



# Feature at a Glance

## Support for English reverse auction events in guided sourcing

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Target GA: November 2021

PUBLIC

# Feature at a Glance

Ease of implementation  Low touch / simple  
Geographic relevance  Global

## Introducing: Support for English reverse auction events in **guided sourcing**

### Customer challenge

The functionality of the English reverse auction is available in SAP Ariba Sourcing. To increase further adoption, this feature is now also available within the guided sourcing capability.

### Meet that challenge with **SAP Ariba**

This feature enables buyers using guided sourcing to create, monitor, and award English reverse auctions from the guided sourcing UX. A new reverse auction template for guided sourcing is introduced to support English reverse auctions and a new page, Bid console, is added to enable buyers monitor the progress of the auction in near real time.

### Experience key benefits

- Increase savings through further price optimization
- Reduce negotiation cycle times
- Real time price feedback to suppliers which drives:
  - Transparency and
  - Improves competitiveness
- Removes unconscious bias

Further more, this capability being present with the guided sourcing capability drives adoption of the advanced user base.

### Solution area

SAP Ariba Sourcing

SAP Ariba Strategic Sourcing Suite

### Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use

### Prerequisites and Restrictions

- Realm needs to have guided sourcing enabled
- Necessary user permission: Category Buyer

# Feature at a Glance

## Introducing: Support for English reverse auction events in guided sourcing

### Detailed feature information

This feature enables buyers using guided sourcing to create, monitor, and award English reverse auctions from the guided sourcing UX:

**Supplier participation**

- Placed bids: 3 of 3
- Not participated: 0 of 3
- Declined to participate: 0 of 3

**Recent bids | USD**

Quantity	Item	Supplier	Price	Event duration
2.0	Golden Bambo...	Alexandria Services	\$23.73 USD	00 : 00 : 04 : 18 Days Hr. Min. Sec.
1.0	Sunflowers Bo...	Alexandria Services	\$16.24 USD	
2.0	Golden Bambo...			
2.0	Golden Bambo...			
1.0	Sunflowers Bo...			

**Office Decoration\_Spring Season\_UK 2022** Auction | Open | ID: Doc762144424

**Lot: Sunflowers Bouquet\_10pieces each**

Price-time graph showing bid activity from 16:48:37 to 17:01:41. Suppliers: Alexandria Services, TZ Delivery, Willow Supplier, Lead, Historic - 34 USD.

Supplier	Price	Time
Alexandria Services	\$16.24 USD	09/28/2021, 5:01 PM
TZ Delivery	\$17.10 USD	09/28/2021, 5:00 PM
Willow Supplier	\$18.00 USD	09/28/2021, 5:00 PM

**Lot: Golden Bamboo\_incl. plantpot**

Price-time graph showing bid activity from 16:48:37 to 17:01:41. Suppliers: Alexandria Services, TZ Delivery, Willow Supplier, Lead, Historic - 45 USD.

Supplier	Price	Time
Alexandria Services	\$23.73 USD	09/28/2021, 5:01 PM
TZ Delivery	\$24.98 USD	09/28/2021, 5:00 PM
Willow Supplier	\$26.30 USD	09/28/2021, 5:00 PM