



SAP Ariba 

Feature at a Glance

Early Payment Limit Improvements

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CONFIDENTIAL

Feature at a Glance

Introducing: Early Payment Limit Improvements

Ease of implementation



Low touch / simple

Geographic relevance



Global

Customer challenges

At the beginning of their discounting journey, buyers are concerned about an overrun on cash as suppliers take advantage of early payment offers. As a result, buyers often decide to be conservative and create low early payment limits.

As the onboarding of new suppliers continues and buyers fail to properly monitor, early payment limits are crossed. Once that happens, Ariba Network permanently marks new scheduled payments as “ineligible”. Increasing the limits does not solve the problem and the PPRs have to be resubmitted.

In addition, these limits cannot be completely deleted. As a workaround, buyers must set the limit to a very high value (example - 999,999,999.)

Solution area

SAP Ariba Network
SAP Ariba Discount Management

Meet that challenge with SAP Ariba

When buyers increase early payment limits, previously-ineligible scheduled payments are now re-evaluated to verify eligibility.

Also, buyers are now able to completely delete early payment limits.

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

Experience key benefits

- Increase flexibility for buyers to configure the system according to their specific requirements.
- Allow for an easier expansion and onboarding of additional suppliers into the discount program.
- Deleting the limit will stop unnecessary accumulation of the balance against the limit.

Prerequisites and Restrictions

None

Feature at a Glance

Introducing: **Early Payment Limit Improvements**

Problem:

- Buyers struggle with early payment limits. If the limit is crossed, Ariba network permanently marks new scheduled payments as “ineligible”.
- Buyers can not delete limits.

Solution:

- If a buyer increases the limit, the system will reevaluate in-eligible PPRs and make them eligible.
- Buyers can delete limits.

Benefits:

- Buyers can recover PPRs after limits are crossed.

The screenshot shows the 'AW Options...' dialog box in SAP Ariba Network. The dialog has a title bar with 'SAP Ariba Network' and 'AW Options...' on the left, and a red 'Full Page Refresh' button and a help icon on the right. The main content area has an 'OK' button at the top right and a 'Cancel' button at the bottom right. Below the buttons is a text instruction: 'Specify the maximum total value of scheduled payments for a currency in a given period. When the early payment limit is met or exceeded, buyer-initiated early payment offers are stopped, and the Ariba Network only offers early payments in the next available period.' The form fields are: 'Currency: * Euro' with a 'Select Currency' button; 'Paying Company Code: EU01' with an information icon; 'Cash Limit: * 1,000.00' with an information icon; 'Notification Threshold(%): * 25' with an information icon; and 'Period: * Monthly' with a dropdown arrow. A yellow callout box points to the 'Paying Company Code' field with the text: 'Leave paying company code blank to establish a limit that applies to all companies'.

Feature at a Glance

Introducing: **Early Payment Limit Improvements - The “In-eligible” problem**

Early payment limits

Currency Code ↑	Currency Name	Paying Company Code	Cash Limit	Notification Threshold(%)	Period
<input checked="" type="radio"/> USD	US Dollar	All	2,000.00	5	Monthly

2000 USD Limit

Month	Currency	Company Code	Limit	Original Cash Flow	New Cash Flow
Apr-21	US Dollar	All	2,000.00	1,000.00	2,962.20
May-21	US Dollar	All	2,000.00	4,000.00	2,000.00

April Limit Exceeded

Feature at a Glance

Introducing: Early Payment Limit Improvements - The “In-eligible” problem

Workbench Customize

\$ 1.98 K USD Early payment offers Next 90 days	\$ 4.96 K USD Scheduled payments Next 90 days	\$ 0.0 USD Remittances Last 31 days	0 New orders Last 31 days	0 Changed orders Last 31 days	0 Orders to invoice Last 31 days	0 Rejected invoices Last 31 days
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Scheduled payments (5)
[Edit filter](#) | [Save filter](#) | Next 90 days

New scheduled payment marked “Not Eligible”

Invoice	Payment Proposal	Customer	Method	Scheduled Payment Date ↑	Remaining Days	Amount Due		Early Pay Status
INV2102	65000002102	junk	ACH	Apr 14, 2021	1	\$981.10 USD	Scheduling	Processed (Buyer-Initiated)
INV2101	65000002101	junk	ACH	Apr 14, 2021	1	\$981.10 USD	Scheduling	Processed (Buyer-Initiated)
INV2104	65000002104	junk	ACH	Apr 28, 2021	15	\$1,000.00 USD	Scheduling	Not Eligible
INV2103	65000002103	junk	ACH	May 30, 2021	47	\$1,000.00 USD	Scheduling	Eligible
INV2100	65000002100	junk	ACH	May 30, 2021	47	\$1,000.00 USD	Scheduling	Eligible

Feature at a Glance

Introducing: Early Payment Limit Improvements - The “In-eligible” problem

Early payment limits

Currency Code ↑	Currency Name	Paying Company Code	Cash Limit	Notification Threshold(%)	
USD	US Dollar	All	5,000.00	5	Monthly

Limit Increased to 5000 USD

Workbench Customize

\$ 1.98K USD Early payment offers (Next 90 days)

\$ 4.96K USD Scheduled payments (Next 90 days)

\$ 0.0 USD Remittances (Last 31 days)

0 New orders (Last 31 days)

0 Changed orders (Last 31 days)

0 Orders to invoice (Last 31 days)

0 Rejected invoices (Last 31 days)

Scheduled payments (5) [Edit filter](#) | [Save filter](#) | [Next 90 days](#)

Invoice	Payment Proposal	Customer	Method	Scheduled Payment Date ↑	Remaining Days	Amount Due	Status	Early Pay Status
INV2102	65000002102	junk	ACH	Apr 14, 2021	1	\$981.10 USD	Scheduling	Processed (Buyer-Initiated)
INV2101	65000002101	junk	ACH	Apr 14, 2021	1	\$981.10 USD	Scheduling	Processed (Buyer-Initiated)
INV2104	65000002104	junk	ACH	Apr 28, 2021	15	\$1,000.00 USD	Scheduling	Eligible
INV2103	65000002103	junk	ACH	May 30, 2021	47	\$1,000.00 USD	Scheduling	Eligible
INV2100	65000002100	junk	ACH	May 30, 2021	47	\$1,000.00 USD	Scheduling	Eligible

Transaction now eligible

Feature at a Glance

Introducing: Early Payment Limit Improvements - The “Deletion” problem

Scheduled Payments (4)



ID ↓	Reference	Supplier	Payment method	Scheduled Payment Date	Settlement Date	Remaining	Invoice Amount	Status	Early Pay Status
65000002123	INV2123	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible
65000002122	INV2122	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible
65000002121	INV2121	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible
65000002120	INV2120	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible

“Not Eligible” since limit has been crossed

Feature at a Glance

Introducing: Early Payment Limit Improvements - The “Deletion” problem

Configure early payment limits per currency

Add early payment limit

Early payment limits

	Currency Code ↑	Currency Name	Paying Company Code	Cash Limit	Notification Threshold(%)	Period
<input checked="" type="radio"/>	CHF	Swiss Franc	All	2,000.00	10	Monthly
<input type="radio"/>	EUR	Euro	All			
<input type="radio"/>	USD	US Dollar	All			
<input type="radio"/>	ZAR	South African Rand	All			
↳	Edit	Delete				

Configure early payment limits per currency

Add early payment limit

Early payment limits

	Currency Code ↑	Currency Name	Paying Company Code	Cash Limit	Notification Threshold(%)	Period
<input checked="" type="radio"/>	CHF	Swiss Franc	All	2,000.00	10	Monthly
<input type="radio"/>	EUR	Euro	All			
<input type="radio"/>	USD	US Dollar	All			
<input type="radio"/>	ZAR	South African Rand	All			
↳	Edit	Delete				

Verification before deletion

DELETE PAYMENT LIMITS

Do you want to delete the selected payment limit?

OK Cancel

Buyer now can delete the limit

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Scheduled Payments (4)



ID ↓	Reference	Supplier	Payment method	Scheduled Payment Date	Settlement Date	Remaining	Invoice Amount	Status	Early Pay Status
65000002123	INV2123	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible
65000002122	INV2122	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible
65000002121	INV2121	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible
65000002120	INV2120	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible

Configure early payment limits per currency

Add early payment limit

Once limit is deleted, scheduled payments are “Eligible”

Early payment limits

Currency Code ↑	Currency Name	Paying Company Code	Cash Limit	Notification Threshold(%)	Period
<input type="radio"/> EUR	Euro	All	2,000.00	10	Monthly
<input type="radio"/> USD	US Dollar	All	10,000.00	5	Monthly
<input type="radio"/> ZAR	South African Rand	All	500.00	10	Monthly

↳

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