SAP Ariba ⅄⅄

Feature at a Glance
Early payment offer updates acceptance

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PUBLIC

THE BEST RUN **SAP**

Feature at a Glance

Introducing: **Early payment offer updates after acceptance**

Customer challenges

- Due to any number of business reasons, a buyer may choose not to pay an invoice at the discounted terms even if a supplier has accepted an early payment offer.

- Buyers need a simple way to recover and reschedule an early payment

Meet that challenge with
SAP Ariba

- Ariba Network may optionally recalculate the payment date and discount amount on a pro-rated sliding scale if an accepted early payment offer has not received a matching remittance by the due date.

- Ariba network also sends a payment proposal request update with a new payment date and amount if the accepted early payment offer is late.

- Payment date, discount amount, and settlement amount continuously update until matching remittance received or payment date = net due date

Experience key benefits

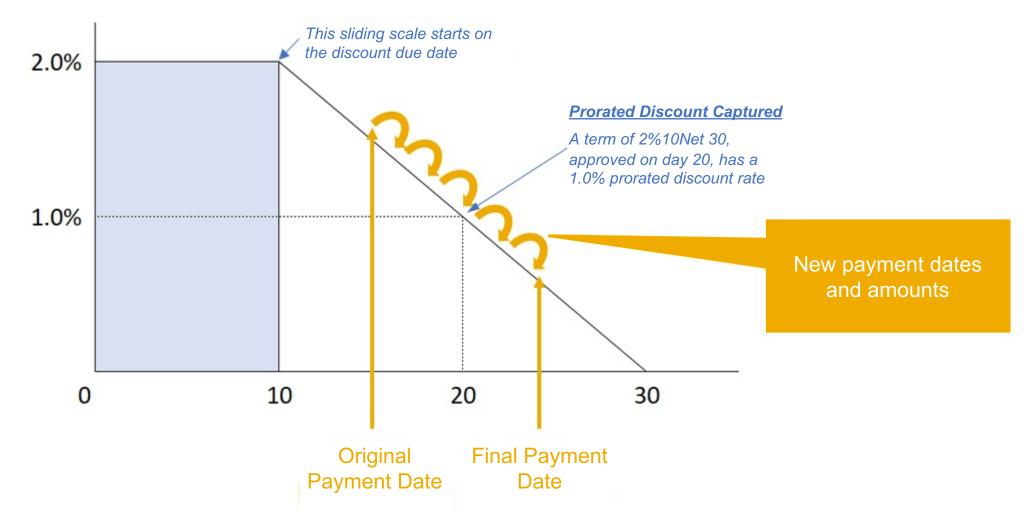- Reduction in complexity and operational cost to recover from an exception

- Suppliers are paid a fair amount according to the agreed upon sliding scale, whilst buyers can realize discounts which might otherwise be paid on the net due date without any discount.

- Easy automated approach to recover from last minute exceptions

Solution area

SAP Ariba Network
SAP Ariba Discount Management

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

The buyer must activate the capability in the discount management configuration on Ariba Network.

No changes are needed to the buyer's pay me now integration.

Prerequisites and Restrictions

Sliding scale updates do not apply to buyer-initiated discounts. Such updates can apply to Standard Early Payment Terms (SEPTO), pre-negotiated SEPTO and payment term offers.

Buyers must load remittance data to take advantage of this capability.

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This sliding scale starts on the discount due date

Prorated Discount Captured

A term of 2%10Net 30, approved on day 20, has a 1.0% prorated discount rate

New payment dates and amounts

Original Payment Date

Final Payment Date

Feature at a Glance

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Feature at a Glance
Early payment offer updates after acceptance + 1 after payment date

Feature at a Glance

Early payment offer updates after acceptance + 2 after payment date

New payment dates and amounts

Entry in payment history each time payment date is update

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