SAP Ariba

Genting Malaysia Berhad
Standard Account
Supplier Training

THE BEST RUN **SAP**
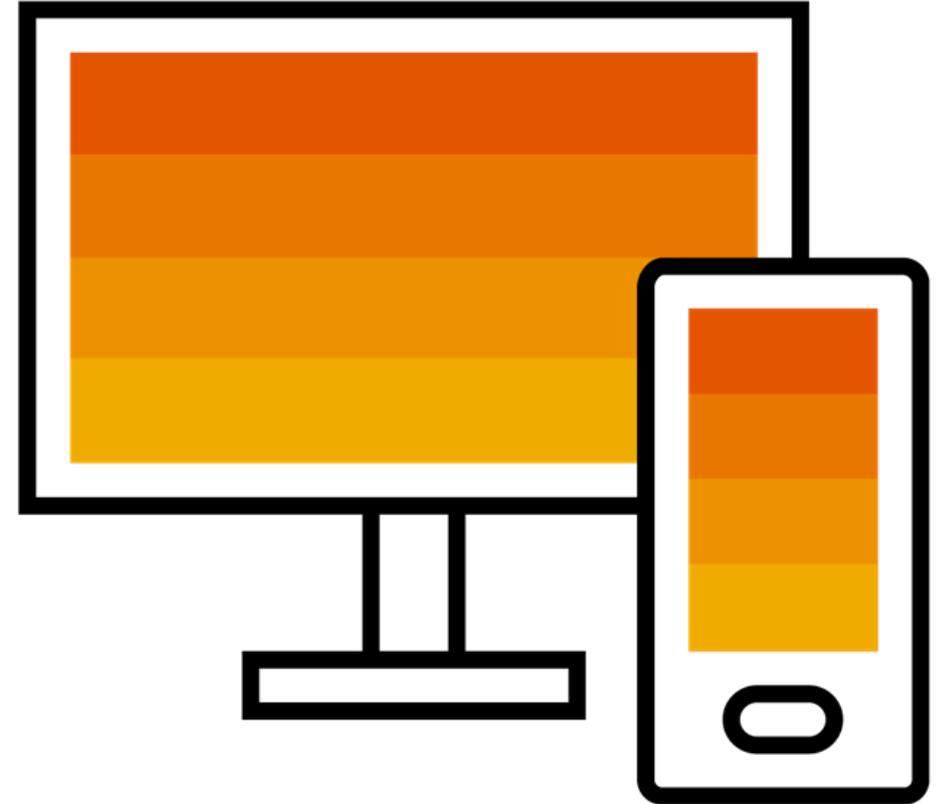
GENTING
MALAYSIA

Agenda

- ❑ Speaker Introductions

- ❑ Genting Malaysia Berhad Initiative Overview

- ❑ Describe Ariba Network, Standard Account

- ❑ Enterprise Account & Optional Upgrade

- ❑ Account Configuration & Transacting Specifications
  - ❑ How to Login
  - ❑ Order Routing
  - ❑ System Demonstration

- ❑ Support & Questions

Introductions

Koh Poy Yong

Chief Financial Officer

Genting Malaysia Berhad

Malathi Satiamurti

Enablement Team Member

SAP Ariba

Mona Joan Vardhan

Supplier Education Specialist

SAP Ariba

Genting Malaysia Berhad
Program Overview

Why Ariba Network?

World's Largest Trading Community over $3 trillion

- ❑ Helps active Global 2000 buyers find your products and services.

- ❑ Best in class expertise, experience, and advice for B2B eCommerce and Integration
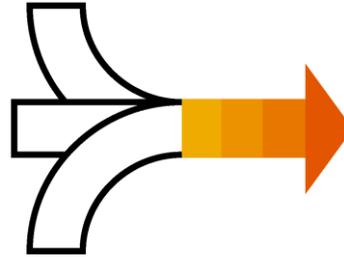
Single Point for Business Collaboration

- ❑ Manage leads, proposals, contracts, orders, invoices, and payments.

- ❑ Collaborate with multiple customers.

Works With How You Do Business

- ❑ Access a wide range of transaction options.

- ❑ Use many browsers, formats, languages, and currencies.

What is an Ariba Network, Standard Account?

☐ Basic Account that gives you access to Ariba Network

☐ Receive interactive email purchase orders

☐ Invoice through the Ariba network

☐ **No fees**

☐ Intended for low volume suppliers
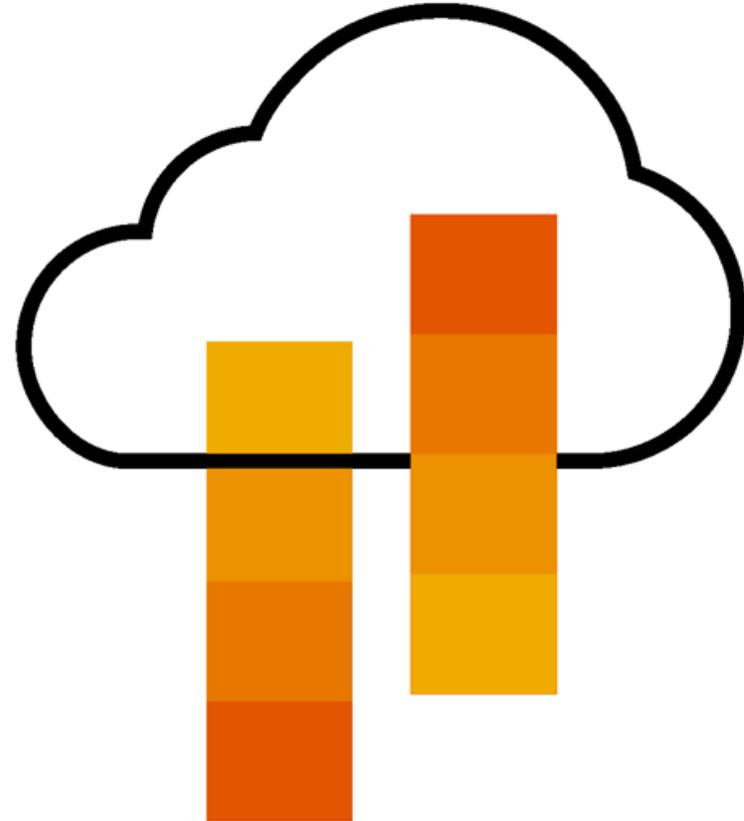
What You Get With Your Free Standard Account

Ariba Discovery
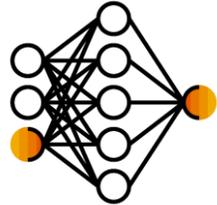
- ❑ Receive High Quality Matched Sales Leads
- ❑ Attract Potential Customers
- ❑ Get Invited to Sourcing Events

Collaboration & Document Exchange

- ❑ Free Access To SAP Ariba's Contract Management Module
- ❑ Respond To Emailed Orders And Check Invoice Status
- ❑ Send Invoice Notifications
- ❑ Catalog Set Up/Access (self-service)

Usage

- ❑ No Transaction Document Limitations
- ❑ Unlimited Ariba Network Relationships
- ❑ Online Support Via The Help Center

SAP Ariba Supplier Mobile App
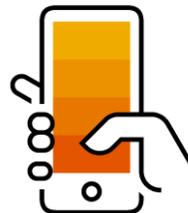
- ❑ Work On-The-Go
- ❑ Receive Real-Time Alerts
- ❑ Monitor Key Activities

What You Get With An Enterprise Account

Document Exchange (Purchase Orders, Invoices & More)

- Skip The Emails! Exchange/Manage Documents Directly On Your Ariba Network Account
- Use CSV Uploads To Manage Large Document Counts
- Access To Inbox/Outbox Functionality

Integration & Electronic Catalogs

- Integrate Your Back-End System With Ariba Network Through cXML, EDI or CSV
- Create/Publish Electronic Catalogs To Enhance PO Accuracy
- Link Your Current E-Shop To Your Ariba Network Account

Legal Archiving & Reporting

- Access Long-Term Invoice Archiving (Regional Restrictions May Apply)
- Track Transactions & Sales Activities With Full Access Reporting

SAP Ariba Support

- Access The Entire Documentation Database
- Contact The Help Center By Phone, Chat, Or Web Form

Standard Account Vs. Enterprise Account On Ariba Network

Features	Standard Account	Enterprise Account
Access	Through email notifications	Online dashboard
Company Profile	✓	✓
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	✓
Electronic Catalogs	✓ Self-service only	✓
Invoice status	Email notifications	Outbox with easy access from any browser
Legal Archive	Email notification and online download	• Long-term invoice archiving for global compliance (Regional restrictions apply) • Capability to mass download invoices for local archiving
Ariba Support	Online Help Center	• Support via phone, chat, or email • Direct access to enablement experts for onboarding assistance • Technical support for configuration and integration assistance • Online educational training courses
Integration	✘	✓
Reporting	✘	✓
Multiple customer relationships	✓	✓
Multi users	✓	✓
Mobile App	✓	✓
Ariba Discovery	✓ Fees may apply to respond to leads. Click here for more information.	✓ Fees may apply to respond to leads. Click here for more information.
Fees	FREE	Fees may apply, See complete details.

Standard Account Vs. Enterprise Account On Ariba Network (contd.)

- ❑ Standard Account gives you access to the latest 200 documents on the Ariba Network

- ❑ Enterprise Account gives you access to all the documents sent by your customer right from Day 1.
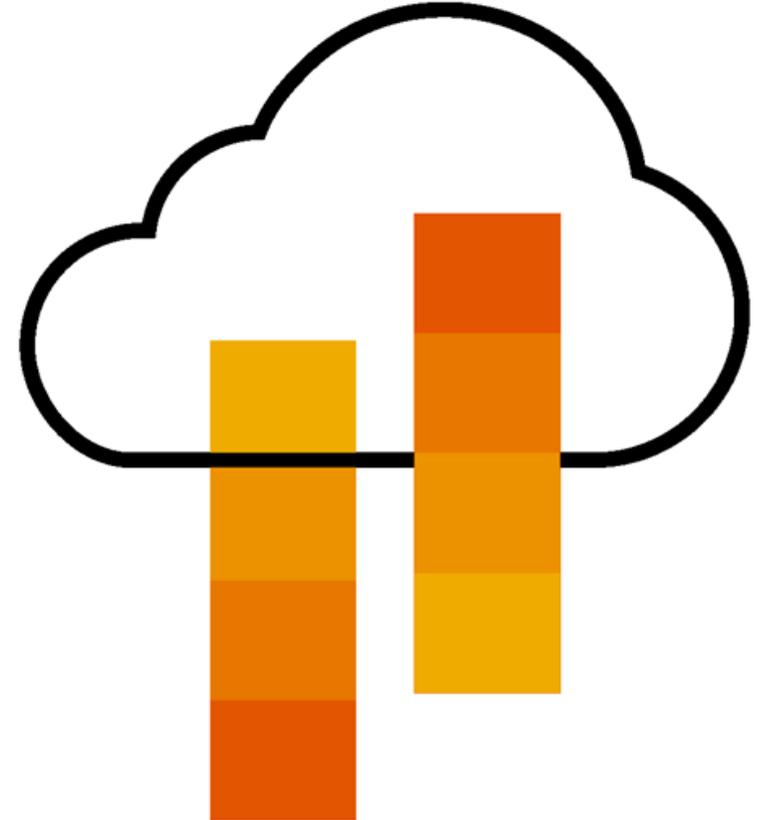
How To Upgrade from Standard Account To Enterprise Account

Register For A Standard Account

ordersender-prod@ansmtp.ariba.com

Receive Interactive Email PO

Click The Process Order Button
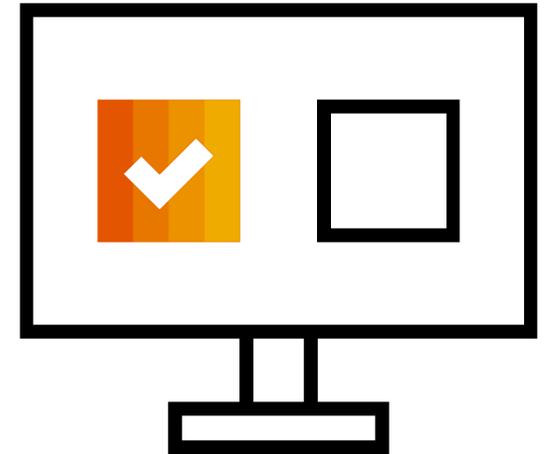
Login using existing account

Before You Click "Process Order" For The First Time….

Align Internally
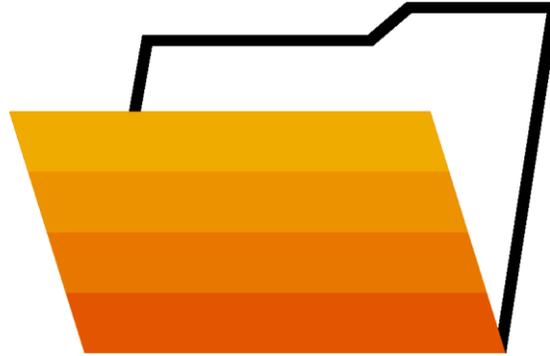
Create An Email Folder
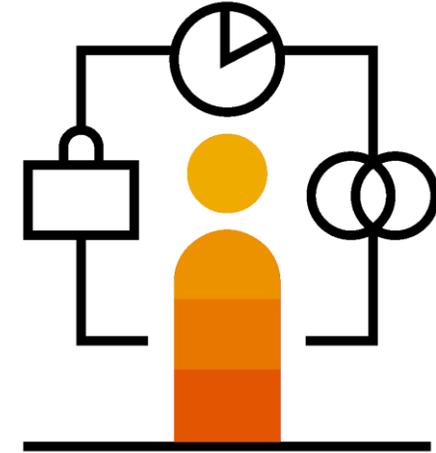
Designate/Know Administrator

Step One – Receive Interactive Email Order From Customer

Click the Process Order button in the PO notification (interactive email)

Next step

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Potential Existing Accounts

Step Two – Log in For Standard Account

Use your existing Standard Account by clicking on Log in

Join your customer on Ariba Network!

Sign up

Already have an account? Log in

Strengthen relationships
Collaborate with your customer on the same secure network.

Connect faster
Exchange documents electronically and streamline communications.

Reach more customers worldwide
Sign up with Ariba Discovery and increase sales leads.

Ariba Network Standard Account is **Free**

Learn more

Next step

Step Three – Configure Account, Accept Terms of Use, And Register

Please note that after your Standard Account is registered, future POs will be sent to your designated user account email

Step Four – Transact With Customer Using Standard Account

1 **Click on *Create Order Confirmation*, *Create Ship Notice,* or *Create Invoice* to get started**

2 **If you need assistance, please refer to the articles in the Help Center (right-hand side)**

Video **Demo**

Purchase Order Status

Table 1: Routing Status

Status	Explanation
Accepted	Ariba SN accepted the purchase order from your customer or from the catalog tester.
Order Queued	Ariba SN Queued the purchase order from cXML processing.
Sent	Ariba SN successfully converted the purchase order from cXML to EDI and has forwarded it to your VAN in an interchange.
Acknowledge	Ariba SN received a positive functional acknowledgment from you.
Failed	Ariba SN could not route the purchase order and it lists the reason for the failure.

Table 2: Order Status Descriptions

Status	Description
New	Initial state. This is a new purchase order.
Changed	Existing purchase order has been canceled or replaced ("obsoleted") by this subsequent (changed) order.
Confirmed	All sub-quantities are confirmed.
Failed	Ariba SN experienced a problem routing the order to the supplier. Suppliers can resend failed orders.
Shipped	Final state. All sub-quantities are shipped. A line item or sub-quantity that is shipped cannot be updated again.
Invoiced	All ordered quantities have been invoiced.
Partially Confirmed	Some of the ordered quantities have been confirmed.
Partially Shipped	Some of the ordered quantities have been shipped.
Partially Invoiced	Some of the ordered quantities have been invoiced.
Partially Rejected	Some of the ordered quantities have been rejected.
Obsoleted	Purchase order that has been replaced by a subsequent (changed) order.

Already Have An Enterprise Account?
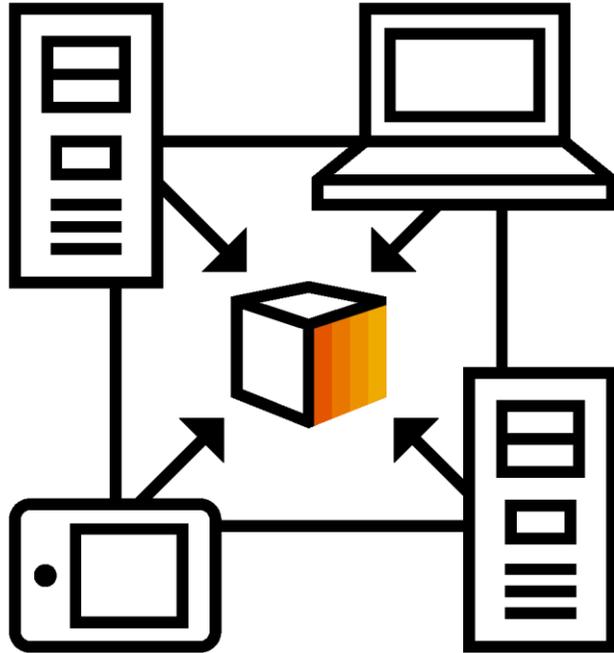
Manage Two Separate Accounts
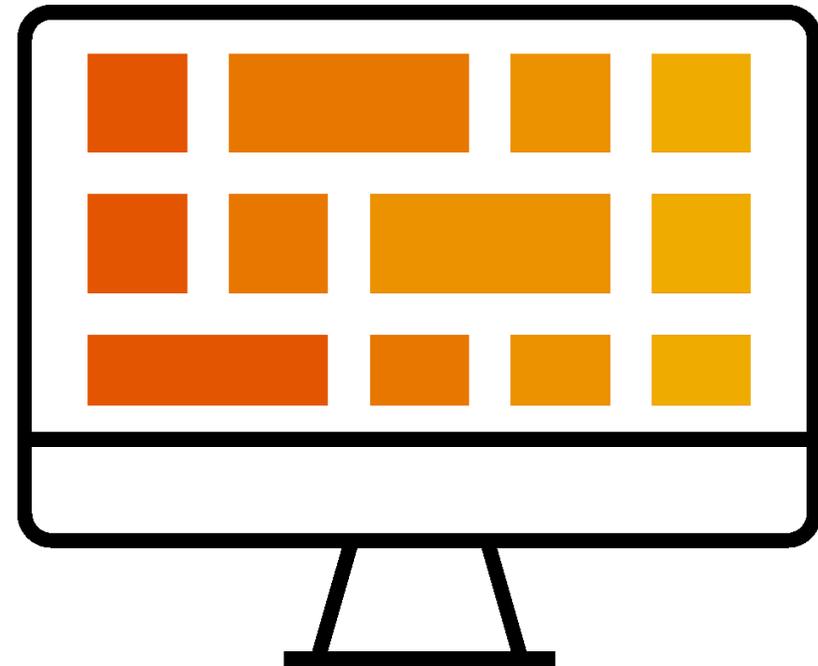
Add Standard Account Relationship

To Enterprise Account

(May Incur Fees!)

How To Merge Your Standard Account PO Into Your Existing Ariba Network Account

If more than one email address is associated with your organization for PO deli be sent to them as well.

Your customer sent you this order through Ariba Network.

(1) Process order

Join **your customer** on Ariba Network!

Sign up   Or   Search your company

(3) Already have an account? Log in

ⓘ Potential existing accounts   X

We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account.

(2) Review accounts

SAP Ariba ⌃⌃

View all your documents in one Ariba Network account

Ariba Network can transfer documents into your company's existing Ariba Network account. This allows you to view and manage documents easily from your existing account, without having to register a new Ariba Network account.
After you log in, your documents may be temporarily unavailable while the transfer process is completed.

Notes:

Fees may apply based on your account type. To see your account type, sign in and go to Company Settings.
You must be an Account Administrator on your company's Ariba Network account to transfer documents into the account.

To get started, log in to your existing supplier account.

Username: |

Password:

(4) OK

Notes:

- PO email notifications will come from:

  ordersender-prod@ansmtp.ariba.com

- Please be aware that if the Standard Account is registered from the Standard Account PO invitation, then the PO can no longer be merged into an existing account.

Genting Malaysia Berhad Message

1st February 2021

Dear Valued Business Partner,

E-Commerce Project Notification Letter

We are pleased to announce a new initiative to streamline our procurement and accounts payable processes. **Genting Malaysia Berhad** is partnering with **SAP Ariba®** to fulfill our vision of moving away from paper and manually transmitted documents. Since 1996, Ariba has been transforming the global procurement landscape for businesses of all sizes and we are excited to provide you with this opportunity.

Ariba Network allows you to receive and respond to electronic Purchase Orders and other business documents such as Invoices, Service Entry, Goods Receipt Note, Goods Return Note, Request for Credit Note and Credit Note from Genting Malaysia Berhad using a simple web browser over the Internet.

Hence, Ariba Network is a **high priority project** for Genting Malaysia Berhad and eventually shall be the **ONLY** document transmission method for all business document including Purchase Orders, Invoices, Service Entry, etc.

Please be informed that the targetted goes live date will be on **01 April 2021**. In view of this transformation to take place, a new set of Supplier Profile Questionnaire (SPQ) will be published on **01 March 2021**. Thereafter, all our business partners are **COMPULSORY** to update their profile or proceed any new company registration at portal provided not later than 31st May 2021 after the new SPQ had been published. Portal link will be provided once it had been finalised.

In order to avoid the possibility of being automatically de-listed from our System or facing difficulty to receive Purchase Order after goes live, please ensure your response within the deadline given.

vendormgmt@rwgenting.com

Support Options For Assistance

- Help Center

- Ariba Network, Standard Account Support Page
  https://support.ariba.com/item/view/183459

- Weekly Webinars With Live Q&A

- Your Customer
  vendormgmt@rwgenting.com

Questions?

Thank you.