the project owner or the owner of an active 'To-Do' task on that form.
- **Stand-alone external** modular questionnaire projects are supported, whereas **stand-alone internal** modular questionnaire projects are not supported.
- **Internal** modular questionnaire projects **are only supported** in the following scenarios:
 - In SAP Ariba Supplier Lifecycle and Performance sites where the process project feature (SM-16798) is enabled. In this case, internal modular questionnaires are supported in process projects.
 - In SAP Ariba Supplier Risk sites that use control-based engagement risk assessment projects. In this case, internal modular questionnaires are supported as risk assessments.

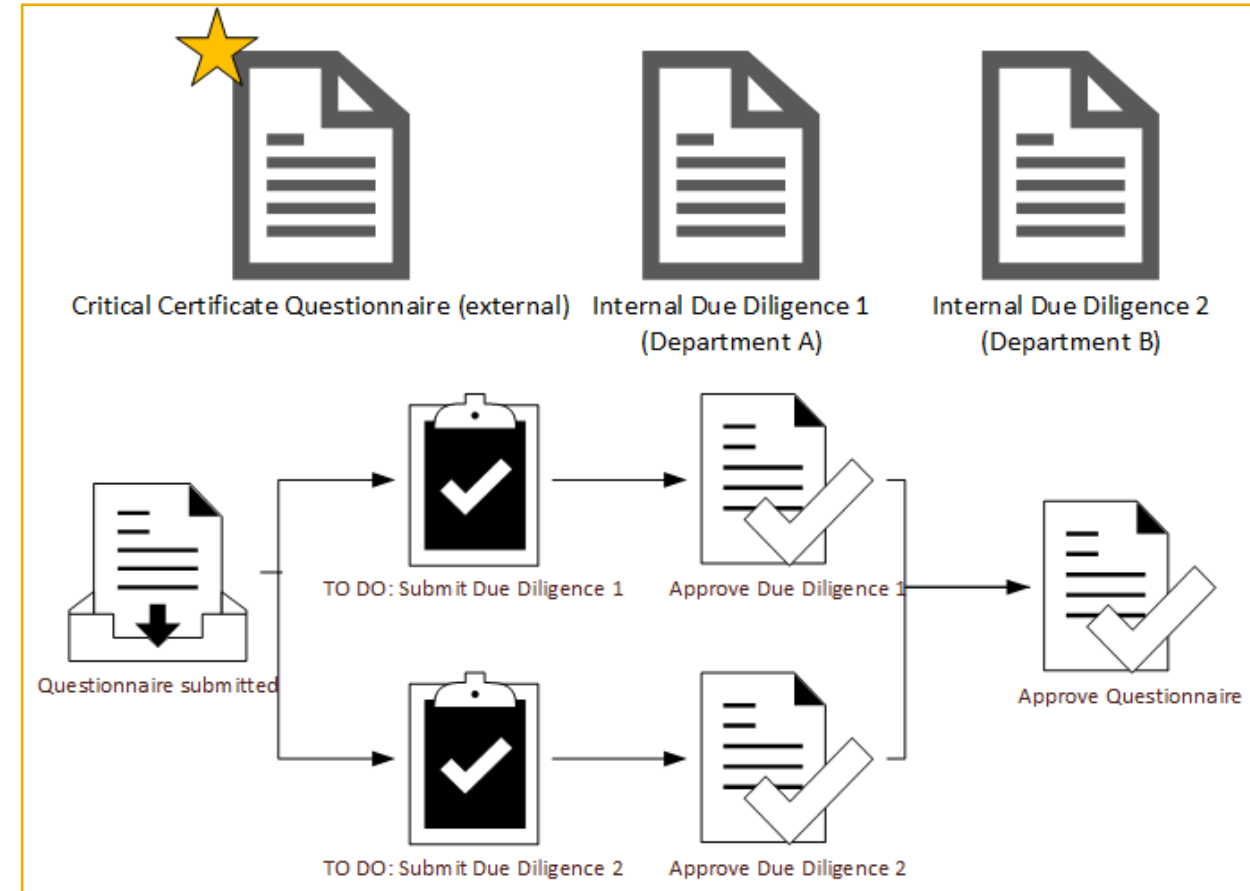
Restrictions

- Certificate management features are not supported in internal forms in a modular questionnaire project.
 - Do not show in the Supplier 360
 - Cannot be used to filter supplier searches
 - Do not generate notifications or trigger expiration of the associated modular questionnaire project
- Always collect certificate information using **Certificate** questions or certificate sections in the key questionnaire in the project.
- Internal forms within modular questionnaire projects do not display on the **Questionnaires** tab of the supplier 360° profile.
 - To access the internal form open the modular questionnaire project details page or view a task associated with the form.
- Additional forms cannot of type 'External'. Only the main questionnaire can be external.

Feature at a Glance

Example Configurations

- As an example, you can configure an internal audit that has several different components, where different task owners can complete forms related to the audit in the same internal modular questionnaire project.
- Another example is that you can have an external questionnaire asking a supplier to provide certain information, and include internal forms in the project so that internal task owners can provide analysis or ratings of that information.
- In both cases, the key questionnaire recipient completes the key questionnaire, and approvers can approve or deny the questionnaire project based on the combined information from the forms and the questionnaire.



Feature at a Glance

Enabling Internal Forms

1. The **Allow multiple internal forms** setting on the **Overview** tab of the modular questionnaire project template determines if the project can include one or more internal forms
2. The **Questionnaire** format specifies that the survey document is the key questionnaire in the project.
 - You can add only **one** survey document with the **Questionnaire** format to a modular questionnaire project template.
 - The key questionnaire performs the following functions:
 - Defines all of the characteristics of the questionnaire project, such as whether it can be reused or expire, whether it's an internal or external modular questionnaire, whether it allows updates, and its timing rules. The full set of **Supplier Management** rules is available in the survey document for the key questionnaire.
 - Determines the overall recipient of the questionnaire project.
3. The **Form** questionnaire format specifies that the survey document is part of the modular questionnaire project workflow but doesn't define the characteristics of the project itself and doesn't affect its status.
 - The questionnaire type of **Internal** is **required** for these forms.
 - You can add **multiple** survey documents with the **Form** questionnaire format and the **Internal** questionnaire type to a modular questionnaire project template that allows internal forms.

SM Modular Questionnaire

Overview Documents Tasks Team Conditions Advanced Options History

Properties Actions

Name: Bala MQ 1 Sequential Internal FORMS reuse false ⓘ

Description: ⓘ

ID: WS2669965 ⓘ

Owner: Chad Noll ⓘ

Base Language: English

Rank: 0

Questionnaire Type: Data Security

Type of Questionnaire Evaluation:

Commodity: Logistics 10

Regions: NOAM North America

Departments: 0 All

Applicable to direct Material: No

Allowed Commodity Levels: From: To:

Required content match (%): 100 ⓘ

Skip pre-publication validation? No ⓘ

Allow multiple internal forms: Yes ⓘ

Access Control: (No restrictions - Accessible to all users) ⓘ

Conditions: (none) v

Allowed Commodity Levels: From: To:

Required content match (%): 100 ⓘ

Skip pre-publication validation? Yes No ⓘ

Allow multiple internal forms: Yes No ⓘ

Access Control: (No restrictions) ⓘ

Conditions: (none) v

View Details

1

Supplier Management

Specify questionnaire format: Questionnaire ⓘ

Is questionnaire required? Yes No ⓘ

Specify questionnaire type: * External

Reuse: Yes No ⓘ

Always request updates when used in a process: Yes No ⓘ

Always open: Yes No ⓘ

Can expire? Yes No ⓘ

2

Supplier Management

Specify questionnaire format: Form ⓘ

Specify questionnaire type: * Internal

3

Feature at a Glance

Questionnaire Project Details

1. A process flow graph that shows the all tasks in the project workflow, including tasks on both internal forms and on the key questionnaire
2. A **Questionnaires** table that lists all forms and questionnaires in the modular questionnaire project.
 - Viewing a questionnaire or internal form from this table shows the standard questionnaire details page with questions, answers, and version history
 - The **Questionnaires** table does not show scores or score band indicators for questionnaires or forms with scoring. However, scores and score band indicators do show on the individual questionnaire details pages.
 - Questionnaire details pages for internal forms do not include the **Request Update** button, since update requests are only supported for the key questionnaire.
3. A **Tasks** table that lists all tasks associated with forms and questionnaires in the modular questionnaire project

Logistics Questionnaire

Not Responded

SUPPLIER
Supplier ABC

QUESTIONNAIRE TYPE
Modular Questionnaire

LAST UPDATED
Oct 19, 2021

RECIPIENT
Terry Kwan
tkwan@supplierabc.com

OWNER
Alice Jones

MATRIX

Category All>Logistics>Regional Transportation & Storage>Warehousing

Region All Regions>North America>USA

Business unit All>Manufacturing

Process Flow

Questionnaires

NAME	TYPE
Logistics questionnaire	External
Due Diligence	Internal
Compliance Check	Internal

A circled '2' highlights the 'Logistics questionnaire' row.

Tasks

NAME	ACTION BY	STATUS
To Do for Due Diligence		Not Started
Approval for Due Diligence		Not Started
To Do for Compliance		Not Started
Approval for Compliance		Not Started
Approval for Logistics Questionnaire		Not Started

A circled '3' highlights the 'Approval for Logistics Questionnaire' row.

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*** A PDF file and Recording of today's presentation will be posted in Release Readiness area of support.riba.com ***

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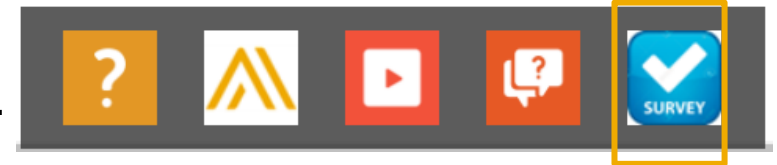
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Thank you for taking the time to share your thoughts with our team!



Survey

Event Survey

Your feedback on this webinar is greatly appreciated. We review every response in order to make continuous improvements to these presentations.

1. How strongly would you recommend this webinar to your peers?
2. Are you willing to be contacted to provide survey feedback on release readiness content?
3. Provide any comments you have regarding this session or the release materials:

General Information **Session Materials**

Redesigned Release Readiness landing page as of 2202 release.

Scroll through to see full list of features, documentation links, release schedules, and archived information from prior releases.

Release Readiness

[Have a question?](#)

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[Cloud Integration Gateway
\(CIG\) Community](#)

[Guided Sourcing Resources](#)

Thank you.

Contact information:

Rob Jones

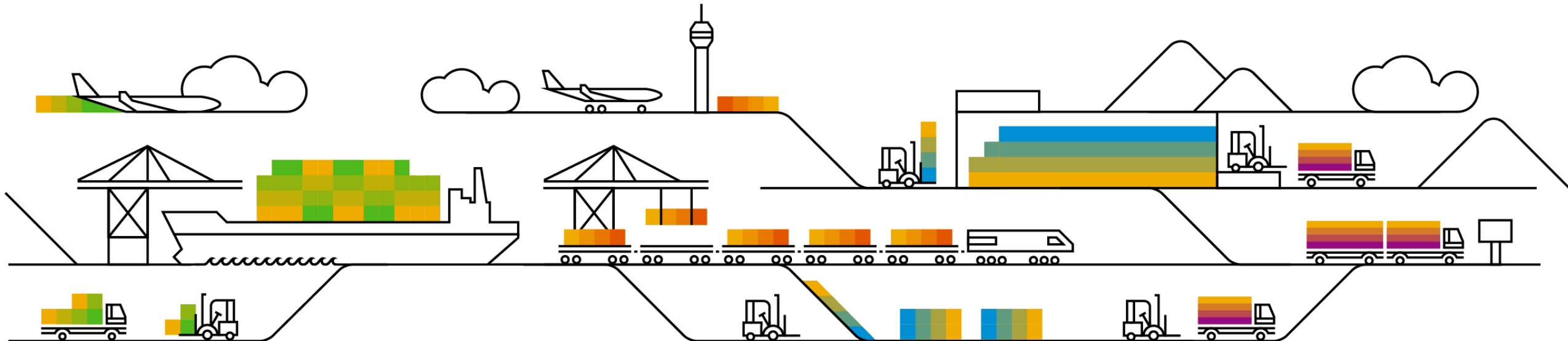
Sr. Director, Roadmap and Release Programs

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Washington, DC, USA

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Appendix: Additional information of possible interest



Communications Notice Recipients

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

Best Practice:

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email

The screenshot shows the SAP Ariba Connect interface. At the top, there is a search bar and a user profile for Rick Cox. A dropdown menu is open, showing options: User Profile, Change Password, Subscriptions (highlighted with a red box), Designated Support Contacts, Entitlements, Environments, Contact Us, Turn On Background, Help, and Log Out. Below the menu, there are three sections for subscription management:

- Downtime/Security Notifications:** Includes a 'Subscribe' button and a note: "Notifications regarding scheduled/unscheduled downtime and security information/bulletins. Note: Internal users will not receive this regardless of their subscription options. You may request access to the 'DL AR Notification' distribution list [here](#)."
- Product Release Information:** Includes a 'Subscribe' button and a note: "Notifications regarding new product releases, new features, and service pack availability. Note: Internal users will not receive this regardless of their subscription options. You may request access to the 'DL AR Notification' distribution list [here](#)."
- Discussion Forums:** Includes a section for "Discussion Forums and Subscriptions" with a list of forums and their subscription status (e.g., Sourcing and Supplier Enablement, Procurement and Invoicing, Ariba Network, Cloud Integration).

DSC view with ability to add additional email

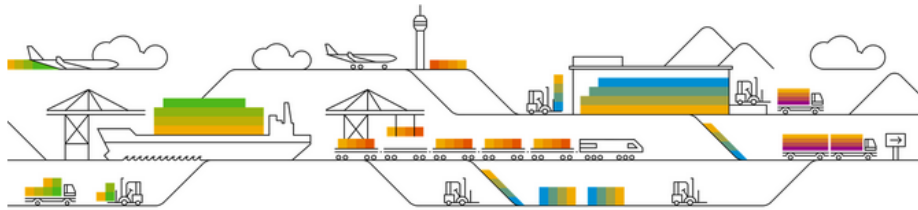
This screenshot shows the subscription options for Downtime/Security Notifications and Product Release Information. Each section has a 'Subscribe' button, an 'Unsubscribe' button, and an 'Additional Email' field with a question mark icon. The 'Additional Email' field is currently empty and has a placeholder text '<Optional Additional Email>'. The text 'Notifications regard' is partially visible on the right side of the image.

Historical release information **Archive page**

Prior release materials grouped by product/solution area for quick reference.

Listed in chronological order of most recent to oldest update from top to bottom of page.

SAP Ariba Customer Readiness Resources



This page provides cumulative lists of features delivered in previous SAP Ariba releases.

Strategic Sourcing



Sourcing	2021	2020	2019
Strategic Sourcing for Industries	2021	2020	2019
Contracts	2021	2020	2019
Spend Analytics		2020	2019

Procurement



Buying & Invoicing	2021	2020	2019
Guided Buying	2021	2020	2019
Catalog & Spot Buy	2021	2020	2019

Supplier Management and Business Network



Supply Chain Collaboration	2021	2020	2019
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SAP Ariba Customer Readiness Resources 2018 Releases:

sourcing, contracts, & spend analysis

This page includes a list of features delivered in the 2018 calendar year for SAP Ariba Sourcing, Contracts, and Spend Analysis customers. Detailed information on all features can be found in the release guides and other documentation located on SAP Ariba Connect. Supplemental knowledge transfer materials are available for some features. Click the play or PDF icons to access the materials.

For additional information on the monthly release model see the About Release Readiness link on the Release Readiness tile of SP Ariba Connect.

April

Update Material Master items in CLID from sourcing award With this solution users should be able to update line items into a CLID from a Sourcing Award.	Mandatory		SAP Ariba Contracts SAP Ariba Sourcing
Append or update line items in contracts from a sourcing award without manual amendment of the contract workspace This feature will ensure that line items from a sourcing award can be updated or amended in to a contract without manually changing the status of the workspace.	Mandatory		SAP Ariba Contracts SAP Ariba Sourcing
Control the deletion of line items from a Contracts Line Item Document (CLID) This feature provides users the option to disable line items in the CLID thus preventing further edits while retaining the line item on the User Interface(UI) for future reference.	Mandatory		SAP Ariba Contracts

March

Read-Only Terms in Line Items With this feature, customers can make terms of line items in sourcing and contracts as read-only. Note: Though listed on this page and in the release guide, this feature was not made available with the March 2018 release. It is planned to be available with a later release.	Mandatory		SAP Ariba Sourcing SAP Ariba Contracts
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