

# **Ariba Solutions Readiness May 2018 Release Q&A**

Rob Jones, Sr. Dir., Solutions Management

3 May 2018



# Important notice

This information reflects the status of SAP Ariba solution planning as of May 2018. All such information is confidential information (per the contract between our companies), and must not be further disclosed, as stated in the confidentiality clause of that contract. This presentation contains only intended guidance and is not binding upon SAP or Ariba to any particular course of business, product strategy, and/or development. Its content is subject to change without notice. SAP and Ariba assume no responsibility for errors or omissions in this document. SAP and Ariba shall have no liability for damages or any kind including without limitation direct, special, indirect, or consequential damages that may result from the use of these materials.

# **Agenda**

#### Logistics

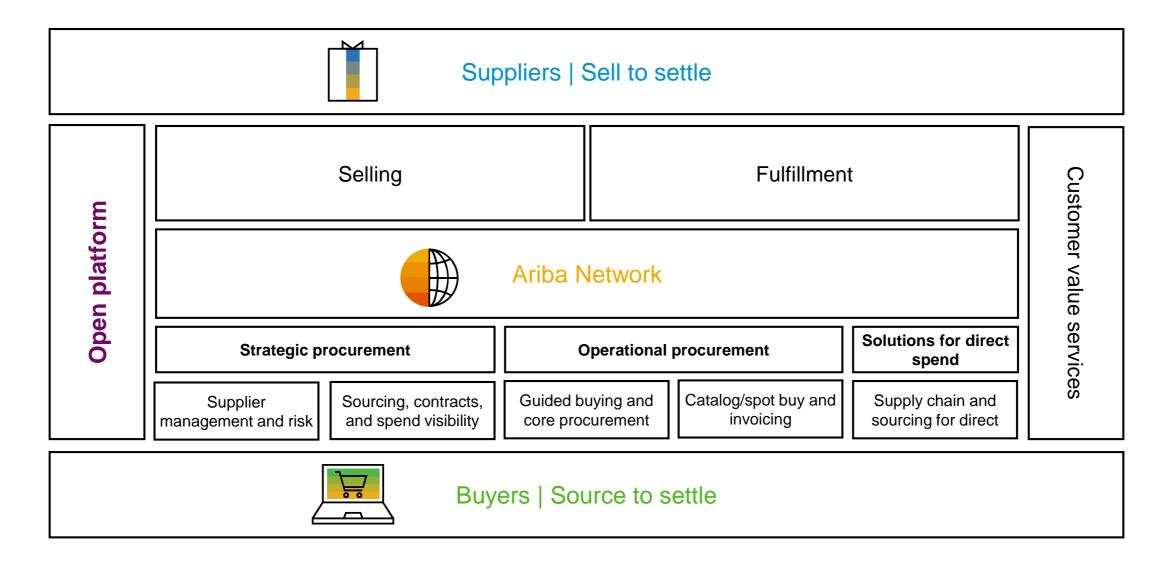
#### General Release Information

#### **Key Feature Discussions**

- Strategic Procurement (Sourcing, Contracts, Supplier Management & Risk, Spend Visibility)
- Operational Procurement (Guided Buying, Core Procurement, Catalog/Spot Buy, Invoicing)
- SAP Ariba Solutions for Direct Spend (Supply Chain, Sourcing for Direct)
- Technology (Platform)

#### Reminders

# Our solution portfolio



# **Logistics**

#### **Additional Dial-in Numbers**

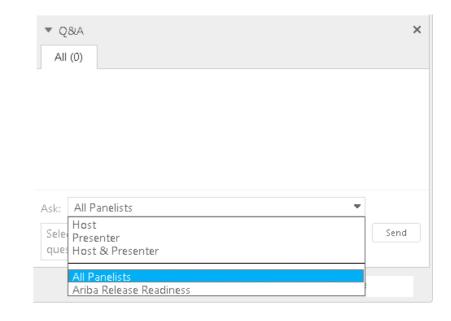
• Additional Dial-in numbers link appears in the Meeting invitation as noted below:

https://www.myrcplus.com/cnums.asp?bwebid=997521&ppc=4392894675&num=1-720-897-6637

#### To Ask a Question, please use the WebEx Q & A Panel

- Choose "All Panelists" as the recipient of your question so our SAP Ariba Product Subject Matter Experts may respond.
- Type your question in the text box.
- Click Send.

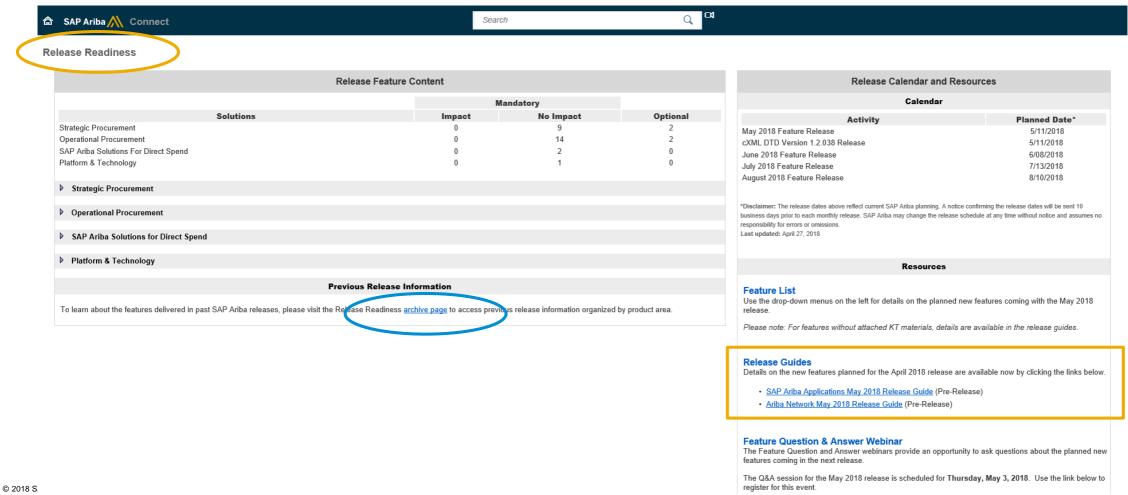
The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



5

#### **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in Ariba Connect. See the Release Feature Content section on the left side of the page for detailed information. Visit the Archive Page link for prior release content.



# Historical release information Archive page

Prior release materials grouped by product/solution area for quick reference. Listed in chronological order of most recent to oldest update from top to bottom of page.



This page includes links to information on features delivered in previous SAP Ariba releases.

Release Guides for past applications releases can be accessed here

Release Guides for past Ariba Network releases can be accessed here

200	Strategic Procurement					
CONTRACTOR	Supplier management and risk	2018	2017			
	Sourcing, contracts and spend analysis	2018	2017			
	Operational Procurement					
	Buying and invoicing	2018	2017			
	Guided buying	<u>2018</u>	<u>2017</u>			
	Catalog and spot buy	<u>2018</u>	<u>2017</u>			
	Payables	2018	<u>2017</u>			
	Solutions for Direct Spend					
-SP	Supply chain collaboration	2018	2017			
	Sourcing for direct spend	2018	2017			
	Platform & Technology					
	Core platform	2018	2017			
	ADI	2018	2017			

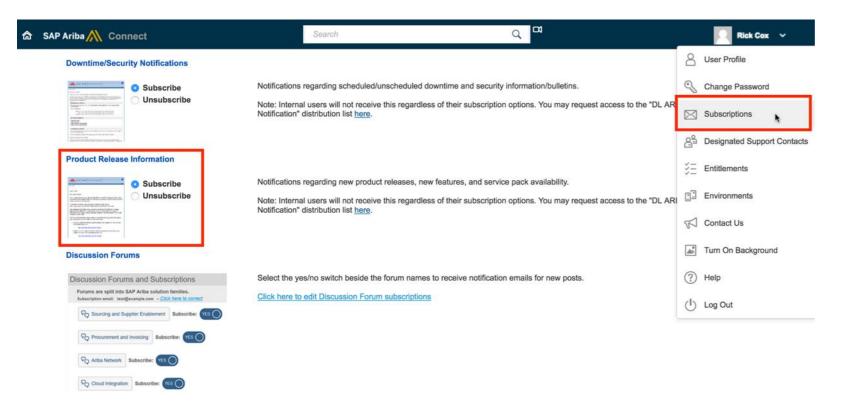
This page includes a list of features delivered in the 2018 calendar year for SAD Aribe Sourcing, Contracts, and S	nond Analysi	e cuetomo	re Datailad inform	
This page includes a list of features delivered in the 2018 calendar year for SAP Ariba Sourcing, Contracts, and Spend Analysis customers. Detailed inform in all features can be found in the release guides and other documentation located on SAP Ariba Connect. Supplemental knowledge transfer materials are vailable for some features. Click the play or PDF icons to access the materials.				
For additional information on the monthly release model see the About Release Readiness link on the Release Re	eadiness tile (	of SP Ariba	a Connect.	
April				
Update Material Master items in CLID from sourcing award With this solution users should be able to update line items into a CLID from a Sourcing Award.	Mandatory	POF	SAP Ariba Contra SAP Ariba Sourci	
Append or update line items in contracts from a sourcing award without manual amendment of the contract workspace This feature will ensure that line items from a sourcing award can be updated or amended in to a contract without manually changing the status of the workspace.	Mandata	POF	SAP Ariba Contra	
With this solution, all contracts - draft, draft amendment and published contracts will be listed from the sourcing award. When a user selects a published contract, application will create Price Update Amendments automatically, update the contract line items document by adding or updating line items, then close the amendment.	Mandatory		SAP Ariba Sourci	
Control the deletion of line items from a Contracts Line Item Document (CLID)  This feature provides users the option to disable line items in the CLID thus preventing further edits while retaining the line item on the User Interface(UI) for future reference.	Mandatory	POF	SAP Ariba Contra	
March				

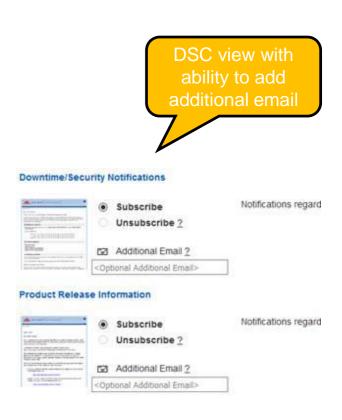
# **Communications Notice Recipients**

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

#### **Best Practice:**

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email





# **Key Feature Discussions**



# **Key Features**

**Strategic Procurement** – Supplier Management: Supplier certificate management

**Operational Procurement** – Guided Buying: Favorite items

**SAP Ariba Solutions for Direct Spend** – Excel upload/download for Forecast and Supplier Managed Inventory reports

**Technology** – Forms: Forms builder improvements

# Strategic Procurement Supplier Management: Supplier certificate management



Global

# Feature at a Glance

# Introducing: Supplier certificate management

#### **Customer challenge**

Companies often require collection of large numbers of certificates across their supply base to ascertain regulatory compliance and as part of qualification processes. Buyers do not have visibility into when supplier certificates are expiring, or have expired. They have this information in different systems, and there is no automated way to notify suppliers or buyers when a certificate provided by the supplier is expiring or has expired.

# Meet that challenge with SAP Ariba

This feature introduces certificate management capabilities that will let Buyer have the visibility into when certain certificates expire, trigger notifications to supplier automatically, search suppliers who have certificates in various states.

#### **Experience key benefits**

Transparency and Visibility into supplier certificates and their status Improves efficiency as notifications are automatically sent to suppliers when a certificate is expiring or expired

#### Solution area

SAP Ariba Supplier Lifecycle and Performance (SLP), SAP Ariba Supplier Information and Performance Management (SIPM) new architecture

#### Implementation information

This feature is "off" by default. To enable this feature, please submit a Service Request for SM-6752 "Certificate Management".

#### **Prerequisites and Limitations**

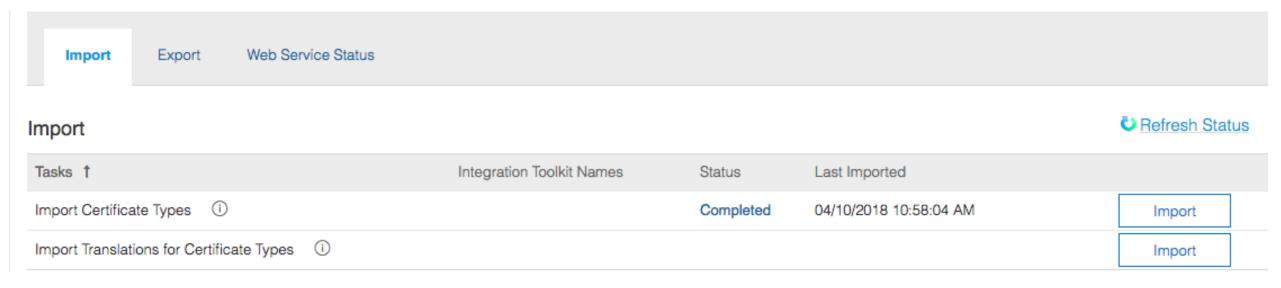
Prerequisite for Certificate management is to have Modular questionnaire feature enabled and configured.

# **Certificate management capabilities**

- Ability to upload the predefined certificate types that supplier can choose from
- Configure expiring notification on when certificates should expire
- Enhanced supplier side experience to collect certificates
- Automatic notifications to supplier and buyer when a certificate is expiring or expired
- Central place to view all certificates of a supplier in Supplier 360
- Ability to search suppliers based on Certificate type, Certificate status (Valid, Expiring or Expired), and Expiry date
- Central place for supplier to see all Buyer specific certificates

# Certificate management: Step 1 – Upload Certificate type

- Certificate type is a list of all certificates that a buyer wants to collect from all of its suppliers. Certificate
  type can be used later for searching suppliers based on the certificate type and reporting purpose
- Upload Certificate type file in Data Import/Export Administration section



# Certificate management: Step 1 – Upload Certificate type contd...

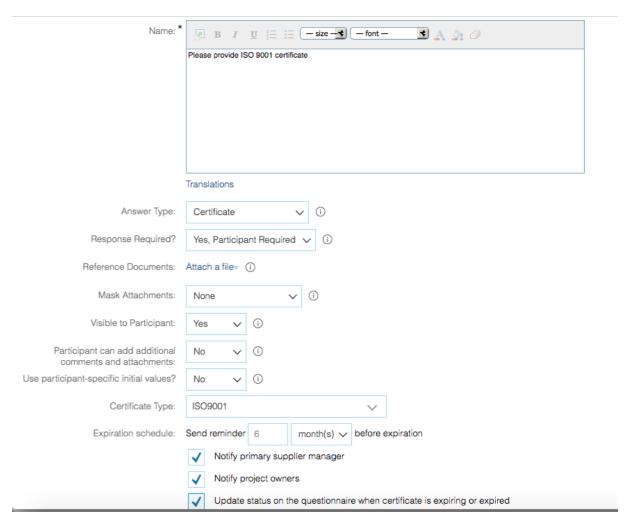
### Here is the sample certificate type file uploaded

$\mathcal{A}$	А	В	С	D
1	UTF-8			
2	Description	Name	UniqueName	
3	Health and S	HAS	HAS	
4	Halal related	Halal	Halal	
5	Quality relat	ISO9000	ISO9000	
6	Quality relat	ISO9001	ISO9001	
7	Food related	Kosher	Kosher	
8	Legal related	Legal	Legal	
9	MSC Certifica	MSC	MSC	
10	Smal Busine:	Small Business Administration	SBA	
11	Women Owr	wow	wow	
12	Aviation cert	TAC 200	TAC 200	
13	Aviation rela	ASA 100	ASA 100	
14	Aviation rela	AS9100C	AS9100C	
15	Certificate fo	National Minority Supplier Developmen	NMSDC	

# Certificate management: Step 2 – Configure certificate type questions in Modular questionnaire

- In the Modular questionnaire template, configure certificate type questions
- Choose a certificate type. This is mandatory. The certificate type will be visible to the supplier when he/she provides certificate details
- Configure expiring notifications based on the date, email will be sent to supplier when a certificate is expiring
  - For example, if you configure 6 months before the expiry date, and if a certificate expires on Dec 31 2018 On . July 1 2018 an email will be sent to supplier to upload a new certificate. The status of the certificate will be Expiring. If a new certificate is not uploaded before the expiry period, the status of the certificate will be expired

Notifications: Supplier user and the user who sent the questionnaire to supplier will automatically get notified. On top of it, you can choose additional people to get notified

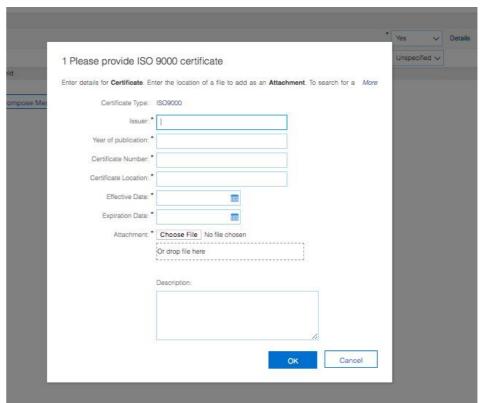


### Certificate management: Supplier user answers certificate

 Supplier user provides certificate details in a Modular questionnaire

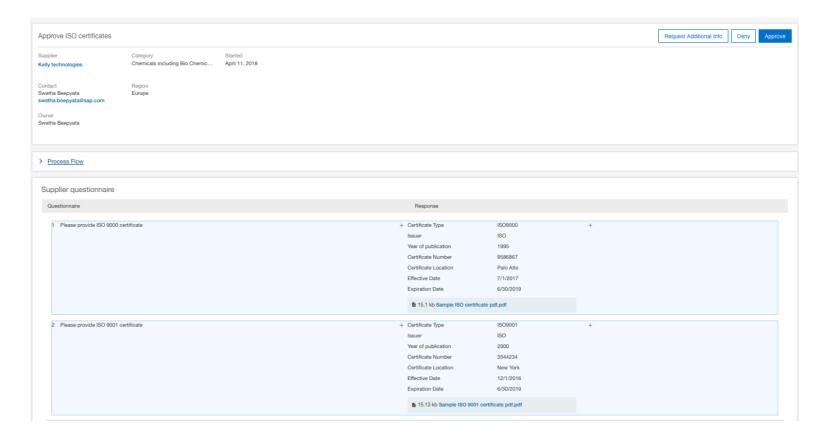
NOTE: Prerequisite is to send Modular questionnaire that has certificate questions to the supplier





# Certificate management: Buyer reviews the certificate details in the questionnaire

 Buyer user (Approver) reviews the certificate details in the questionnaire and approve or reject or request additional info



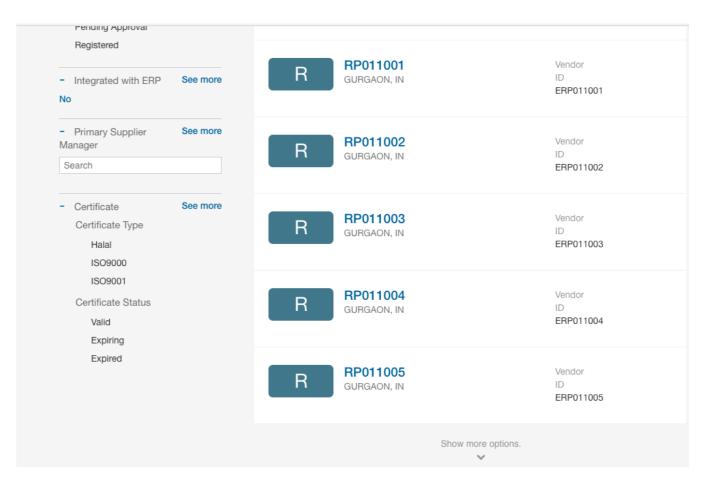
# Certificate management: Central place to view all certificates provided by the supplier in supplier 360

 Under certificates tab(Supplier 360), buyer can see the list of all certificate types, status, expiry date and questionnaires (certificates were collected from)

Certificate Type	Certificate Status	Expiry Date	Questionnaire
ISO9000	Expired	Mar 31, 2018 12:00 AM	WS8353344
ISO9001	Expiring	Apr 13, 2018 12:00 AM	WS8412752
Halal	Valid	Apr 30, 2018 12:00 AM	WS8350590

# Certificate management: Search suppliers based on certificate type, status and expiry date in SLP

- Buyer user can search suppliers for whom certain certificate types are Valid, expired or expiring
- Buyer user needs to select certificate type before you can search suppliers for whom the certificate type has expiry date between
   On or after and on or before
- We limit up to 20 certificate types in search criteria. At any given point of time, you cannot have more than 20 certificate types to search based on different status



#### **Planned Features**

### **Strategic Procurement**

#### **Sourcing and Contracts**

- Operational Reporting API for Strategic Sourcing
- 2. Analytical Reporting API for Strategic Procurement and Operational Procurement
- 3. Enhancements to RFx Event import/export file to include comments field
- 4. Suppress supplier RFX award indicators and emails
- Lot Support for Contracts

#### **Planned Features**

# **Strategic Procurement**

#### **Supplier Management**

- Template upgrade for supplier registration\*
- 2. External Approval API for Sourcing and Supplier Management\*
- 3. Manual ERP synchronization group for supplier management

#### **Supplier Risk**

Supplier risk adverse media feedback\*

# **Operational Procurement Guided Buying: Favorite items**



Low-touch/simple

Geographic relevance



Global

# Feature at a Glance Introducing: Favorite items

#### **Customer challenge**

Today commonly accessed items cannot be tagged for quick access.

# Meet that challenge with SAP Ariba

With this feature, users can tag catalog or forms as a 'favorite item'. Favorite items are stored in a personal folder and can quickly be accessed by the user to speed up the time it takes to create a purchase request.

#### **Experience key benefits**

Today commonly accessed items cannot be tagged for quick access.

#### Solution area

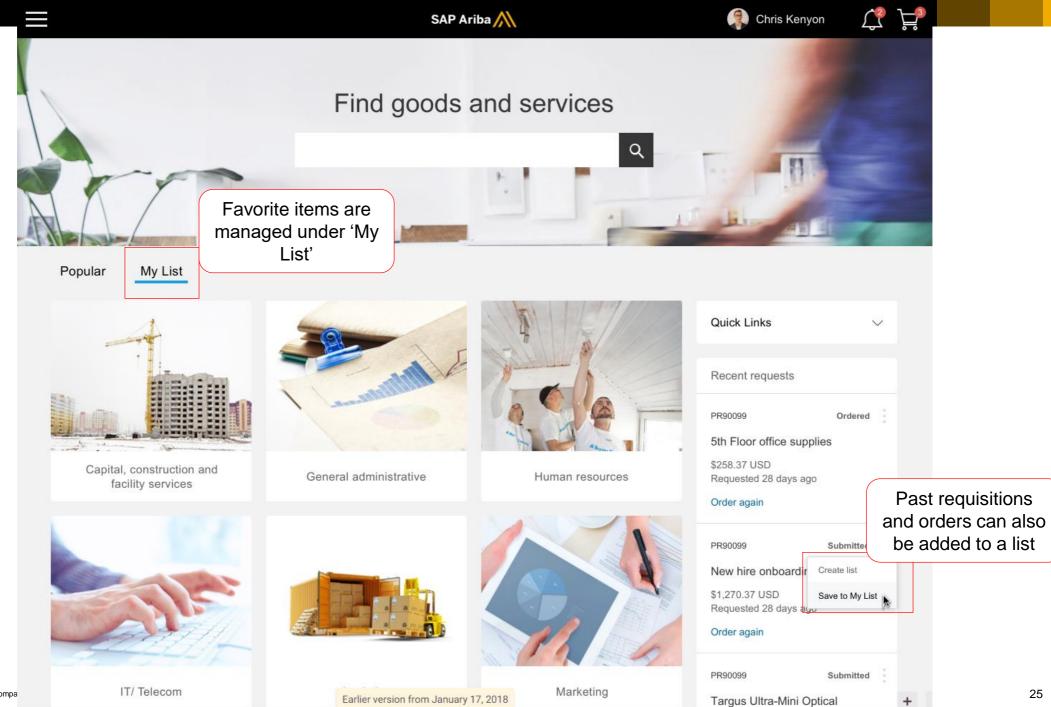
Operational Procurement / Guided Buying

#### Implementation information

On by default for customers already enabled to use Guided Buying. No action required.

#### **Prerequisites and Limitations**

Guided Buying enabled.

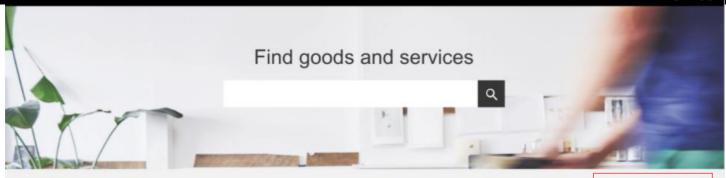


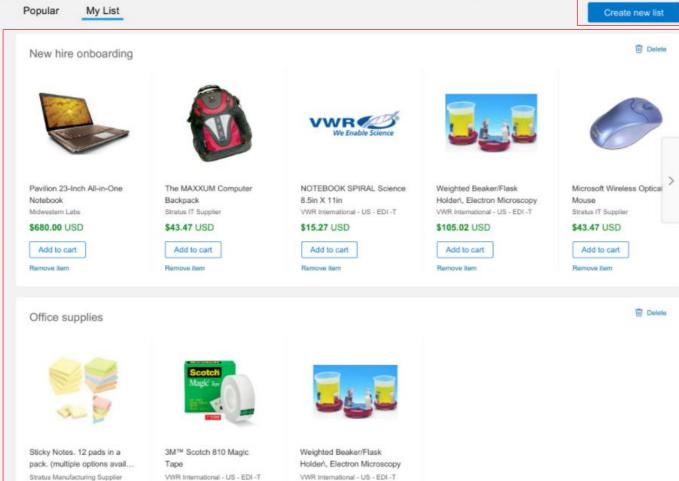












Earlier version from January 17, 2018

Under 'My List' users can review the current lists, edit their current lists or create a new list.

Stratus Manufacturing Supplier

\$15.62 USD









#### Xperia Z2 A true waterproof smartphone

Best Staffing Inc. (AN - ACP FT)



#### Product description

Similar to the devices under the Sony Xperia Z series, the Xperia Z2 has an "Omni-Balance", according to Sony, which is focused on creating balance and symmetry in all directions. The phone comes with the same aluminium frame as its predecessor. It also features tempered glass on the front and back with an aluminium power button placed on the right hand side of the device

Available in 10 day(s) Supplier part no. xperia\_z2

399.99 USD / ea

#### Quantity



Minimum order quantity 2 You must order in multiples of 2

#### Pricing options

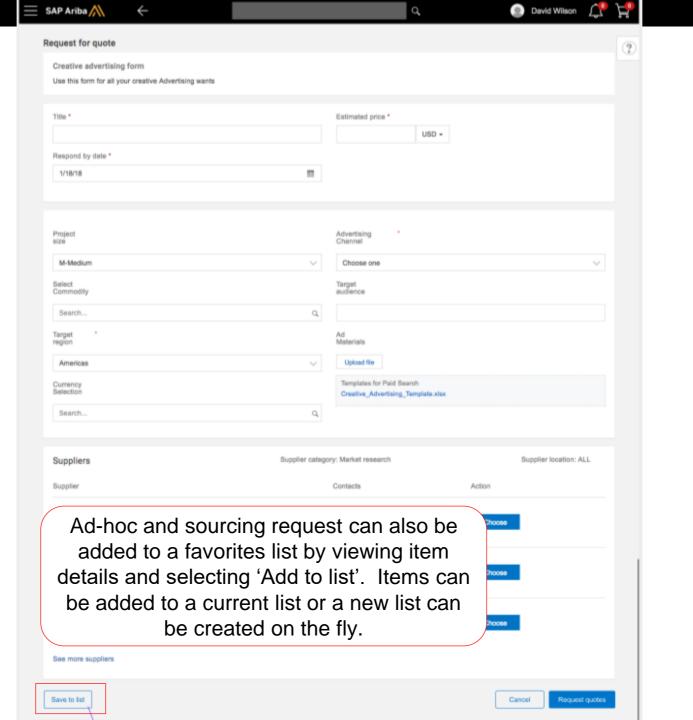
Quantity of 2 - 4 Qua 359. 399.99 USD / ea

Items can be added to a favorites list by viewing item details and selecting 'Add to list'. Items can be added to a current list or a new list can be created on the fly.

Add to cart

Add to list

27 © 2



#### **Planned Features**

### **Operational Procurement**

#### **Guided Buying**

1. Support for approval tasks from SAP Ariba Strategic Sourcing and Supplier Management solutions\*

#### **Core Procurement**

- 1. Enhancements to resending purchase orders
- 2. Provide support for warning messages from external systems in Validate and Enrich APIs
- 3. Visibility of correct customer and delivery address in receipts
- 4. Ship Notice generation based on delivery location\*
- 5. PDF attachment option for order routing methods
- 6. Override default order routing based on extrinsic Transaction Category Type

Support for custom privacy policies

#### **Planned Features**

# **Operational Procurement**

#### **Catalogs and Spot Buy**

- New Spot Buy data enricher format
- 2. Enable edit for restricted item requests

#### **Purchasing and Invoicing**

- UAE VAT eInvoicing\*
- 2. Include line level ship notice reference in reconciled invoices

#### **Payables**

AribaPay EFT for Light Accounts\*

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# **SAP Ariba Solutions for Direct Spend**

**Excel upload/download for Forecast and Supplier Managed Inventory reports** 





Low-touch/simple

Geographic relevance



Global

#### **Feature at a Glance**

### Introducing: Excel upload/download for Forecast and Supplier Managed Inventory reports

#### **Customer challenge**

- Forecast and SMI involves mass processing of data
- Customers wanted flexibility to have excel interface for better usability

# Meet that challenge with SAP Ariba

- Ariba Network will allow buyers and Suppliers to Upload and Download SMI, Inventory and time series data
- Ariba Network will allow buyers and Suppliers to Download Forecast data

#### **Experience key benefits**

- With Excel upload/download for forecast and supplier-managed inventory reports, suppliers can download and upload excel mass data for forecast commitments or for supplier-managed inventory planned shipments.
- Buyer users also can download forecast and SMI excel documents.

#### Solution area

SAP ARIBA Supply Chain Collaboration

#### Implementation information

Feature is ON by default for customers. Customers can configure the settings as required

#### **Prerequisites and Limitations**

None

# **Planning Views**

Buyer with authorization to the Settings page can perform the following tasks

- Display and configure the default planning Views based on Business requirements.
- Enable views for Excel for Upload and Download functionality

The Required Authorization object for settings page

Planning Settings Authorization

Access to settings and configuration for planning page

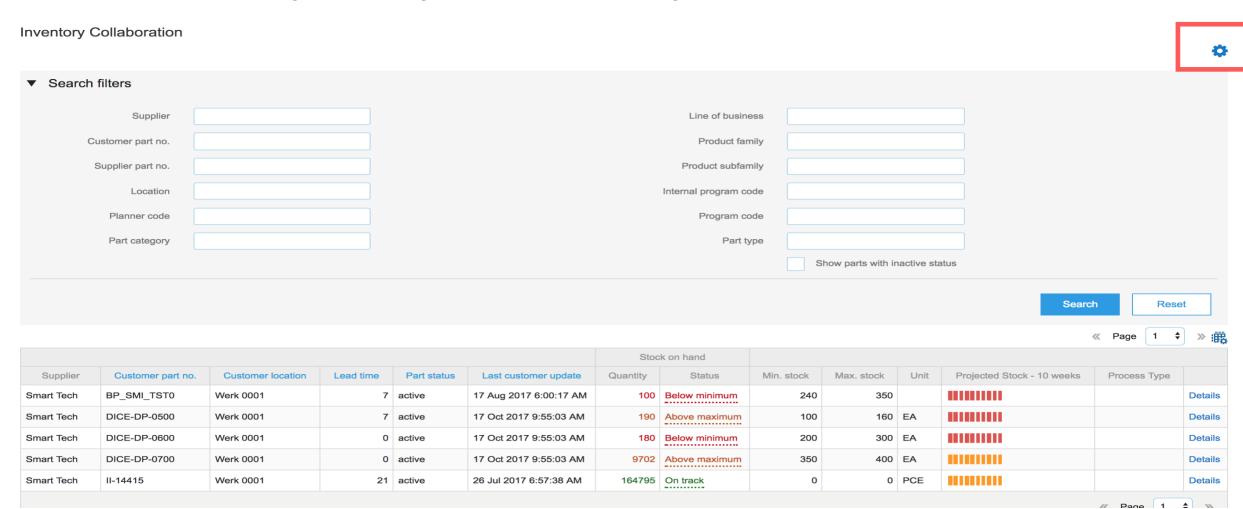
Changes to Planning Views will impact both the Buyer and Supplier Views.

# **Planning View – Access Settings Page**

Login in as Buyer.

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Select the Menu Planning -> Planning Collaboration -> Settings icon



# Planning View – Access Settings Page

Quality

**Blocked** 

Subcontracting



Included

Included

Included

Consignment quality

Consignment blocked

In transit

Included

Included

Included

# Planning Views – Default Views for SMI and Forecast

Planning settings

Supplier managed inventory view

Supplier managed replenishment view

General

Views

Manage views Replenishment orders

Manage key figures appearing in different views.

View name	Туре	UI enabled	Excel enabled	Actions	
Aggregated forecast across locations	Forecast		<b>✓</b>	View Edit	
Forecast view	Forecast	✓	<b>✓</b>	View Edit	
Supplier managed inventory view	Supplier managed	J	J	View Edit	

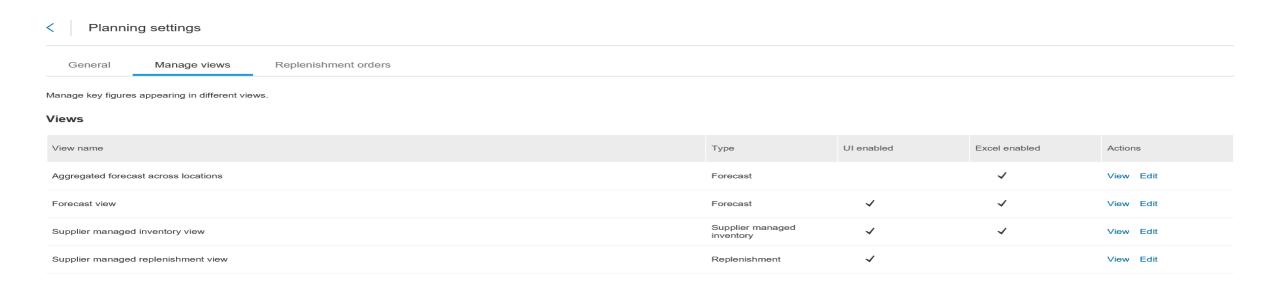
inventory

Replenishment

View Edit

View Edit

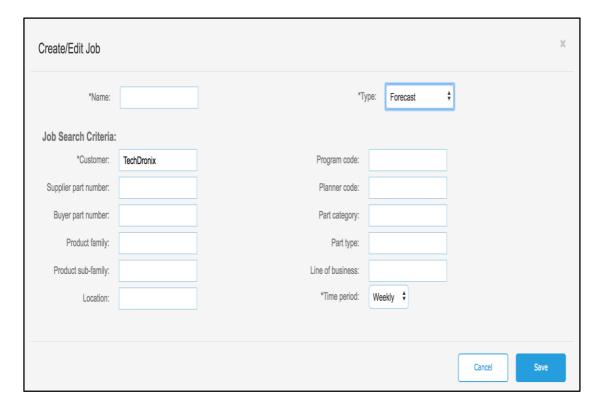
# **Buyer Settings - Excel based Views**

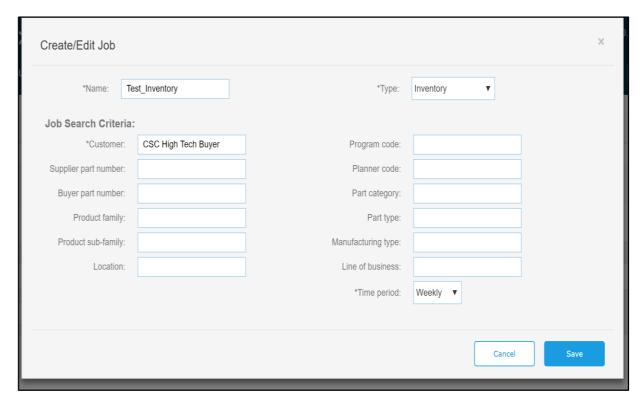


- Excel View Enabled for Forecast and SMI data
- Excel Enabled Views can be used for Upload and Download of the data
- > Buyers can also define if the supplier can see Aggregated View in forecast excel Document

# **Download – Inventory and Forecast Excel View**

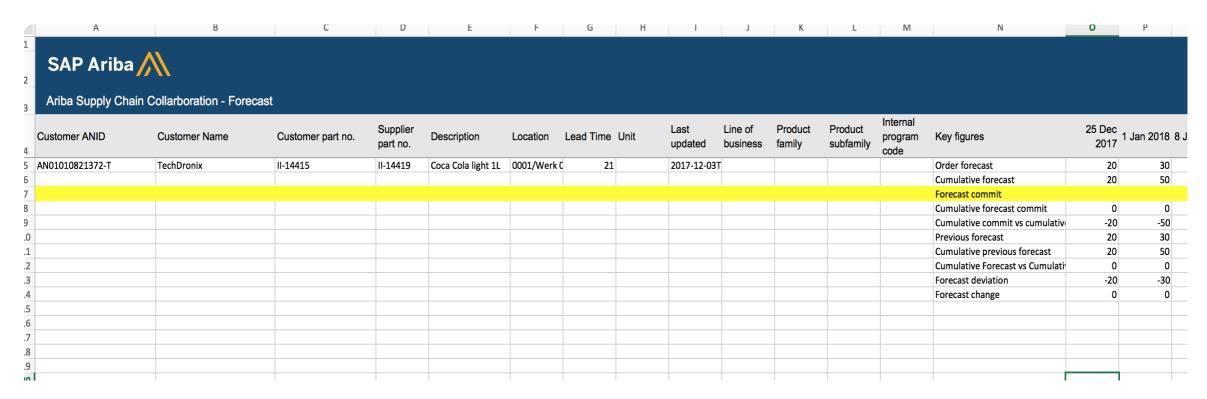
- 1. In order to Download the Forecast View in Excel, Select Upload/Download Menu option
- Click the "Create" button to define the Job.
- 3. In the Pop up for Create Job, select the Job type as "Inventory" or "Forecast"





#### **Download – Forecast View**

- Select Job and Click Run
- Go to the Download Tab and click on the File to Download.
- The data will be download in an excel file.



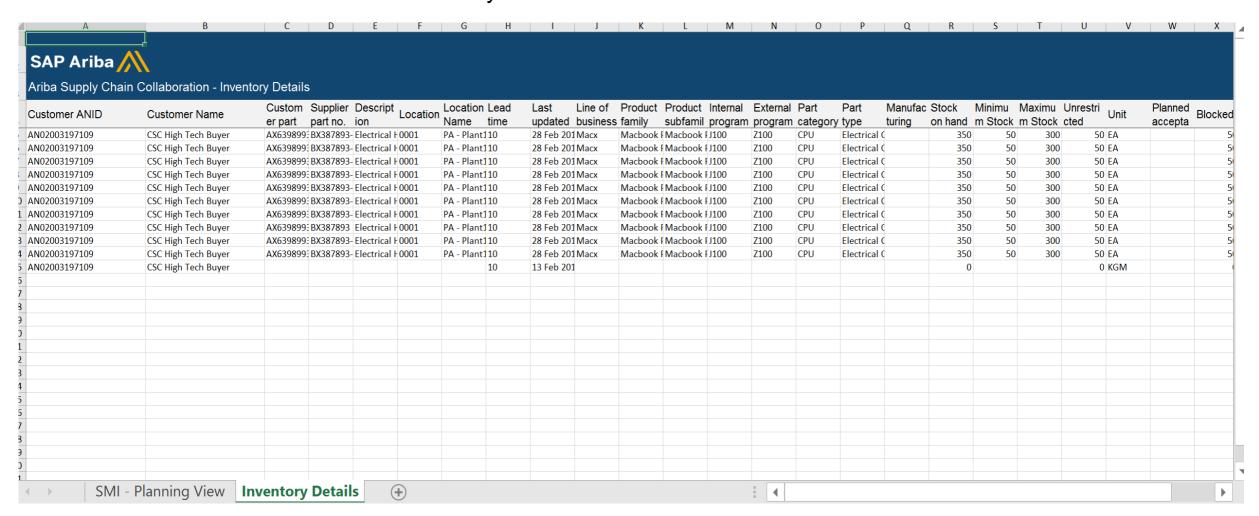
# **Download – SMI Planning and Inventory View**

- 1. Select Job and Click Run
- 2. Go to the Download Tab and click on the File to Download.
- 3. The data will be download in an excel file.

1		. •	Ü	•	~		Ü		-	•				_	,	
3																
	Internal	External	Part	Part	Manufac	Stock on	Minimu	Maximu	Unit	Planned	Key figures	26 Feb	5 Mar	12 Mar	19 Mar	26 N
4	program	program	category	type	turing	hand	m Stock	m Stock	Offic	accepta	ixey ligares	2018	2018	2018	2018	2018
5	J100	Z100	CPU	Electrical (		350	50	300	EA		Gross demand	500	500	500	500	)
6											Net demand	500	500	500	500	)
7											Order					
8											Planned shipmen	t				
9											In transit	0	0	0	0	)
10											Target stock	500	500	500	500	)
11											Projected stock	-150	-650	-1150	-1650	-
12											Minimum stock	200	700	1200	1700	)
13											Maximum stock	450	950	1450	1950	)
14											Shipments					
15											Receipts					
16											Cell value for kev	f 0	0	0	0	

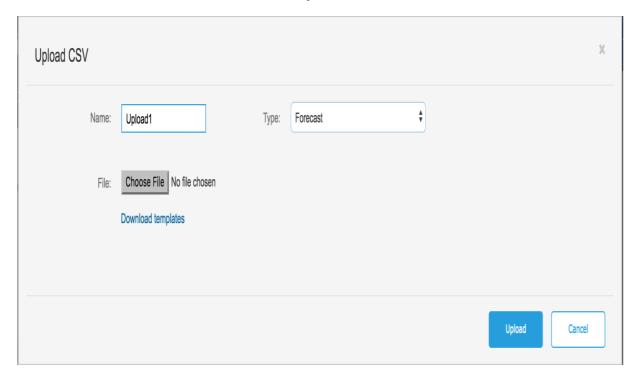
# **Download – SMI Inventory View**

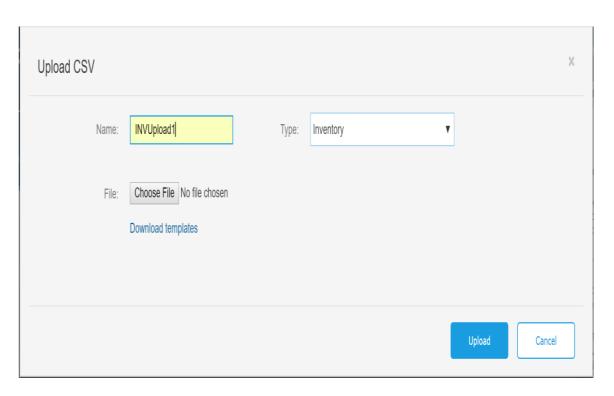
Additional sub tab in excel to show Inventory data.



# **Upload – SMI and Forecast Excel View**

- Select Upload Tab
- 2. Select the Upload Type Forecast or Inventory and name for the Upload job
- Choose the File to be Uploaded.





The Uploaded file can be viewed with the status in Upload tab and the log file is generated as well.

#### **Planned Features**

# **SAP Ariba Solutions for Direct Spend**

## **Supply Chain Collaboration**

1. Manufacturing type field to filter forecast and build priority views

# **Technology Forms: Forms improvements and data privacy**



Global

#### **Feature at a Glance**

# Introducing: Forms Builder Usability Enhancements and Data Privacy Requirements

#### **Customer challenge**

The newly designed UI allows for a better overall user interaction with several features that add value for customers. The new responsive and modern UI allows users the flexibility to configure the different panels for a better view of the workspace and optimizes for streamlined design and test approach.

# Meet that challenge with SAP Ariba

New Tabs for Test and design allows for a more streamlined approach to easily allow users to test form functionality as they are designing the Form. Ability to mark data as Personal complies with the new GDPR requirement on data privacy.

#### **Experience key benefits**

User interface changes in the new design include:

- New and improved form selection section now available on the top section of the forms builder with enhanced search capabilities
- · Approval workflow added on the Design tab
- New Test tab for testing your form design
- Data table widget enhancements
- Ability to mark personal data in form designs

#### Solution area

This feature is available in:

- SAP Ariba Buying and Invoicing
- SAP Ariba Buying
- SAP Ariba Invoice Management
- SAP Ariba Contract Invoicing
- SAP Ariba Catalog

#### Implementation information

This feature is enabled for all customers with the applicable solutions and is ready for immediate use.

#### **Prerequisites and Limitations**

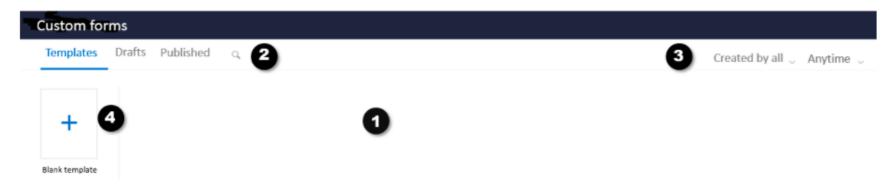
On the Test tab, when testing your form design in the requester's view, you cannot change the Locale and Currency fields. You can't change any fields in the approver's view of the form.

When testing the form design, if you choose the approver group, the first approver from the group is selected by default. You can only test the form design for the first approver in a group. You cannot test your form design for other approvers in the group.

# Introducing: Forms Builder Usability Enhancements and Data Privacy Requirements

#### New and improved form selection section

Responsive UI with configurable panel sizing



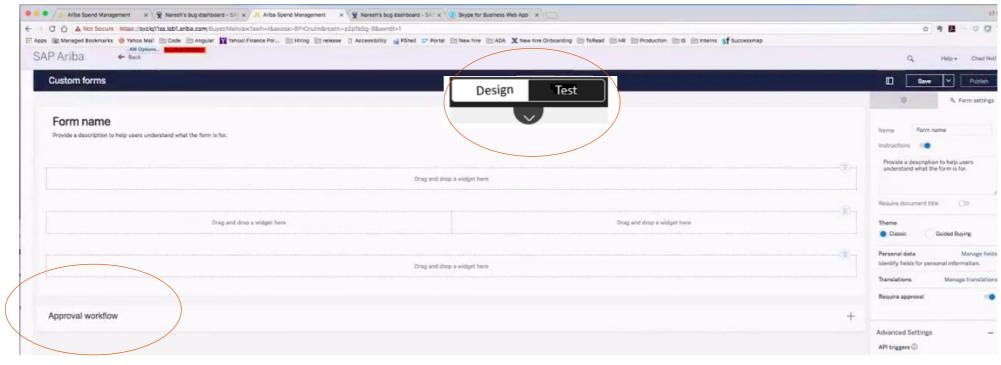
#### **Detailed feature information**

The new UI panels allows for flexibility in the use of screen real estate so to improve your design workspace. Users can use the different panels and size them as they want or even collapse. The text following the figure explains each area of the new forms selection section.

- The form designer top section shows templates, drafts, and published forms. Click the respective link to view available templates, drafts, and published forms.
- 2. You can search for a template, draft, or any published form in the top section by its title in the search field.
- 3. Narrow down your search results using the filter options based on who created the form design and the time when the form was created.

4. You create a form design from the Blank template.

# Introducing: Forms Builder Usability Enhancements and Data Privacy Requirements New Design and Test Tabs



Click the down arrow attached to the **Design** and **Test** tabs to go to forms selection section to view existing templates, drafts, and published forms.

With the new '**Test**' tab, it allows users to test any conditions at the field level before publishing the form. This makes for a clean and easy navigability. As you are designing the form, you are able to quickly test out any conditions you create in the form. Compared to earlier design where you had to publish and activate the form and then be able to test it.

The Approval workflow process of design and test follows the same approach

Introducing: Forms Builder Usability Enhancements and Data Privacy Requirements

**Data table widget enhancements** 

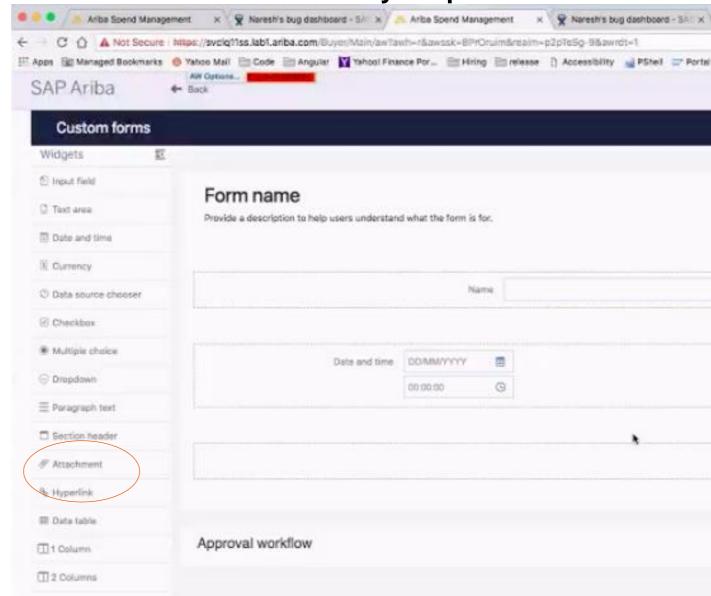
The data table widget includes a new column type for 'Attachments'.

Users can upload files in the Attachment column before submitting form documents.

When you select the Attachment column, the table on the left side shows the Upload file button as an indicator. In the Attachment columns, users can upload a single file in each row. The maximum size for a single attachment is 10 MB.

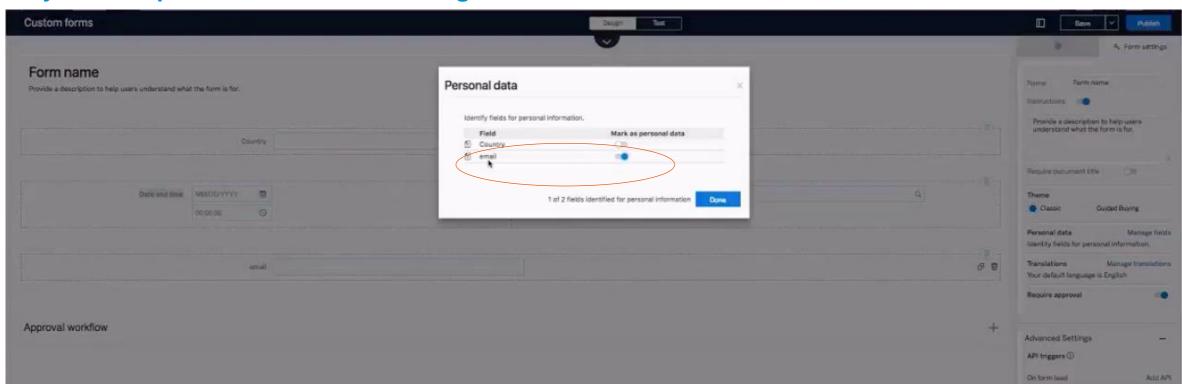
The supported file types are: *BMP, CAD, DOC, DOCX, GIF, JPG, JPEG, MPEG, MSG, PDF, PNG, RTF, TIF, TXT, WAV, XLS, XLSX, EML, and ZIP.* 

When user creates a form document that includes a table that has an attachment column, the corresponding row shows the Upload file button. Users can click Upload file to open a window, choose a file to upload, and click Done.



# Introducing: Forms Builder Usability Enhancements and Data Privacy Requirements

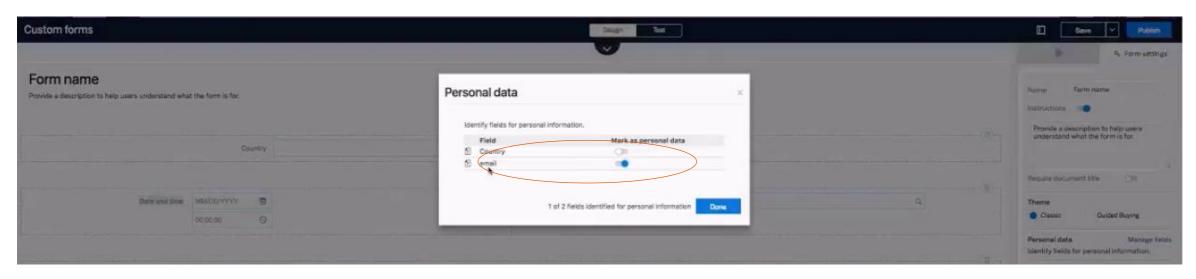
Ability to mark personal data in form designs



The **Form settings** tab for each form design includes the **Personal data** section. In this section, the **Manage fields** link opens a window that identifies all fields for personal information. The form widgets that include this option are: **Input field**, **Text area**, **Checkbox**, **Dropdown**, and **Multiple choice**. Fields identified as personal data will be stored encrypted in the database.

## Introducing: Forms Builder Usability Enhancements and Data Privacy Requirements

Ability to mark personal data in form designs



To update the personal data setting of existing fields, create a new version of the published form. When you revise a published form to the original version, you can't change the personal data setting of existing fields, but you can mark new fields as personal information.

The audit log in the Forms and Extensions Manager workspace records operations on personal data fields. When a user submits or deletes a form document that includes personal information, the audit log file is updated. When a user updates the personal data or downloads an attachment, those events are also logged in the audit log. Administrators can download the audit log file for auditing purposes. In Ariba Administrator, the Download audit log link lets administrators download the audit log file.

When you export form documents in Ariba Administrator (by choosing Actions Report), if the documents include personal data fields, the CSV export file includes those fields.

## **Planned Features**

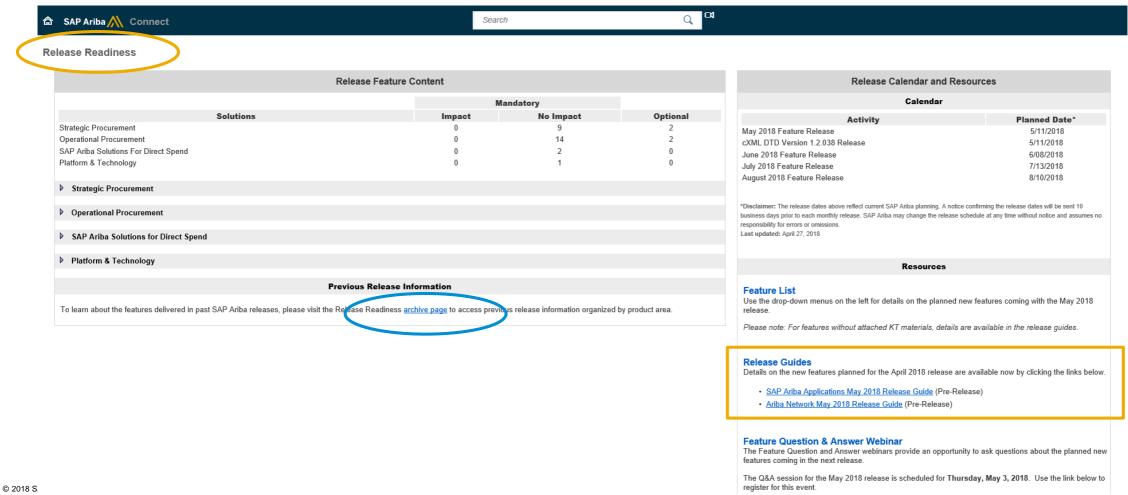
# **Technology**

#### **Platform**

1. Access to SAP Ariba REST APIs extended to sites in China

#### **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in Ariba Connect. See the Release Feature Content section on the left side of the page for detailed information. Visit the Archive Page link for prior release content.



# Historical release information Archive page

Prior release materials grouped by product/solution area for quick reference. Listed in chronological order of most recent to oldest update from top to bottom of page.

2018

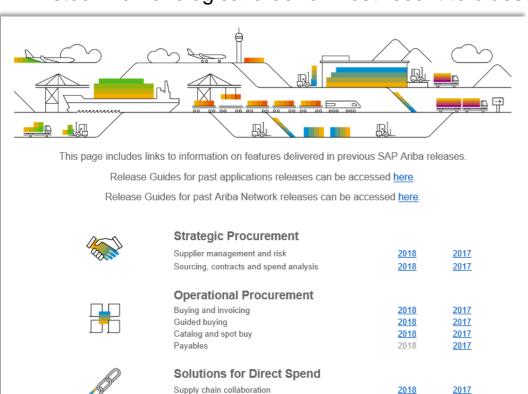
2018

2018

2017

2017

2017



Sourcing for direct spend

Core platform

API

Platform & Technology

his page includes a list of features delivered in the 2018 calendar year for SAP Ariba Sourcing, Contracts, and S n all features can be found in the release guides and other documentation located on SAP Ariba Connect. Supp			
vailable for some features. Click the play or PDF icons to access the materials.			
or additional information on the monthly release model see the About Release Readiness link on the Release R	eadiness tile o	of SP Ariba	a Connect.
April Commence of the Commence			
Jpdate Material Master items in CLID from sourcing award With this solution users should be able to update line items into a CLID from a Sourcing Award.	Mandatory	POF	SAP Ariba Contra SAP Ariba Sourci
Append or update line items in contracts from a sourcing award without manual amendment of the contract workspace This feature will ensure that line items from a sourcing award can be updated or amended in to a contract without manually changing the status of the workspace.	Mandatory	POF	SAP Ariba Contra
With this solution, all contracts - draft, draft amendment and published contracts will be listed from the sourcing award. When a user selects a published contract, application will create Price Update Amendments automatically, update the contract line items document by adding or updating line items, then close the amendment.	wandatory	_	SAP Ariba Sourc
Control the deletion of line items from a Contracts Line Item Document (CLID)  This feature provides users the option to disable line items in the CLID thus preventing further edits while retaining the line item on the  Jser Interface(UI) for future reference.	Mandatory	PDF	SAP Ariba Contra
March			



# Thank you.

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