SAP Ariba

Feature at a Glance
Support for English reverse auction events in guided sourcing

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THE BEST RUN **SAP**

Feature at a Glance
Introducing: **Support for English reverse auction events in** guided sourcing

Customer challenge

The functionality of the English reverse auction is available in SAP Ariba Sourcing. To increase further adoption, this feature is now also available within the guided sourcing capability.

Meet that challenge with
SAP Ariba

This feature enables buyers using guided sourcing to create, monitor, and award English reverse auctions from the guided sourcing UX. A new reverse auction template for guided sourcing is introduced to support English reverse auctions and a new page, Bid console, is added to enable buyers monitor the progress of the auction in near real time.

Experience key benefits

- Increase savings through further price optimization
- Reduce negotiation cycle times
- Real time price feedback to suppliers which drives:
  - Transparency and
  - Improves competitiveness
- Removes unconscious bias

Further more, this capability being present with the guided sourcing capability drives adoption of the advanced user base.

Solution area

SAP Ariba Sourcing

SAP Ariba Strategic Sourcing Suite

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use

Prerequisites and Restrictions

- Realm needs to have guided sourcing enabled
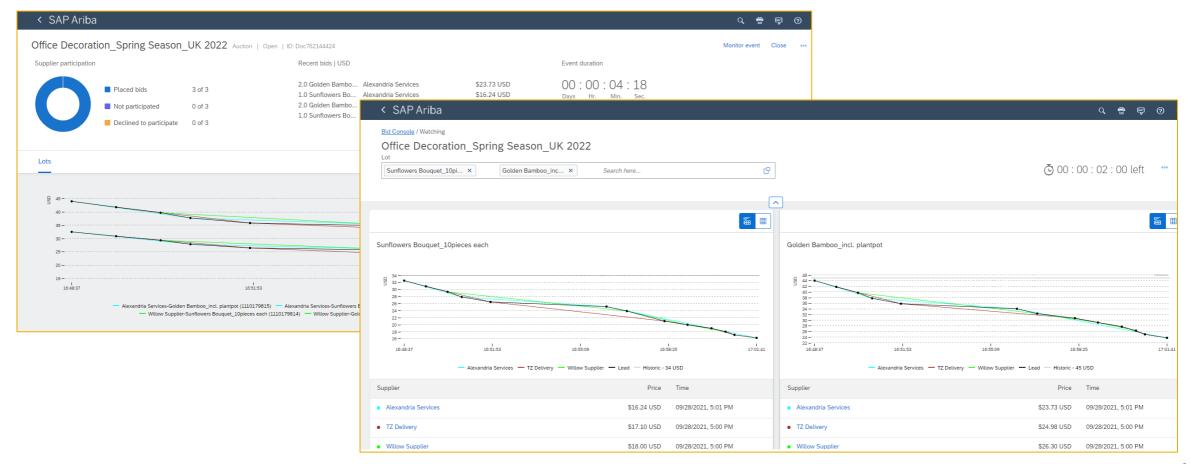- Necessary user permission: Category Buyer

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Detailed feature information

This feature enables buyers using guided sourcing to create, monitor, and award English reverse auctions from the guided sourcing UX: