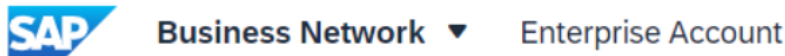




Dear Valued Supplier,

We are pleased to announce that **ABB-Asea Brown Boveri Ltd** has partnered with SAP to transform its supply chain processes by upgrading technology through the **SAP Business Network**. Going forward, this will be ABB's preferred platform with the explicit goal of maximizing end-to-end supply chain efficiency by replacing current legacy systems and processes.



How does this affect you? What are your benefits?

- Transacting with ABB through the SAP Business Network is **FREE-OF-CHARGE** for the supplier.
- Single SAP Business Network to collaborate with multiple customers.
- Lower operating costs and reduction of manual work.
- Immediate delivery of purchase orders and real-time transactions.
- Option of integration between your back-end system and ABB ERP system.
- Improve efficiency in the procurement, quality, and logistics processes.

What has been done so far?

You should have already received a separate communication from your ABB procurement point of contact describing the project.

If you want to revisit this information. Please refer to the attached "**ABB SCC Initiative Overview**".

What are the next steps?

1. **Supplier Summit:** A webinar introduces the SAP Business Network and outlines the SCC project scope and timeline.
 - Please register for the on-demand Summit here: [EN](#) ~ [DE](#) ~ [CN](#).
2. **Trading Relationship Request (TRR):**

An invitation email from noreply@us.bn.cloud.ariba.com to create an Enterprise account.

 - Follow the instructions ([connect](#) & [configure](#)) to complete account set up.
 - Expect an email/phone call from the SAP onboarding specialist to finalize the account configuration.
3. **SCC Functional Training Invitation:**

Depending on the processes in scope, you will be invited to the relevant training sessions. Functional training guides and recordings are available [HERE](#).

Support needed?

Any questions related to registration for Supplier Summit, please refer to [Event Help Guide \(On24.com\)](#).

For any other questions, please contact our Ariba SCC Supplier Enablement team at global-sccenablement@abb.com.

If you are not the correct recipient, please inform us and forward this letter to the correct person without any delay.

We look forward to your commitment and engagement as we embark on this journey together.

Thank you for your support and collaboration!

Sincerely,

Enzo Marotta
Head of Supply Chain
ABB
Process Automation

Marco Chiuminatti
Head of Supply Chain
ABB Motion

Mario Sannino
Head of Supply Chain
ABB
Electrification Products