



SAP Ariba and SAP Fieldglass

Feature at a Glance

Discounting Supplier Experience Improvements

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Target GA: May, 2021

PUBLIC

Feature at a Glance

Ease of implementation  Low touch / simple
Geographic relevance  Global

Introducing: Discounting Supplier Experience improvements

Customer challenge

Ariba Network experience related to discounting is outdated and makes it difficult for Suppliers to leverage the full potential of the Discounting solution. The non-intuitive navigation might create a barrier to adoption.

Meet that challenge with

SAP Ariba

Through a modern, clear presentment of information, Suppliers now have a better tool and process for their cash management. It is now easier to accept offers and find early payment opportunities, as well as have better ways to reconcile and present audit trails.

Experience key benefits

- Helps suppliers better manage cash by making easy to understand:
 - incoming anticipated cash
 - cash recently received
 - cash available for early payment
- Consistent user experience regardless of what step of the process a supplier is in
- Modern, clear presentment of information, with better visibility and easiness of access

Solution area

Ariba Network
SAP Ariba Discount Management

Implementation information

This feature is ready for immediate use for all suppliers and no implementation is needed by the buyers.

Prerequisites and Restrictions

None

SAP Ariba Discount Management

New UX and Improvements

Benefit Area	Description
UI and Navigation	Workbench - Early Payment Opportunities
	Workbench - Remittances
	Workbench - Scheduled Payments
	Workbench - Amount Based Tile
	Workbench - Mix Max Filter
	Navigation from AN to New Discounting UI
Single Offer Experience	Early Payment Offer Experience Improvements (Single Invoice US)
	Early Payment Offer Experience Improvements (Single Invoice Non-US)
	Early Payment Offer Experience Improvements (Standing/PTO Non-US)
	Early Payment Offer Experience Improvements (Credit Memo)
	Change Offer Date Using Slider
Multiple Offers Experience	Aggregated Early Payment Offers
Scheduled Payments Analysis	Display Scheduled Payment (When Discounting Does Not Apply)
	Display Scheduled Payment (Standing and Payment Term Offers)
	Scheduled Payment Filter: Last X Days
	Discounting Print
Cash Optimizer Experience Improvements	Cash Optimizer Experience Improvements
Buyer-Initiated Auto-Acceptance Rules	Buyer-Initiated Auto-Acceptance Rules

Early Payment Offer Experience Improvements

Remittance Advice: ZA2011 Done

Print Export cXML Download CSV

Detail History

From: PAYER: B11 Buyer (Show Payer Details)
To: PAYEE: S11 Supplier (Show Payee Details)

REMITTANCE ADVICE ZA2011 (Paid)

Gross Amount: R 1,140.00 ZAR
Discount Applied: (R 22.80 ZAR)
Withholding Tax: (R 0.00 ZAR)

Amount Paid: R 1,117.20 ZAR
Estimated Settlement on 30 Nov 2020

Payment Method: ACH
Reference Number: ZA2011
Related Payment: ZA2011
Identified Differences: None

Routing Status: Sent
Transaction Date: 13 Nov 2020

ADDITIONAL INFORMATION

Line Items (1)

Line #	Payable Reference	Gross Amount	Discount	Withholding Tax	Adjustment	Net Amount Paid	Scheduled Payment
1	Invoice: INV2011 (Show Details)	R 1,140.00 ZAR	R 22.80 ZAR (Matched)		R 0.00 ZAR	R 1,117.20 ZAR	63000002011

MATCHING DISCOUNT

AIRGAS DRY ICE accepted 2.00% discount on 13 Nov 2020 to be paid on 30 Nov 2020.
Estimated Discount: R 20.00 ZAR Estimated Tax Adjustment: R 2.80 ZAR

All related document links to new UI

Offer Email links to new UI

SAP Ariba Network Enterprise Account

Scheduled payment: 63000002011

Early payment proposal has been accepted.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
Nov 30, 2020	R1,140.00 ZAR	2.00%	R20.00 ZAR	R1,117.20 ZAR

Status	Early payment status	Discount basis	Adjustment amount
Paid	Processed (Buyer-Initiated)	R1,000.00 ZAR	R 2.80 ZAR

Payment details

Customer	Invoice	Scheduled payment	Invoice amount	Days early	Discount rate	Tax adjustment	Discount amount	Settlement amount
	INV2011	63000002011	R1,140.00 ZAR	10	2.00%	R 2.80 ZAR	R20.00 ZAR	R1,117.20 ZAR

Additional information

Discount offer type: Buyer Initiated Offer
Payment method: ACH
Paying company code:
Invoice date: Nov 10, 2020

Notice of New Dynamic Early Payment Offer

network_accounts@ariba.com <ordersender-prod@ansmtp.ar>
To: Chase, Chris
11/5/2020

There are problems with how this message is displayed, click here to view it in a web browser.

SAP Ariba

Important -- New Dynamic Early Payment Offer from AribaTest, Invoice # INV1816

Dear Ihu-supplier3

AribaTest has approved the invoice referenced above and we are offering you the opportunity to be paid immediately or on the day of your choosing. The summary terms of this offer can be seen below, with the full details in your Ariba Network account. To review and accept this early payment offer, log in to your account at supplier.ariba.com. Then, open your Inbox and go to "Early Payments" to review the offer details and choose your payment date.

Offer Details

AribaTest, ANID # AN0103918779, is offering to pay you immediately for the invoice referenced below at the following terms:

Original Amount:	\$1,000.00 USD
Discount Amount:	\$23.00 USD
Adjustment:	\$0.00 USD
Amount Due:	\$977.00 USD
Payment Method:	ACH
Scheduled Payment Date:	6 Nov 2020
Payment ID:	63000001816
Invoice:	INV1816
Status:	Scheduling

Sincerely,
The Ariba Network Team
https://seller.ariba.com

[View early payment offer](#)

Invoice: INV2011 Done Previous

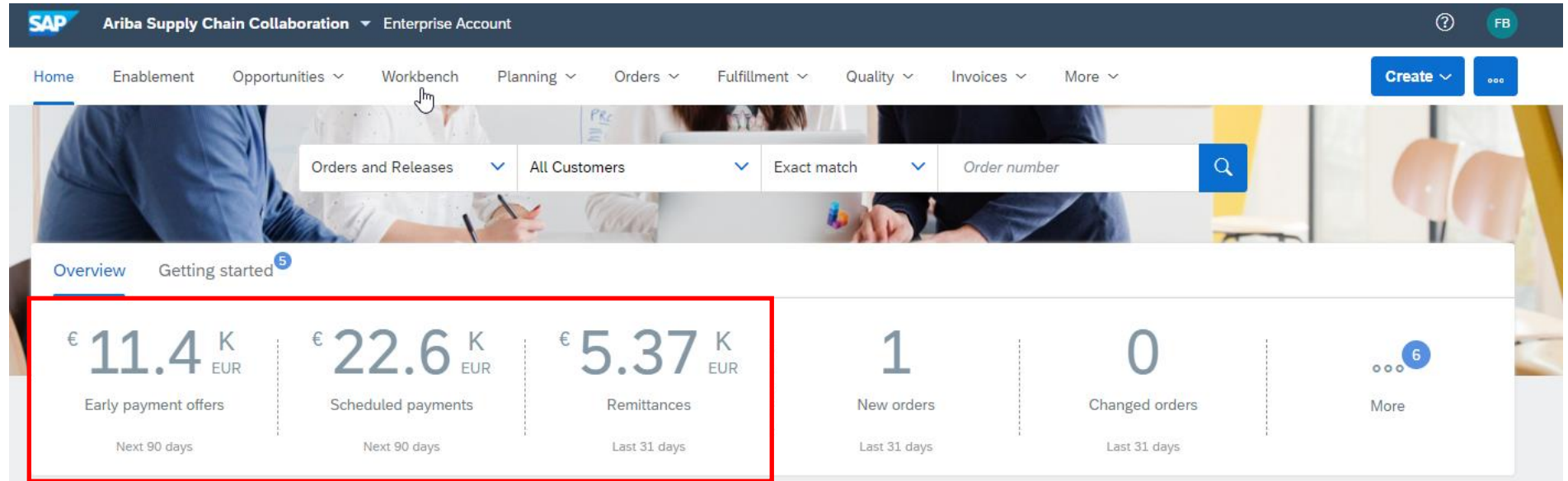
Create Line-Item Credit Memo Copy This Invoice Download PDF Export cXML

Detail Scheduled Payments Remittance History

Payment Proposal	Received Date	Accepted Date	Planned Payment Date	Method	Original Amount	Discount	Adjustment	Amount Due	Status	Action
63000002011	13 Nov 2020	13 Nov 2020	30 Nov 2020	ACH	R 1,140.00 ZAR	R 20.00 ZAR Buyer Initiated Dynamic Discount	R 2.80 ZAR	R 1,117.20 ZAR	Paid	

Amount Based Tiles

Home Page



SAP Ariba Supply Chain Collaboration Enterprise Account

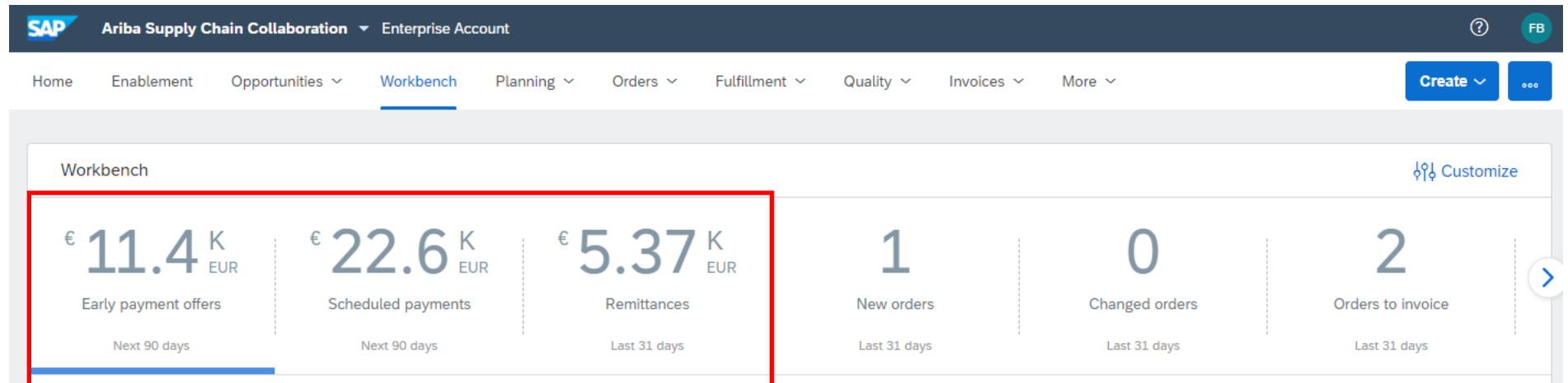
Home Enablement Opportunities Workbench Planning Orders Fulfillment Quality Invoices More Create

Orders and Releases All Customers Exact match Order number

Overview Getting started 5

€ 11.4 K EUR Early payment offers Next 90 days	€ 22.6 K EUR Scheduled payments Next 90 days	€ 5.37 K EUR Remittances Last 31 days	1 New orders Last 31 days	0 Changed orders Last 31 days	6 More
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Workbench



SAP Ariba Supply Chain Collaboration Enterprise Account

Home Enablement Opportunities Workbench Planning Orders Fulfillment Quality Invoices More Create

Workbench Customize

€ 11.4 K EUR Early payment offers Next 90 days	€ 22.6 K EUR Scheduled payments Next 90 days	€ 5.37 K EUR Remittances Last 31 days	1 New orders Last 31 days	0 Changed orders Last 31 days	2 Orders to invoice Last 31 days
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Early Payment Offer Experience Improvements Single Invoice and Credit Memo

Problem:

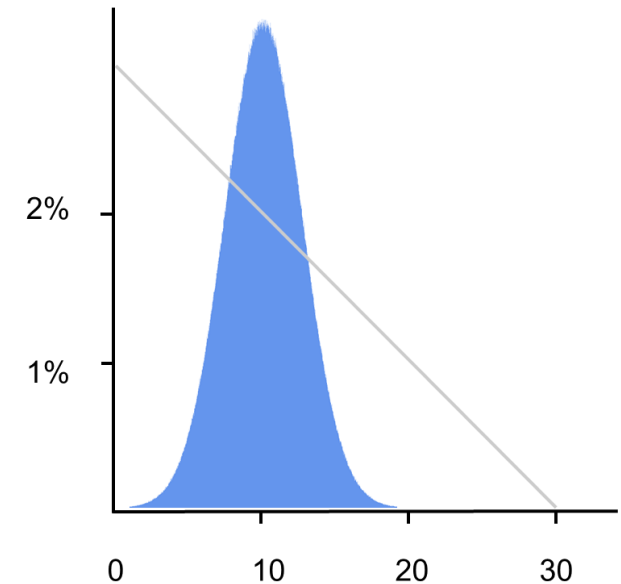
- Suppliers struggle to find early payments offers
- Ariba Network experience is outdated

Solution:

- Refresh experience using Fiori 3 standard
- Add conversational elements to guide users
- Allow supplier to settlement date using slider

Benefits:

- Modern, clear presentment of information
- Easy to accept offer after reviewing many offers
- Easy for non-US customers to find related discounting credit-memo generated by Network



Early Payment Offer Experience Improvements

Conversational engagement

Modern presentment of data

Treasury Agent may change settlement using slider

Review early payment offer

Payment has been scheduled. Want to get paid faster? You may change the settlement date and accept the early payment discount initiated by the buyer.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
Oct 13, 2020	\$1,000.00 USD	1.70%	\$17.00 USD	\$983.00 USD

Details | Payment timeline and history | History

Note: Payment will not be settled on Saturday, Sunday or holiday.

1.70% \$983.00 USD
1.10% \$989.00 USD
0.70% \$993.00 USD
0.20% \$998.00 USD

Oct 13 Oct 19 Oct 23 Oct 28

Click and drag to choose your desired day/rate

Early Payment Offer Experience Improvements

SAP Ariba Network Enterprise Account

Review early payment offer

Note: Payment will not be settled on Saturday, Sunday or holiday

Accept button always available at top if Treasury Agent scrolls through long list

Choice by slider synched with choice by table

Payment details

	Payment date ↑	Settlement date	Days early	Discount rate	Discount amount	Settlement amount
Customer: Invoice: INV1068 Scheduled payment: 63000001068 Invoice amount: \$1,000.00 USD Scheduled payment date: Oct 30, 2020						
<input type="radio"/>	12 Oct 2020	13 Oct 2020	17	1.70%	\$17.00 USD	\$983.00 USD
<input checked="" type="radio"/>	13 Oct 2020	14 Oct 2020	16	1.60%	\$16.00 USD	\$984.00 USD
<input type="radio"/>	15 Oct 2020	16 Oct 2020	14	1.40%	\$14.00 USD	\$986.00 USD

Click and drag to choose your desired day/rate

Accept Cancel

Treasury Agent may choose by table

Early Payment Offer Experience Improvements

SAP Ariba Network Enterprise Account ← Back to classic view ? AD

Scheduled payment: 63000001068 Done

i Early payment proposal has been accepted.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
Oct 14, 2020	\$1,000.00 USD	1.60%	\$16.00 USD	\$984.00 USD

Status	Early payment status
Scheduling	Processed (Buyer-Initiated)

Details Payment timeline and history History ↓

Payment timeline

The diagram shows a horizontal timeline with four key events marked by vertical lines and circles:

- 0**: Invoice Approved / Payment Proposal Received (1 Oct 2020)
- 0**: Today / 13 days before maturity (1 Oct 2020)
- 13**: Early Settlement Date (14 Oct 2020)
- 29**: Original Due Date (30 Oct 2020)

Payment timeline moved to new tab

Early Payment Offer Experience Improvements

A Person with "payment activities" permission ...

... can see and change offer date.

... can not accept the offer.

... is directed how to get access to accept.

SAP Ariba Network Enterprise Account

Review early payment offer

Payment has been scheduled. Want to get paid faster? You can accept your customer's early payment offer if your administrator assigns you a role that includes the **Supplier Treasury Agent** permission.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
Oct 13, 2020	\$1,000.00 USD	1.70%	\$17.00 USD	\$983.00 USD

Details | Payment timeline and history | History

Note: Payment will not be settled on Saturday, Sunday or holiday.

Date	Discount rate	Total settlement amount
Oct 13	1.70%	\$983.00 USD
Oct 19	1.10%	\$989.00 USD
Oct 23	0.70%	\$993.00 USD
Oct 28	0.20%	\$998.00 USD

Click and drag to choose your desired day/rate

Accept Cancel

Early Payment Offer Experience Improvements – Multiple Offers

Workbench

Customize

\$ 1.94 K USD Early payment offers Next 90 days

\$ 1.96 K USD Scheduled payments Next 90 days

\$ 273 USD Remittances Last 31 days

7 Invoices

0 New orders

0 Changed orders Last 31 days

0 Orders to invoice Last 31 days

0 Rejected invoices Last 31 days

Early payment offers (8)

Edit filter | Save filter | Next 90 days

Review/Accept Early Payment Offer | Use Cash Optimizer

<input type="checkbox"/>	Invoice	Payment ID ↑	Due Date	Projected Settlement Date	Remaining Days	Invoice Amount	Discount Percent	Discount	Adjustment (Tax)	Net Payment
<input type="checkbox"/>	INV1843	6300000007	Dec 20, 2020	Dec 4, 2020	18	\$1,000.00 USD	1.60%	\$16.00 USD	R2.24 ZAR	\$984.00 USD
<input checked="" type="checkbox"/>	INV1820	63000001820	Dec 10, 2020	Dec 4, 2020	8	R1,140.00 ZAR	1.60%	R16.00 ZAR	R2.24 ZAR	R1,121.76 ZAR
<input checked="" type="checkbox"/>	INV1821	63000001821	Dec 10, 2020	Dec 4, 2020	8	R1,140.00 ZAR	1.60%	R16.00 ZAR	R2.24 ZAR	R1,121.76 ZAR
<input checked="" type="checkbox"/>	INV1822	63000001822	Dec 10, 2020	Dec 4, 2020	8	R1,140.00 ZAR	1.60%	R16.00 ZAR	R2.24 ZAR	R1,121.76 ZAR
<input type="checkbox"/>	INV1823	63000001823	Dec 10, 2020	Dec 4, 2020	8	R1,140.00 ZAR	1.60%	R16.00 ZAR	R2.24 ZAR	R1,121.76 ZAR
<input type="checkbox"/>	INV1824	63000001824	Dec 10, 2020	Dec 4, 2020	8	R1,140.00 ZAR	1.60%	R16.00 ZAR	R2.24 ZAR	R1,121.76 ZAR
<input type="checkbox"/>	INV1825	63000001825	Dec 10, 2020	Dec 4, 2020	8	R1,140.00 ZAR	1.60%	R16.00 ZAR	R2.24 ZAR	R1,121.76 ZAR

Treasury Agent may choose one or more items

Treasury Agent may "Review and Accept" offers

Early Payment Offer Experience Improvements – Multiple Offers

SAP Ariba Network Enterprise Account ← Back to classic view AD

Review early payment offer Accept Cancel

i Payment has been scheduled. Want to get paid faster? Accept the early payment discount initiated by the buyer.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
4 Dec, 2020	R3,420.00 ZAR	1.60%	R48.00 ZAR	R3,365.28 ZAR
				Discount basis: R3,000.00 ZAR

Early payment offers(3) Total tax adjustment R6.72 ZAR VAT

Customer	Invoice	Scheduled payment ↑	Invoice amount	Payment date	Settlement date	Days early	Discount rate	Tax adjustment	Discount amount	Settlement amount
<input checked="" type="checkbox"/>	INV1820	63000001820	R1,140.00 ZAR	Dec 3, 2020	Dec 4, 2020	6	1.60%	R2.24 ZAR	R16.00 ZAR	R1,121.76 ZAR
<input checked="" type="checkbox"/>	INV1821	63000001821	R1,140.00 ZAR	Dec 3, 2020	Dec 4, 2020	6	1.60%	R2.24 ZAR	R16.00 ZAR	R1,121.76 ZAR
<input checked="" type="checkbox"/>	INV1822	63000001822	R1,140.00 ZAR	Dec 3, 2020	Dec 4, 2020	6	1.60%	R2.24 ZAR	R16.00 ZAR	R1,121.76 ZAR

Tax adjustment summary:

Tax category	Tax location	Tax amount	Tax adjustment
VAT	ZA	R420.00 ZAR	R6.72 ZAR

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Same structure as single offer (conversational, header, details, tax table,

Treasury Agent may remove items

All amounts are in org currency

Early Payment Offer Experience Improvements – Multiple Offers

New confirmation page

Same structure as prior page

All amounts are in org currency

SAP Ariba Network Enterprise Account ← Back to classic view AD

Early payment confirmation

Done

i The early payment proposal has been submitted.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
4 Dec, 2020	R3,420.00 ZAR	1.60%	R48.00 ZAR	R3,365.28 ZAR

Early payment status	Discount basis	Adjustment amount
Processed (Buyer-Initiated)	R3,000.00 ZAR	R6.72 ZAR

Payment offers(3)

			Total tax adjustment	R6.72 ZAR
			VAT	
Tax category	Tax location	Tax amount	Tax adjustment	
VAT	ZA	R420.00 ZAR	R6.72 ZAR	

Customer	Invoice	Scheduled payment ↑	Invoice amount	Payment date	Days early	Discount rate	Tax adjustment	Discount amount	Settlement amount
	INV1820	63000001820	R1,140.00 ZAR	Dec 4, 2020	6	1.60%	R2.24 ZAR	R16.00 ZAR	R1,121.76 ZAR
	INV1821	63000001821	R1,140.00 ZAR	Dec 4, 2020	6	1.60%	R2.24 ZAR	R16.00 ZAR	R1,121.76 ZAR
	INV1822	63000001822	R1,140.00 ZAR	Dec 4, 2020	6	1.60%	R2.24 ZAR	R16.00 ZAR	R1,121.76 ZAR

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Scheduled Payment Experience Improvements

SAP Ariba Network Enterprise Account

Scheduled payment: 63000001085 Done

i Your customer has scheduled the payment.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
Oct 9, 2020	\$1,120.00 CAD	2.00%	\$20.00 CAD	\$1,098.60 CAD
Status	Early payment status	Discount basis	Adjustment amount	Payment term code
Scheduled	Payment Term Applied	\$1,000.00 CAD	\$1.40 CAD	Z210-2.00% 10 NET 30 (pro-rated)

Details | Payment timeline and history | History

Payment details

Total tax adjustment			\$1.40 CAD
			PST + GST
Tax category	Tax location	Tax amount	Tax adjustment
PST	CA-BC	\$70.00 CAD	\$1.40 CAD
GST	CA	\$50.00 CAD	N/A

Customer	Invoice	Scheduled payment	Invoice amount	Days early	Discount rate	Tax adjustment	Discount amount	Settlement amount
	INV1085	63000001085	\$1,120.00 CAD	21	2.00%	\$1.40 CAD	\$20.00 CAD	\$1,098.60 CAD

Additional information

Discount offer type	Payment method	Paying company code	Invoice date
Payment Term Offer	Other	4500	Sep 29, 2020

Payment Term code and description

Tax amounts (if applicable)

New field: invoice date

Scheduled Payment Experience Improvements

Scheduled payment:63000001091

Done

i Your customer approved this scheduled payment.

Modern presentment of data

Expected settlement date	Total invoice amount	Status	Early payment status	Total settlement amount
Oct 30, 2020	\$1,120.00 CAD	Scheduled	Not Eligible	\$1,120.00 CAD

Tax amounts (if applicable)

Details Payment timeline and history History

Payment details

Total tax adjustment N/A [^]
GST + PST

Tax category	Tax location	Tax amount	Tax adjustment
GST	CA	\$50.00 CAD	N/A
PST	CA-BC	\$70.00 CAD	N/A

Customer	Invoice	Scheduled payment	Invoice amount	Settlement amount
	INV1091	63000001091	\$1,120.00 CAD	\$1,120.00 CAD

Additional information

Payment method	Paying company code
Other	4500

Table collapsed by default if more than two tax categories passed schedule payment

Past Scheduled Payment Filters

The screenshot displays the SAP Ariba Network Workbench interface. At the top, the navigation bar includes 'SAP Ariba Network', 'Enterprise Account', and a 'Back to classic view' link. The main navigation menu contains 'Home', 'Workbench', 'Orders', 'Fulfillment', 'Invoices', 'Payments', 'Catalogs', and 'Reports'. The 'Workbench' section features a dashboard with four KPI cards: 'Early payment offers' (R 19.9K ZAR), 'Scheduled payments' (R 24.7K ZAR), 'Remittances' (R 2.23K ZAR), and 'Invoices' (7). Below the dashboard, there are filter sections for 'Scheduled payments (6)', including 'Customers', 'Invoice number', 'Payment proposal ID', 'Method', 'Min amount', 'Max amount', 'Currency', and 'Status'. A dropdown menu is open, showing a list of time-based filters: 'Next 31 days', 'Next 90 days', 'Today', 'Last 24 hours', 'Last 7 days', 'Last 14 days', 'Last 31 days', 'Last 90 days', and 'Last 365 days'. A red box highlights the 'Last 31 days' option, and a yellow callout bubble with the word 'New' points to it. The 'Apply', 'Reset', and 'Cancel' buttons are visible at the bottom right of the filter section. A table at the bottom shows a single row of data for a scheduled payment.

Invoice	Payment Proposal ↑	Customer	Method	Scheduled Payment Date	Remaining Days	Amount Due	Status	Early Pay Status
INV1843	630000007		ACH	Dec 20, 2020	11	\$1,000.00 USD	Scheduling	Eligible

Past Scheduled Payment Filters

The screenshot displays the SAP Ariba Network Enterprise Account interface. At the top, there is a navigation bar with the SAP logo, 'Ariba Network', and 'Enterprise Account'. A 'Back to classic view' button is also present. Below this is a main navigation menu with options: Home, Workbench, Orders, Fulfillment, Invoices, Payments, Catalogs, and Reports. A 'Create' button and a menu icon are on the right. The main content area features a search bar with filters: 'Orders and Releases', 'All customers', 'Exact match', and 'Order number'. Below the search bar, there are two tabs: 'Overview' and 'Getting started'. The 'Overview' tab is active, showing a summary of payment metrics. The metrics are displayed as cards with values in R ZAR:

Metric	Value	Period
Early payment offers	R 19.9 K ZAR	Next 90 days
Scheduled payments	R 24.7 K ZAR	Next 90 days
Scheduled payments (Past projected cashflow)	R 228 K ZAR	Last 31 Days
Scheduled payments (Overdue)	R 101 K ZAR	Overdue
Remittances	R 2.23 K ZAR	Last 31 days

A 'More' button with a notification badge '7' is located on the right side of the summary cards.

Past projected cashflow

Overdue

Scheduled Payment Printing

Problem:


- Suppliers require an audit trail of accepted early payment offers they can store offline.
- Currently supplier do so by taking screen captures.

Solution:

- Allow supplier to print or save a PDF file of accepted offers.

Benefits:

- Easier for supplier to create the required audit trail
- Easier for supplier to create a document that helps accounts receivable reconcile when the payment arrives.

 **Early payment confirmation**

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
Oct 24, 2019	\$5,000.00 CAD	2.0%	\$100.00 CAD	\$4,900.00 CAD
Early payment status	Discount basis	Adjustment amount		
Processed	\$5,000.00 CAD	\$0.00 CAD		

Details		Total tax adjustment	\$0.00 CAD PST + GST
	Tax category	Tax location	Tax amount
	PST	CA	\$0.00 CAD
	GST	CA	\$0.00 CAD
	VAT	CA	\$0.00 CAD

Customer	Invoice	Scheduled payment	Invoice amount	Payment date	Settlement date	Days early	Discount rate	Tax adjustment	Discount amount	Settlement amount
Avante Science	INV-00023	5100053320EC3	50,000.00 CAD	22 Oct 2019	24 Oct 2019	39	2.00%	90.00 CAD	\$100.00 CAD	\$4,900.00 CAD

History			
Status	Comments	Changed by	Date and time
Sent	Payment proposal 5100000500000000000703-0PE03 was received	Avante Science	22 Oct 2019 1:00:00 AM

Additional information				
Comment Payment is executed after the displayed payment date (Europe next Friday, America next Wednesday)				
Invoice date Sep 1, 2020	Discount offer type Buyer initiated offer	Payment method ACH	Paying company code K64US16	Organization unit 3000

Cash Optimizer Improvements

SAP Ariba Supply Chain Collaboration Enterprise Account

Home Enablement Opportunities Workbench Planning Orders Fulfillment Quality Invoices Payments Catalogs Reports Messages Create

Workbench Customize

\$ 935 K USD Early payment offers (Next 90 days)
 \$ 0.0 USD Scheduled payments (Next 90 days)
 \$ 943 K USD Remittances (Last 31 days)
 51 New orders (Last 31 days)
 0 Changed orders (Last 31 days)
 51 Orders to invoice (Last 31 days)
 5 Rejected invoices (Last 31 days)

Early payment offers (444)

[Edit filter](#) | [Save filter](#) | [Next 90 days](#)

[Review/Accept Early Payment Offer](#) [Use Cash Optimizer](#)

<input type="checkbox"/>	Invoice	Payment ID	Due Date	Projected Settlement Date	Remaining Days	Invoice Amount	Discount Basis	Discount Percent	Discount	Adjustment (Tax)	Net Payment
<input type="checkbox"/>	RA-Prod-20201030132714	RA-Prod-20201030132714	Dec 9, 2020	Dec 9, 2020	1	\$3,590.00 USD	\$2,800.00 USD	0.36%	\$10.00 USD		\$3,590.00 USD
<input type="checkbox"/>	RA-Prod-20201030133111	RA-Prod-20201030133111	Dec 9, 2020	Dec 9, 2020	1	\$3,590.00 USD	\$2,800.00 USD	0.36%	\$10.00 USD		\$3,590.00 USD
<input type="checkbox"/>	RA-Prod-20201030133405	RA-Prod-20201030133405	Dec 9, 2020	Dec 9, 2020	1	\$3,590.00 USD	\$2,800.00 USD	0.36%	\$10.00 USD		\$3,590.00 USD
<input type="checkbox"/>	RA-Prod-20201030130052	RA-Prod-20201030130052	Dec 9, 2020	Dec 9, 2020	1	1,080.00 CHF	1,000.00 CHF	0.00%	0.00 CHF	0.00 CHF	1,080.00 CHF
<input type="checkbox"/>	INV-Prod3-20201023193401	PPR-Prod3-20201023193401	Dec 9, 2020	Dec 9, 2020	1	\$3,590.00 USD	\$2,800.00 USD	0.36%	\$10.00 USD		\$3,590.00 USD
<input type="checkbox"/>	INV-Prod3-20201023193612	PPR-Prod3-20201023193612	Dec 9, 2020	Dec 9, 2020	1	\$3,590.00 USD	\$2,800.00 USD	0.36%	\$10.00 USD		\$3,590.00 USD
<input type="checkbox"/>	INV-Prod-Tax1-20201023194250	PPR-Prod-Tax1-20201023194250	Dec 9, 2020	Dec 9, 2020	1	\$1,120.00 CAD	\$1,000.00 CAD	0.00%	\$0.00 CAD	\$0.00 CAD	\$1,120.00 CAD

[Feedback](#)

Treasury Agent may click "Cash Optimizer"

Cash Optimizer Improvements

Treasury Agent may enter date or use calendar chooser

Treasury Agent enters amount need by currency

The screenshot shows the SAP Cash Optimizer interface. At the top, there is a navigation bar with the SAP logo, 'Ariba Network', 'Enterprise Account', and a 'Back to classic view' button. Below this is a 'Cash optimizer' header with a 'Done' button. A main instruction box says 'Enter your cash need, the cash optimizer can recommend Invoices for early settlement.' Below this, there are input fields for 'Need by date' (3 Dec, 2020) and 'Cash needed' (\$2,000.00 USD), with an 'Apply' button. To the right, a summary row shows 'Total invoice amount' followed by a plus sign, 'Recommended early payments' followed by an equals sign, and 'Total cash available'. A calendar pop-up is visible over the date field, showing December 2020 with the 3rd highlighted. A callout box points to the 'Apply' button with the text 'Conversational UI walks user through each step in the process'.

Cash Optimizer Improvements

Total value of transactions not need accelerations required to me cash need

Recommend early payments

Transactions not requiring acceleration

Total value of recommended early payments

SAP Ariba Network Enterprise Account ← Back to classic view Done

Cash optimizer

Great news! We've found you \$1,070.00 USD invoice due and \$1,002.40 USD early payments to cover your cash need in full amount.

18 Dec, 2020 \$2,000.00 USD

Total invoice amount \$1,070.00 USD + Recommended early payments \$1,002.40 USD = Total cash available \$2,072.40 USD (+\$72.40 USD)

Recommended early payments(1) Total discount \$105.00 USD Total recommended \$1,002.40 USD Total tax adjustment \$12.60 USD

<input checked="" type="checkbox"/>	Customer	Invoice	Payment ID	Due date	Projected settlement date	Days early	Invoice amount	Discount rate	Tax adjustment	Discount amount	Net payment ↑
<input checked="" type="checkbox"/>	LQ5_CashOptimizer50, buy	INV-lq5-202012011812326	PPR-lq5-withTax-withDiscount-202012011812326	Feb 11, 2021	Dec 18, 2020	70	\$1,120.00 USD	10.50%	\$12.60 USD	\$105.00 USD	\$1,002.40 USD

Invoice amount due without acceleration (1) Total receivable due \$1,070.00 USD

Customer	Invoice	Payment ID	Due date ↑	Invoice amount
LQ5_CashOptimizer50, buy	INV-lq5-202012011812323	PPR-lq5-withTax-withDiscount-202012011812323	Dec 17, 2020	\$1,070.00 USD

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Cash Optimizer Improvements

SAP Ariba Network Enterprise Account Back to classic view JL

Cash optimizer Done

Great news! We've found you \$1,070.00 USD invoice due and \$1,002.40 USD early payments to cover your cash need in full amount.

Need by date	Cash needed	Total invoice amount	Recommended early payments	Total cash available
18 Dec, 2020	\$2,000.00 USD	\$1,070.00 USD	\$1,002.40 USD	\$2,072.40 USD (+\$72.40 USD)

Apply

Recommended early payments(1)	Total discount	Total recommended	Total tax adjustment
	\$105.00 USD	\$1,002.40 USD	\$12.60 USD

<input checked="" type="checkbox"/>	Customer	Invoice	Payment ID	Due date	Projected settlement date	Days early	Invoice amount	Discount rate	Tax adjustment	Discount amount	Net payment
<input checked="" type="checkbox"/>	LQ5_CashOptimizer50, buy	INV-lq5-202012011812326	PPR-lq5-withTax-withDiscount-202012011812326	Feb 11, 2021	Dec 18, 2020	70	\$1,120.00 USD	10.50%	\$12.60 USD	\$105.00 USD	\$1,002.40 USD

Submit early payments

Invoice amount due without acceleration (1)	Total receivable due
	\$1,070.00 USD

Customer	Invoice	Payment ID	Due date	Invoice amount
LQ5_CashOptimizer50, buy	INV-lq5-202012011812323	PPR-lq5-withTax-withDiscount-202012011812323	Dec 17, 2020	\$1,070.00 USD

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Treasury Agent may change date and amount needed

Treasury Agent may add remove items

Treasury Agent may accept offer

Cash Optimizer Improvements

New confirmation page

Summary amounts

List of accepted offers

SAP Ariba Network Enterprise Account ← Back to classic view ? JL

Early payment confirmation Done

i The early payment proposal has been submitted.

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
18 Dec, 2020	\$1,120.00 USD	10.50%	\$105.00 USD	\$1,002.40 USD

Early payment status	Discount basis	Adjustment amount
Processed (Buyer-Initiated)	\$1,000.00 USD	\$12.60 USD

Payment offers(1)

			Total tax adjustment	\$12.60 USD GST + PST
	Tax category	Tax location	Tax amount	Tax adjustment
	GST	CA	\$50.00 USD	\$5.25 USD
	PST	CA-BC	\$70.00 USD	\$7.35 USD

Customer	Invoice	Scheduled payment	Invoice amount	Payment date	Days early ↑	Discount rate	Tax adjustment	Discount amount	Settlement amount
LQ5_CashOptimizer50, buy	INV-lq5-202012011812326	PPR-lq5-withTax-withDiscount-202012011812326	\$1,120.00 USD	Dec 18, 2020	55	10.50%	\$12.60 USD	\$105.00 USD	\$1,002.40 USD

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Improved Buyer-Initiated Auto-Acceptance Rules

SAP Ariba Network Standard Account Upgrade TEST MODE Back to classic view ? JS

Early payment confirmation

The early payment proposal has been submitted. To accept early payment offers automatically, [set up an early payment auto-acceptance rule.](#)

Expected settlement date	Total invoice amount	Discount rate	Total discount amount	Total settlement amount
11 Dec, 2020	\$1,120.00 USD	0.70%	\$7.00 USD	\$1,113.00 USD
Early payment status	Discount basis			
Processed (Buyer-Initiated)	\$1,000.00 USD			

New: After the “Treasury Agent” accepts an offer, there is a hyper link to the rules.

Payment offers(31) Total tax adjustment N/A VAT + VAA

Customer	Invoice ↓	Scheduled payment	Invoice amount	Payment date	Days early	Discount rate	Discount amount	Settlement amount
Dev3TestB1	inv101301	PPR001	\$1,120.00 USD	Dec 11, 2020	7	0.70%	\$7.00 USD	\$1,113.00 USD
Dev3TestB1	inv101301	PPR001	\$1,120.00 USD	Dec 11, 2020	7	0.70%	\$7.00 USD	\$1,113.00 USD

Project

Improved Buyer-Initiated Auto-Acceptance Rules

SAP Business Network Standard Account Upgrade TEST MODE Back to classic view JS

Early payment auto-acceptance rules Done

Early payment auto-acceptance rules

You may apply rules to selected customers and set limits to the offers that you want to auto-accept. If a transaction falls outside the configured limits, you may manually accept the offer.

Rules

Create

New: Applicable customers

Only one rule may be active

Rule name	Customers	Details	Start date	End date	Updated by	Status	Action
test rule	Avenue Science1, Avenue Science2, Avenue Science3, Avenue Science4, Avenue Science5, Avenue Science6, Avenue Science7, Avenue Science8, Avenue Science9, Avenue Science10 1 more	Maximum discount rate: 9.18 % Maximum annual rate: 4.75 % Maximum discount amount: \$72,323.52 USD Minimum invoice amount: \$723.52 USD Maximum invoice amount: \$723.52 USD	01/14/2021	01/14/2021	John 01/13/2021	Active	Edit Delete
test rule2	Avenue Science4	Maximum discount rate: 9.18 % Maximum annual rate: 4.75 % Maximum discount amount: \$723.52 USD Minimum invoice amount: \$723.52 USD Maximum invoice amount: \$723.52 USD	01/15/2021	--	John 01/13/2021	Inactive	Edit Delete

You may create up to 5 rules

New: Details of chosen limits

New: Last updated by

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Improved Buyer-Initiated Auto-Acceptance Rules

Create early payment auto-acceptance rule Save Cancel

Ariba Network allow you to automatically accept ad-hoc discount offers made by your customers. You may choose to what customers the rules applies and you may set limits to the offers that you are willing to accept the offer manually.

*Indicates required field

General information

Rule name*

Customer*

All Select

Start date* Feb 04, 2021 End date

Description

Rule status Inactive

Configuration

The following fields are optional. If you don't specify any values, all offers will be accepted. The default currency code is set to your organization's settings. If there are any changes to the organizational currency that should be made, please contact your administrator.

Maximum discount rate % Maximum annual rate %

Maximum discount amount USD

Minimum invoice amount 1.00 USD Maximum invoice amount 5,000.00 USD

New: A rule may be applied either to "all" suppliers or selected suppliers

Only one rule may be active. If you activate a rule, the network will deactivate all other rules.

New: Max discount rate

Changed: APR re-abled "Annual Rate" for non-US customers

Improved Buyer-Initiated Auto-Acceptance Rules

The screenshot displays the SAP Business Network Enterprise Account dashboard. At the top, the navigation bar includes 'SAP Business Network' and 'Enterprise Account'. A 'Back to classic view' link is visible. The main navigation menu contains 'Home', 'Workbench', 'Orders', 'Fulfillment', 'Invoices', 'Payments', 'Catalogs', and 'Reports'. A 'Create' button is also present. A yellow callout box with the text 'New: Rules in payment menu' points to the 'Early Payment Rules' option in the 'Payments' dropdown menu, which is highlighted with a red box. Below the menu, a dashboard overview shows several key metrics: 'Early payment offers' at \$0.0 USD (Next 90 days), 'Scheduled payments' at \$15.9K USD (Next 90 days), 'Remittances' at \$3.2K USD (Last 31 days), 'New orders' at 0 (Last 31 days), and 'Changed orders' at 0 (Last 31 days). A 'More' button with a notification badge '4' is also shown. The 'My widgets' section includes 'On-time payment rate' (98%, Last 12 months), 'Paid invoices' (\$25.3K, Last 12 months), 'Invoice aging' (\$6.42K, Last 12 months), and 'SAP Ariba Supplier Financing' (Looking for quick and...).

Improved Buyer-Initiated Auto-Acceptance Rules

SAP Ariba Network Enterprise Account

Network Settings

Save Close

Electronic Order Routing Electronic Invoice Routing Accelerated Payments Settlement

* Indicates a required field

Set up early payments auto-acceptance rule

EFT/Check Remittances

Address ↑	City	Default
No items		

↳ Edit Delete Create

SAP Ariba and SAP Fieldglass

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