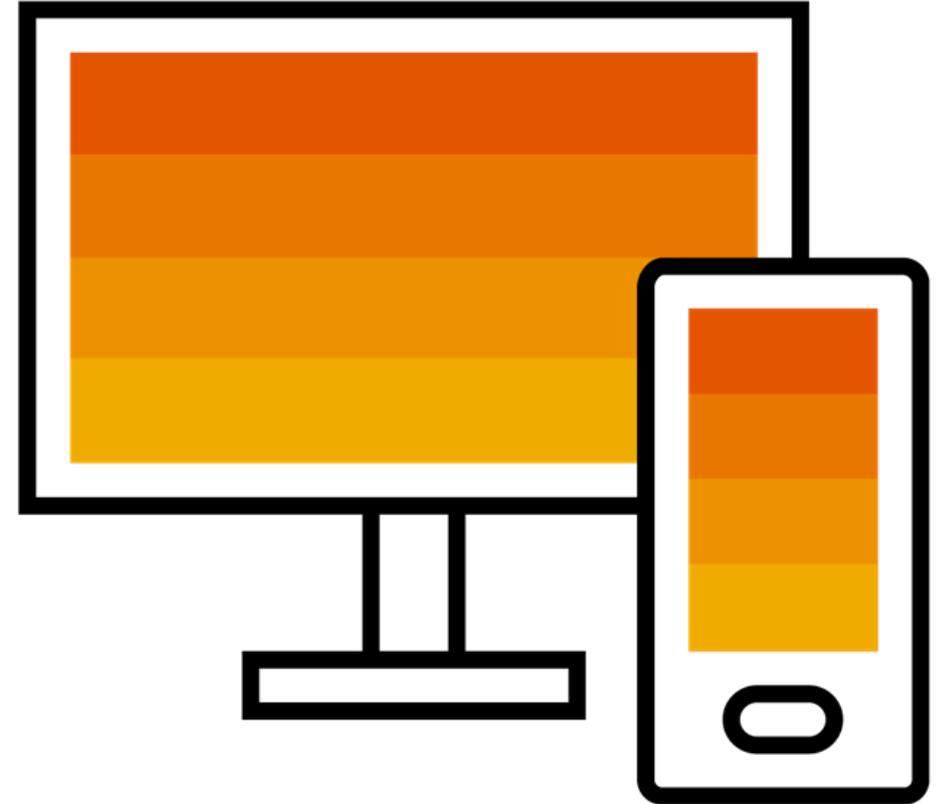


Genting Malaysia Berhad Standard Account Supplier Training

PUBLIC



Agenda

- ❑ Speaker Introductions
- ❑ Genting Malaysia Berhad Initiative Overview
- ❑ Describe Ariba Network, Standard Account
- ❑ Enterprise Account & Optional Upgrade
- ❑ Account Configuration & Transacting Specifications
 - ❑ How to Login
 - ❑ Order Routing
 - ❑ System Demonstration
- ❑ Support & Questions

Introductions



Koh Poy Yong

Chief Financial Officer
Genting Malaysia Berhad



Malathi Satiamurti

Enablement Team Member
SAP Ariba

Mona Joan Vardhan

Supplier Education Specialist
SAP Ariba

Genting Malaysia Berhad

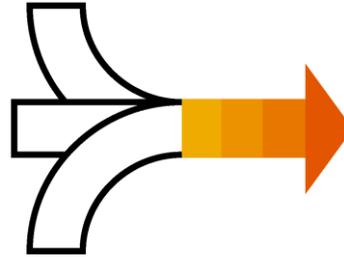
Program Overview

Why Ariba Network?



World's Largest Trading Community over \$3 trillion

- ❑ Helps active Global 2000 buyers find your products and services.
- ❑ Best in class expertise, experience, and advice for B2B eCommerce and Integration



Single Point for Business Collaboration

- ❑ Manage leads, proposals, contracts, orders, invoices, and payments.
- ❑ Collaborate with multiple customers.

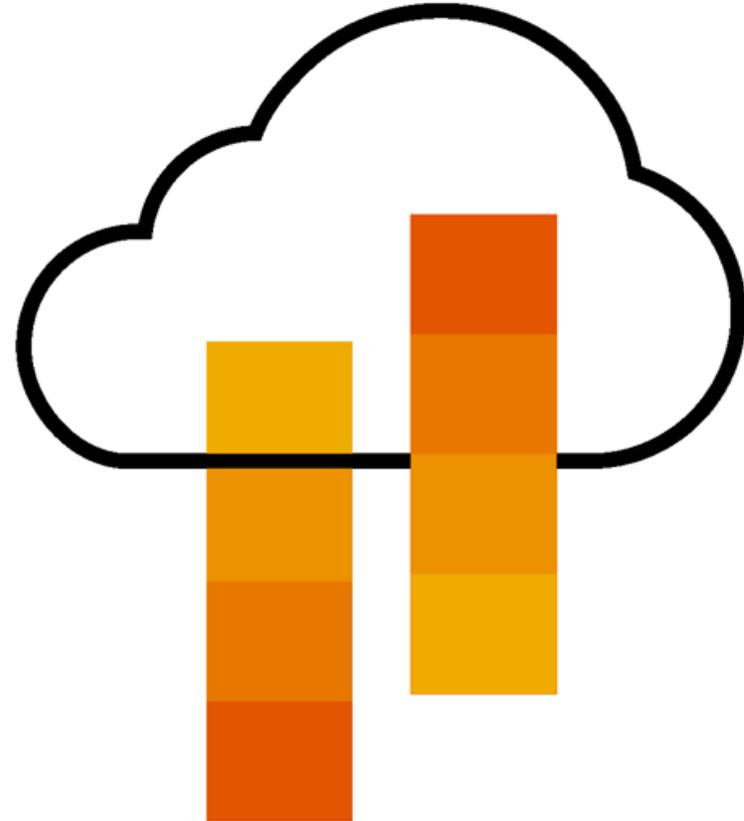


Works With How You Do Business

- ❑ Access a wide range of transaction options.
- ❑ Use many browsers, formats, languages, and currencies.

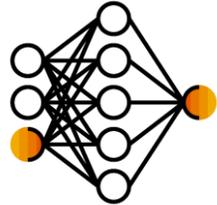
What is an Ariba Network, Standard Account?

- ❑ Basic Account that gives you access to Ariba Network
- ❑ Receive interactive email purchase orders
- ❑ Invoice through the Ariba network
- ❑ **No fees**
- ❑ Intended for low volume suppliers



What You Get With Your Free Standard Account

Ariba Discovery



- ❑ Receive High Quality Matched Sales Leads
- ❑ Attract Potential Customers
- ❑ Get Invited to Sourcing Events

Collaboration & Document Exchange



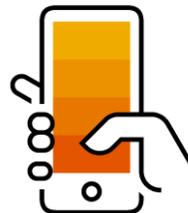
- ❑ Free Access To SAP Ariba's Contract Management Module
- ❑ Respond To Emailed Orders And Check Invoice Status
- ❑ Send Invoice Notifications
- ❑ Catalog Set Up/Access (self-service)

Usage



- ❑ No Transaction Document Limitations
- ❑ Unlimited Ariba Network Relationships
- ❑ Online Support Via The Help Center

SAP Ariba Supplier Mobile App



- ❑ Work On-The-Go
- ❑ Receive Real-Time Alerts
- ❑ Monitor Key Activities

What You Get With An Enterprise Account

Document Exchange (Purchase Orders, Invoices & More)



- ❑ Skip The Emails! Exchange/Manage Documents Directly On Your Ariba Network Account
- ❑ Use CSV Uploads To Manage Large Document Counts
- ❑ Access To Inbox/Outbox Functionality

Integration & Electronic Catalogs



- ❑ Integrate Your Back-End System With Ariba Network Through cXML, EDI or CSV
- ❑ Create/Publish Electronic Catalogs To Enhance PO Accuracy
- ❑ Link Your Current E-Shop To Your Ariba Network Account

Legal Archiving & Reporting



- ❑ Access Long-Term Invoice Archiving (Regional Restrictions May Apply)
- ❑ Track Transactions & Sales Activities With Full Access Reporting

SAP Ariba Support



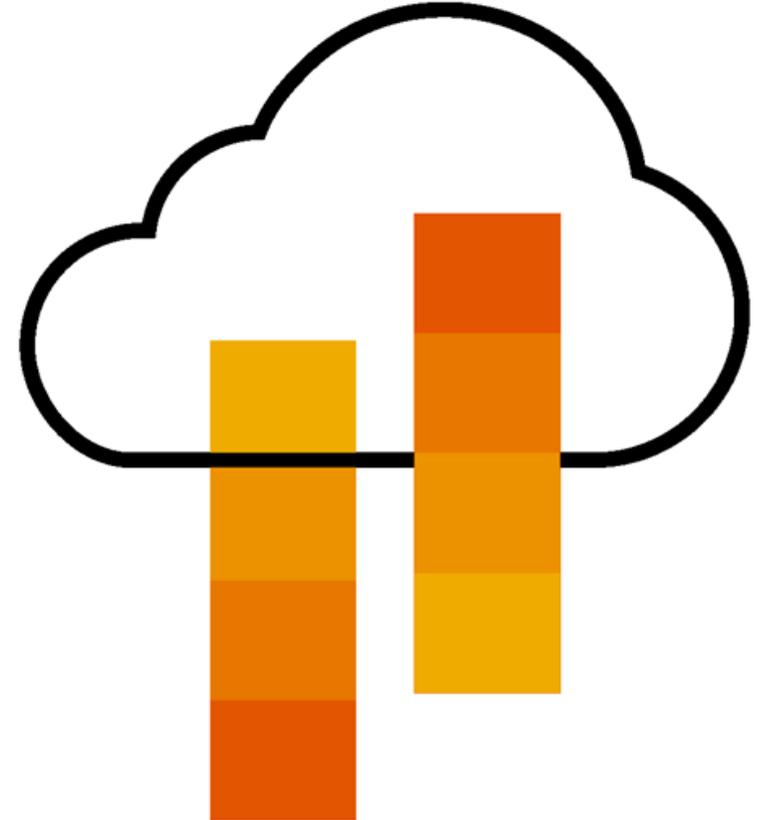
- ❑ Access The Entire Documentation Database
- ❑ Contact The Help Center By Phone, Chat, Or Web Form

Standard Account Vs. Enterprise Account On Ariba Network

Features	Standard Account	Enterprise Account
Access	Through email notifications	Online dashboard
Company Profile	✓	✓
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	✓
Electronic Catalogs	✓ Self-service only	✓
Invoice status	Email notifications	Outbox with easy access from any browser
Legal Archive	Email notification and online download	<ul style="list-style-type: none"> • Long-term invoice archiving for global compliance (Regional restrictions apply) • Capability to mass download invoices for local archiving
Ariba Support	Online Help Center	<ul style="list-style-type: none"> • Support via phone, chat, or email • Direct access to enablement experts for onboarding assistance • Technical support for configuration and integration assistance • Online educational training courses
Integration	✗	✓
Reporting	✗	✓
Multiple customer relationships	✓	✓
Multi users	✓	✓
Mobile App	✓	✓
Ariba Discovery	✓ Fees may apply to respond to leads. Click here for more information.	✓ Fees may apply to respond to leads. Click here for more information.
Fees	FREE	Fees may apply, See complete details .

Standard Account Vs. Enterprise Account On Ariba Network (contd.)

- ❑ Standard Account gives you access to the latest 200 documents on the Ariba Network
- ❑ Enterprise Account gives you access to all the documents sent by your customer right from Day 1.



How To Upgrade from Standard Account To Enterprise Account

The screenshot shows the SAP Ariba Network interface. In the top navigation bar, the user is logged in as a 'Standard Account' and an orange box highlights the 'Upgrade' button. An arrow points from this button to a modal window titled 'Upgrade to realize the full value of Ariba Network'. The modal window compares the features of a 'STANDARD ACCOUNT' (labeled 'Your current account') with an 'ENTERPRISE ACCOUNT'. The 'ENTERPRISE ACCOUNT' features are listed with checkmarks, indicating they are available for upgrade. A 'Close' button is in the top right of the modal. Below the comparison, there is a section for 'SELLING' features and a 'Learn more' link.

	STANDARD ACCOUNT Your current account	ENTERPRISE ACCOUNT Upgrade
FULFILLMENT		
Orders and invoices	<ul style="list-style-type: none">Respond to emailed orders using features that your customer requests, like order confirmations, ship notices and invoicesCheck invoice status and create non-PO invoices, if supported by your customer	<ul style="list-style-type: none">Skip the emails. Get and manage orders and invoices all on Ariba Network.Use CSV uploads to manage large documents.
Catalogs		<ul style="list-style-type: none">Publish catalogs that detail your products and services
Integration		<ul style="list-style-type: none">Integrate with your backend systems through CXML, EDI or CSV
Legal Archive		<ul style="list-style-type: none">Access to long-term invoice archiving (regional restrictions apply)
Reporting		<ul style="list-style-type: none">Get reports to track transactions and sales activities
Support	Help Center	<ul style="list-style-type: none">Help Center, phone, chat, and web form
Fees	Free	Based on usage
SELLING		
Ariba Discovery		<ul style="list-style-type: none">Join our business matchmaking service to get high quality sales leads. Fees may apply
Sourcing, Contract Management		<ul style="list-style-type: none">Attract potential customers with your profile and get invited to auctions and other events.

By the way, you can use these with any account.

[Learn more](#) about all the features of Ariba Network.

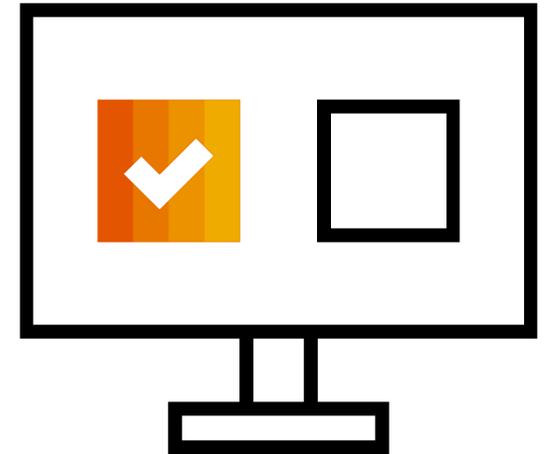
Register For A Standard Account



Receive Interactive Email PO



Click The Process Order Button



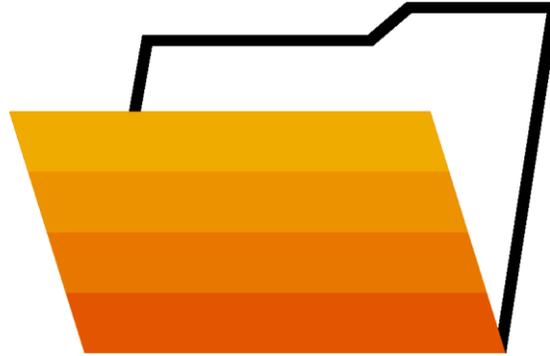
Login using existing account

Before You Click “Process Order” For The First Time....



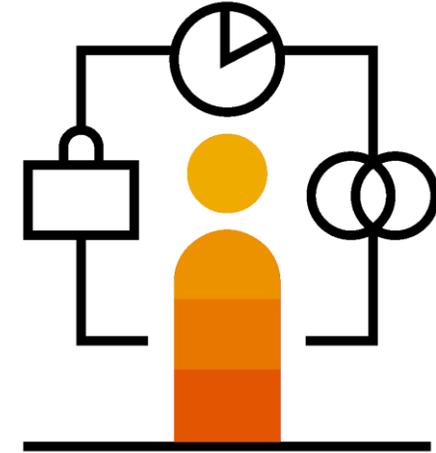
1.

Align Internally



2.

Create An Email Folder

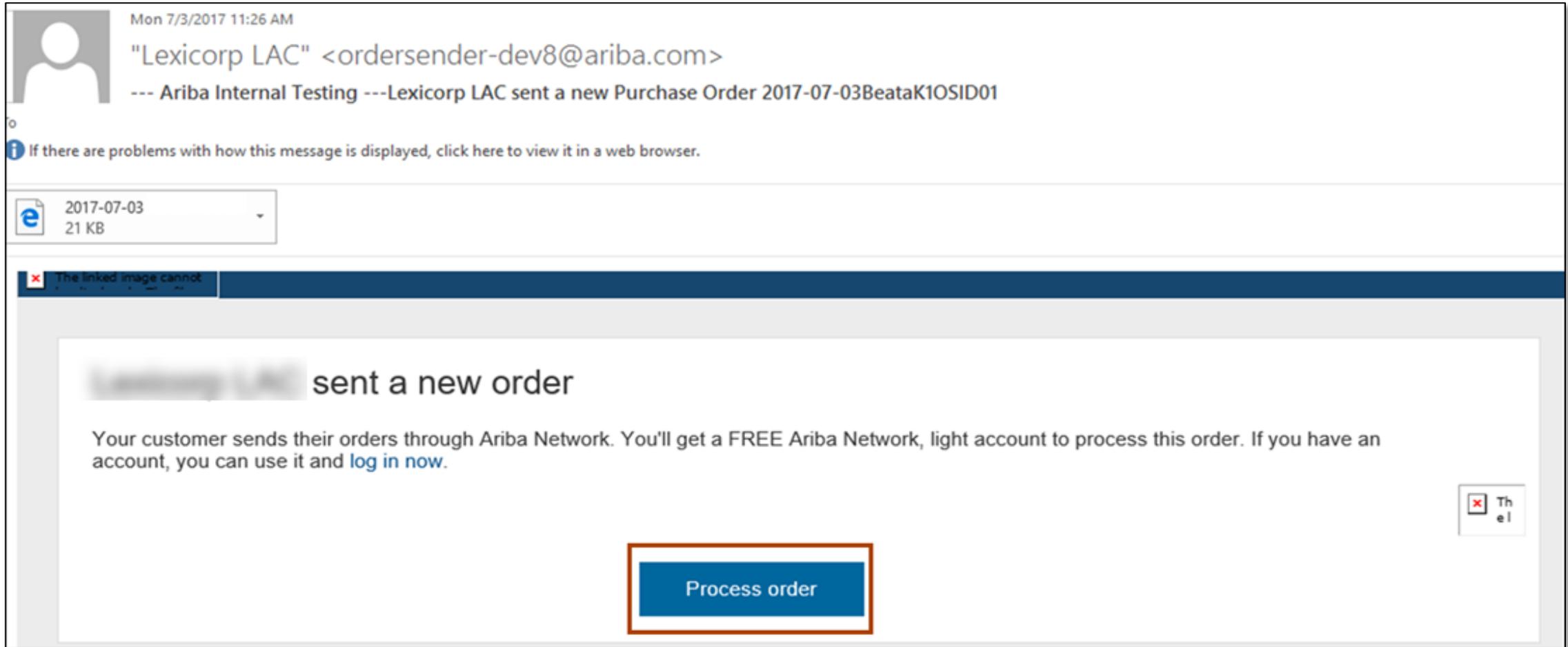


3.

Designate/Know Administrator

Step One – Receive Interactive Email Order From Customer

Click the **Process Order** button in the PO notification (interactive email)



Mon 7/3/2017 11:26 AM

"Lexicorp LAC" <ordersender-dev8@ariba.com>
--- Ariba Internal Testing ---Lexicorp LAC sent a new Purchase Order 2017-07-03BeataK1OSID01

 If there are problems with how this message is displayed, click here to view it in a web browser.

 2017-07-03
21 KB

 The linked image cannot

 sent a new order

Your customer sends their orders through Ariba Network. You'll get a FREE Ariba Network, light account to process this order. If you have an account, you can use it and [log in now](#).

 Th
el

Process order

Potential Existing Accounts

The screenshot shows the SAP Ariba Network sign-up page. At the top left is the SAP Ariba Network logo. The main heading is "Join your customer on Ariba Network!". Below this are two buttons: "Sign up" and "Search your company", with "Or" between them. Below the buttons is the text "Already have an account? Log in". A central modal window is displayed with the title "Potential existing accounts" and a close button "X". The modal text reads: "We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account." A blue button labeled "Review accounts" is highlighted with a red border. The background of the page is dimmed and contains text such as "Strengthen relations", "Collaborate with your customers on the same secure network.", "Ariba Network standard account is Free", and "Learn more". At the bottom, there is a footer with the SAP logo, copyright information "© 2019 SAP SE or an SAP affiliate company. All rights reserved.", and links for "SAP Ariba Privacy Statement", "Security Disclosure", and "Terms of Use".

Step Two – Log in For Standard Account

Use your existing Standard Account by clicking on **Log in**

Join **your customer** on Ariba Network!

Sign up

Already have an account? **Log in**



Strengthen relationships

Collaborate with your customer on the same secure network.



Connect faster

Exchange documents electronically and streamline communications.



Reach more customers worldwide

Sign up with Ariba Discovery and increase sales leads.

Ariba Network Standard Account is **Free**

[Learn more](#)

[Next step](#)

Step Three – Configure Account, Accept Terms of Use, And Register

1 Review your Company information

Company information

* Indicates a required field

Company Name: *

Country: * ▼ If your company has more than one office, enter the main office address. You can enter more addresses such as your shipping address, billing address or other addresses later in your company profile.

Address: *

City: *

Postal Code: *

State:

2 Enter your User account information

User account information

Name: *

Email: *

Use my email as my username

Username: *

Password: *

Language: ▼

Email:

3 Accept Terms of Use and click on Register

I have read and agree to the [Terms of Use](#) and the [Ariba Privacy Statement](#)

Please note that after your Standard Account is registered, future POs will be sent to your designated user account email



[Next step](#)

Step Four – Transact With Customer Using Standard Account

- 1 Click on **Create Order Confirmation**, **Create Ship Notice**, or **Create Invoice** to get started
- 2 If you need assistance, please refer to the articles in the Help Center (right-hand side)

The screenshot displays the SAP Purchase Order interface for 'Purchase Order: 0170102_MEG_PO1'. At the top left, the order ID is shown with a circled '1' next to it. A 'Done' button is located at the top right. Below the header, a navigation bar contains three buttons: 'Create Order Confirmation', 'Create Ship Notice', and 'Create Invoice', all enclosed in a red rectangular box. To the right of these buttons are links for 'Hide', 'Print', 'Download PDF', 'Export cXML', 'Download CSV', and 'Resend', with a circled '2' next to the 'Resend' link. Below the navigation bar, there are tabs for 'Order Detail' and 'Order History'. The main content area is divided into three columns: 'From: Customer BuyerA USA, Jebenstrasse 7, 10623 Berlin'; 'To: Test supplier SMO 01-TEST, Radlicka 14, 150 00 Prague'; and 'Purchase Order (New) 0170102_MEG_PO1, Amount: \$400.00 USD'. On the right side, a 'Po invoice' search bar is visible, and below it, a 'Results for Po invoice' section contains four help center articles: 'About PO-based invoices', 'How to create a PO-based invoice', 'How do I add a new customer?', and 'How do I add an attachment to my invoice?'. This help center section is also enclosed in a red rectangular box.

Video Demo

Purchase Order Status

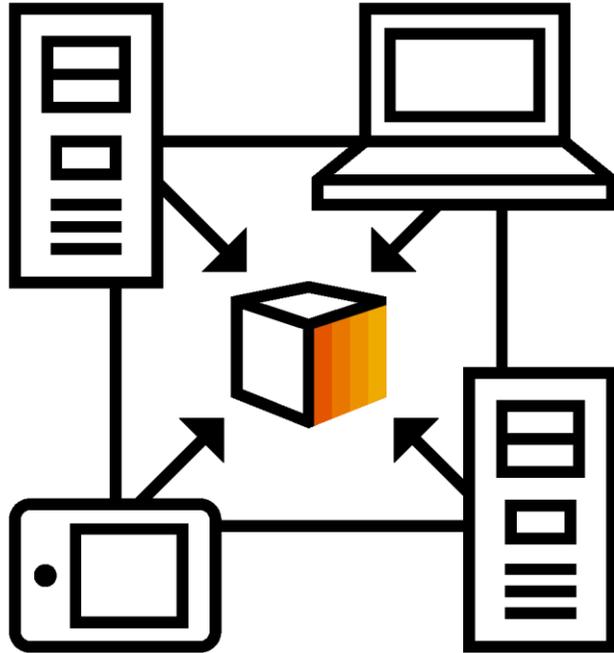
Table 1: Routing Status

Status	Explanation
Accepted	Ariba SN accepted the purchase order from your customer or from the catalog tester.
Order Queued	Ariba SN Queued the purchase order from cXML processing.
Sent	Ariba SN successfully converted the purchase order from cXML to EDI and has forwarded it to your VAN in an interchange.
Acknowledge	Ariba SN received a positive functional acknowledgment from you.
Failed	Ariba SN could not route the purchase order and it lists the reason for the failure.

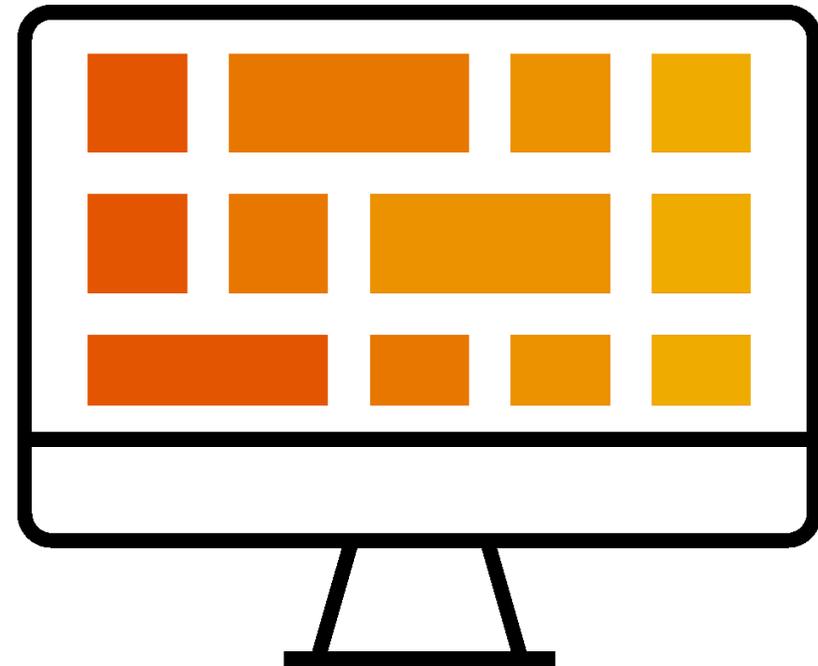
Table 2: Order Status Descriptions

Status	Description
New	Initial state. This is a new purchase order.
Changed	Existing purchase order has been canceled or replaced ("obsoleted") by this subsequent (changed) order.
Confirmed	All sub-quantities are confirmed.
Failed	Ariba SN experienced a problem routing the order to the supplier. Suppliers can resend failed orders.
Shipped	Final state. All sub-quantities are shipped. A line item or sub-quantity that is shipped cannot be updated again.
Invoiced	All ordered quantities have been invoiced.
Partially Confirmed	Some of the ordered quantities have been confirmed.
Partially Shipped	Some of the ordered quantities have been shipped.
Partially Invoiced	Some of the ordered quantities have been invoiced.
Partially Rejected	Some of the ordered quantities have been rejected.
Obsoleted	Purchase order that has been replaced by a subsequent (changed) order.

Already Have An Enterprise Account?



Manage Two Separate Accounts



**Add Standard Account Relationship
To Enterprise Account
(May Incur Fees!)**

How To Merge Your Standard Account PO Into Your Existing Ariba Network Account

If more than one email address is associated with your organization for PO delivery, be sent to them as well.
Your customer sent you this order through Ariba Network.

1

ⓘ Potential existing accounts X

We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account.

2

Notes:

- PO email notifications will come from:
ordersender-prod@ansmtp.ariba.com
- Please be aware that if the Standard Account is registered from the Standard Account PO invitation, then the PO can no longer be merged into an existing account.

Join your customer on Ariba Network!

Or

3

SAP Ariba

View all your documents in one Ariba Network account

Ariba Network can transfer documents into your company's existing Ariba Network account. This allows you to view and manage documents easily from your existing account, without having to register a new Ariba Network account. After you log in, your documents may be temporarily unavailable while the transfer process is completed.

Notes:
Fees may apply based on your [account type](#). To see your account type, [sign in](#) and go to Company Settings. You must be an Account Administrator on your company's Ariba Network account to transfer documents into the account.

To get started, log in to your existing supplier account.

Username:

Password:

4

Genting Malaysia Berhad Message



1st February 2021

Dear Valued Business Partner,

E-Commerce Project Notification Letter

We are pleased to announce a new initiative to streamline our procurement and accounts payable processes. **Genting Malaysia Berhad** is partnering with **SAP Ariba**® to fulfill our vision of moving away from paper and manually transmitted documents. Since 1996, Ariba has been transforming the global procurement landscape for businesses of all sizes and we are excited to provide you with this opportunity.

Ariba Network allows you to receive and respond to electronic Purchase Orders and other business documents such as Invoices, Service Entry, Goods Receipt Note, Goods Return Note, Request for Credit Note and Credit Note from Genting Malaysia Berhad using a simple web browser over the Internet.

Hence, Ariba Network is a **high priority project** for Genting Malaysia Berhad and eventually shall be the **ONLY** document transmission method for all business document including Purchase Orders, Invoices, Service Entry, etc.

Please be informed that the targetted goes live date will be on **01 April 2021**. In view of this transformation to take place, a new set of Supplier Profile Questionnaire (SPQ) will be published on **01 March 2021**. Thereafter, all our business partners are **COMPULSORY** to update their profile or proceed any new company registration at portal provided not later than 31st May 2021 after the new SPQ had been published. Portal link will be provided once it had been finalised.

In order to avoid the possibility of being automatically de-listed from our System or facing difficulty to receive Purchase Order after goes live, please ensure your response within the deadline given.



vendormgmt@rwgenting.com

Support Options For Assistance

- Help Center
- Ariba Network, Standard Account Support Page
<https://support.ariba.com/item/view/183459>
- Weekly Webinars With Live Q&A
- Your Customer
vendormgmt@rwgenting.com



Questions?

Thank you.