SAP Ariba

Ariba Solutions
Readiness March 2018 Release Q&A

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9 March 2018

SAP **Run Simple**

Important notice

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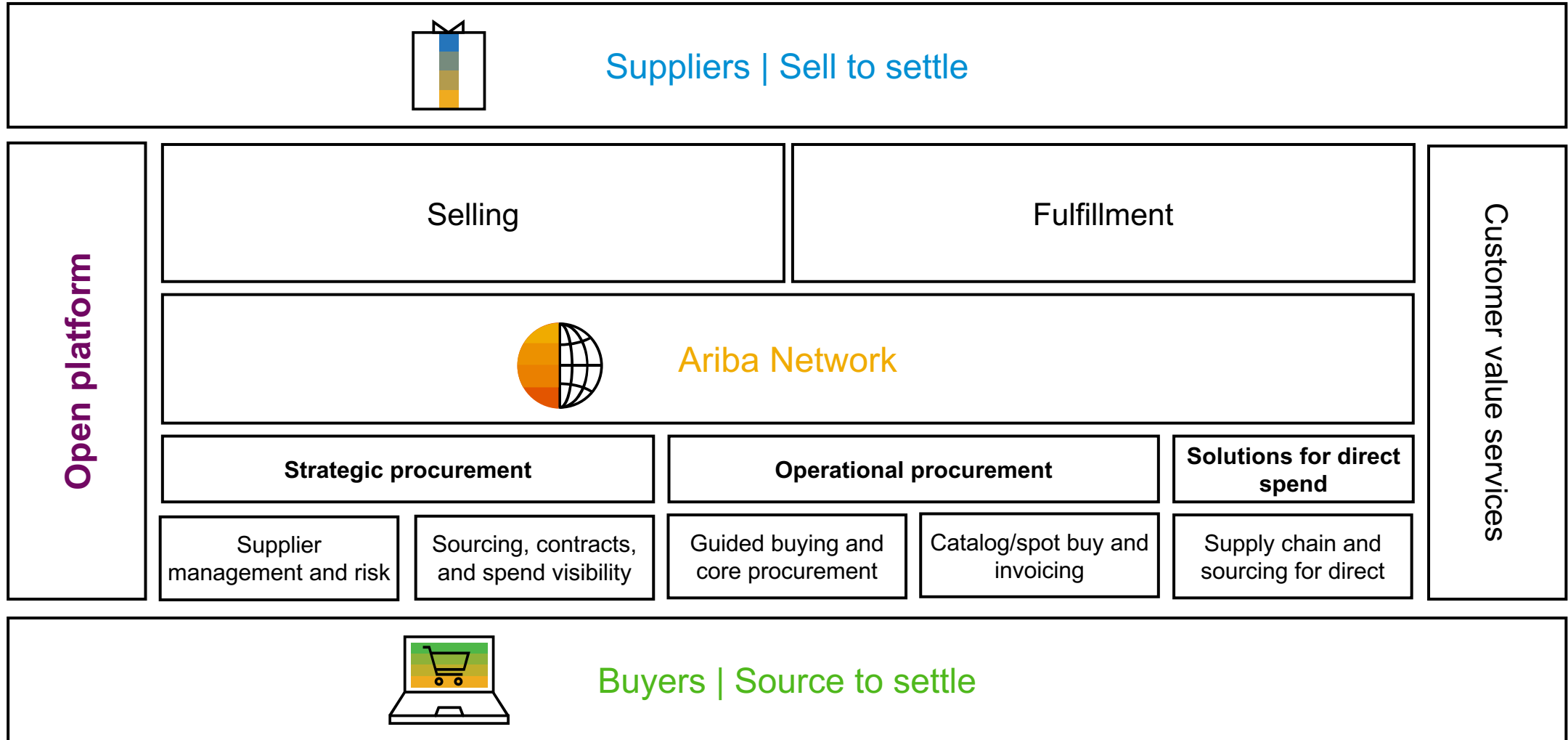
Agenda

Logistics

General Release Information

Key Feature Discussions

- Strategic Procurement (Sourcing, Contracts, Supplier Management & Risk, Spend Analysis)
- Operational Procurement (Guided Buying, Core Procurement, Catalog/Spot Buy, Invoicing)
- SAP Ariba Solutions for Direct Spend (Supply Chain, Sourcing for Direct)
- Technology (Platform)
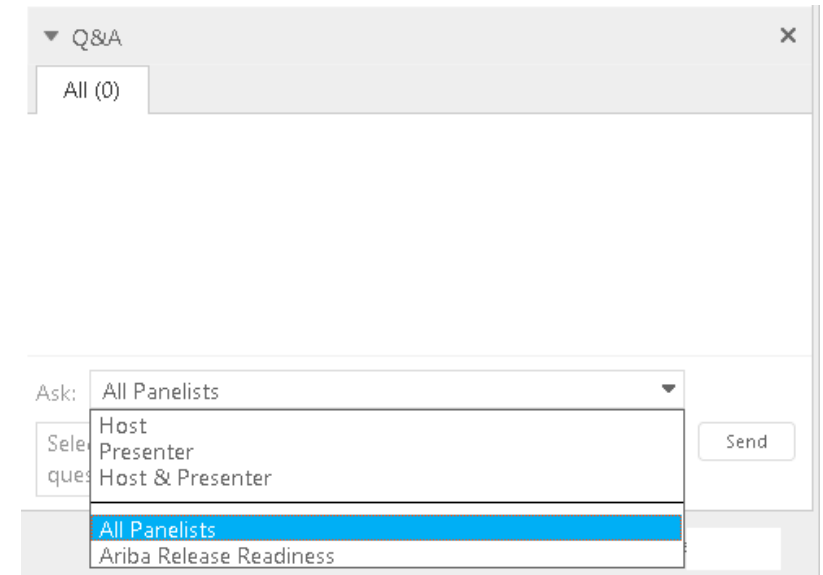
Reminders

Our **solution** portfolio

Suppliers | Sell to settle

Open platform

Selling	Fulfillment

Ariba Network

Strategic procurement	**Operational procurement**	**Solutions for direct spend**
Supplier management and risk	Sourcing, contracts, and spend visibility	Guided buying and core procurement	Catalog/spot buy and invoicing	Supply chain and sourcing for direct

Customer value services

Buyers | Source to settle

Logistics

Additional Dial-in Numbers

- Additional Dial-in numbers link appears in the Meeting invitation as noted below:

https://www.myrcplus.com/cnums.asp?bwebid=997521&ppc=4392894675&num=1-720-897-6637

To Ask a Question, please use the WebEx Q & A Panel

- Choose "All Panelists" as the recipient of your question
  so our SAP Ariba Product Subject Matter Experts may respond.

- Type your question in the text box.

- Click Send.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.

General Information Session Materials

Recordings and presentations will be posted on the Release Readiness tab/tile in Ariba Connect.
See the Release Resources section on the right side of the page for detailed information.
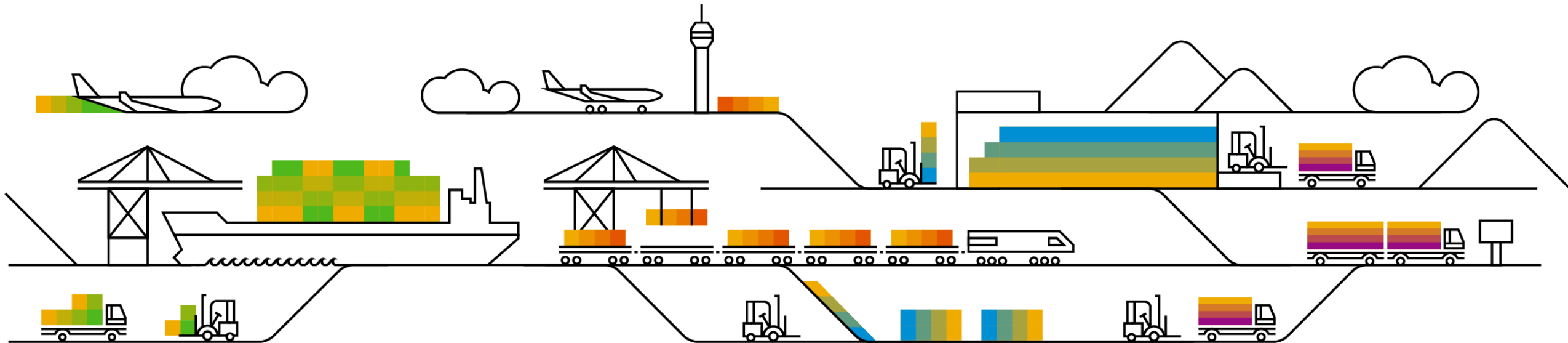
Key Feature Discussions

Key Features

Strategic Procurement – Supplier Management Migration Tools; Auto-Migration

Operational Procurement – Self-billing / Evaluated Receipt Settlement (ERS)

Strategic Procurement Supplier Management Migration Tools / Auto-Migration

Feature at a Glance
Introducing: Supplier Management Migration Tools; Auto-Migration

Customer challenge

Current Supplier Management migration tools support manual migration, where data must be extracted and imported via CSV download/import with multiple manual steps that needs to be followed in order to migrate successfully.

Meet that challenge with
SAP Ariba

This feature enhances existing migration tools by supporting automatic migration of supplier organizations, supplier users and SPQ data from strategic sourcing application into the new architecture of supplier management (*Supplier Lifecycle and Performance or Supplier Information & Performance Management*).

Experience key benefits

One click migration
Admin view to track migration progress
Eliminate errors due to having manual intervention

Solution area

Strategic Sourcing / Supplier Management / Supplier Lifecycle and Performance

Implementation information

Feature if off by detault. Request Customer Support to enable.

Prerequisites and Limitations

See next slide

Feature at a Glance
Introducing: **Supplier Management Migration Tools; Auto-Migration**

Detailed feature information

This feature enhances existing migration tools by supporting automatic migration of supplier organizations, supplier users and SPQ data from strategic sourcing application into the new architecture of supplier management (*Supplier Lifecycle and Performance or Supplier Information & Performance Management*).

Prerequisites
- SM Administration Auto Migration page is available only with new SM Admin UI accessible via feature enablement: SM Admin - Version 2
- Realm must be in classic architecture while doing migration therefore SM feature toggle "Supplier Lifecycle and Performance Management" must be turned off.
- Registration Template must be published in order to do the migration
- To use Auto Migration tools users must be part of the SM Ops Administrator group
- To generate the Registration Questionnaire, the latest version of SPQ must be published

Limitations
- The auto migration tools do not include options for migrating organization ids with custom domain names or systemid. In order to ensure proper migration of ERP vendor ids of ERP organizations, make sure that their values are stored in one of the named domains: sap, oracle, psoft
- Auto migration runs as a single process, migrating first supplier organizations, then users and then SPQ. There is no way to stop the process once it starts and no way to automatically migrate data at different times.

Enable Auto Migration

1. Enablement

Request Ariba Support to enable below two features:

Features

Category	ID ↑	External Feature Name
Supplier Management 2.0	SIPMToSMAutoMigrationMode	SIPM To SM Auto Migration Mode
Supplier Management 2.0	SIPMToSMMigrationMode	SIPM To SM Migration Mode

Then in Administration > Run Scheduled Task > Migrate SM Workspaces

Scheduled Task ↑	Status	Last Run Time	Next Run Time	
FixWorkspacesWithNullBaseLanguage *Fixes workspaces with null BaseLanguage in this realm. This task is not scheduled and should be kicked off manually by an admin user. This is for 13s1 release.*	Not run on any node			Run
LoadWorkspacesTask	Not run on any node			Run
MigrateSMQualificationRequestWorkspacesTask	Not run on any node			Run
MigrateSMQuestionnaireWorkspacesTask	Completed (TaskCXML18310018)	01/14/2018 07:20:55 AM		Run
MigrateSMWorkspacesTask *MigrateSMWorkspacesTask (plus SapRegion load)*	Completed (TaskCXML18410019)	01/14/2018 07:21:11 AM		Run
MigrateSRWorkspacesTask	Not run on any node			Run

Enable Auto Migration

And in SM Administration > Feature control > Enable Migration from SIPM to SM
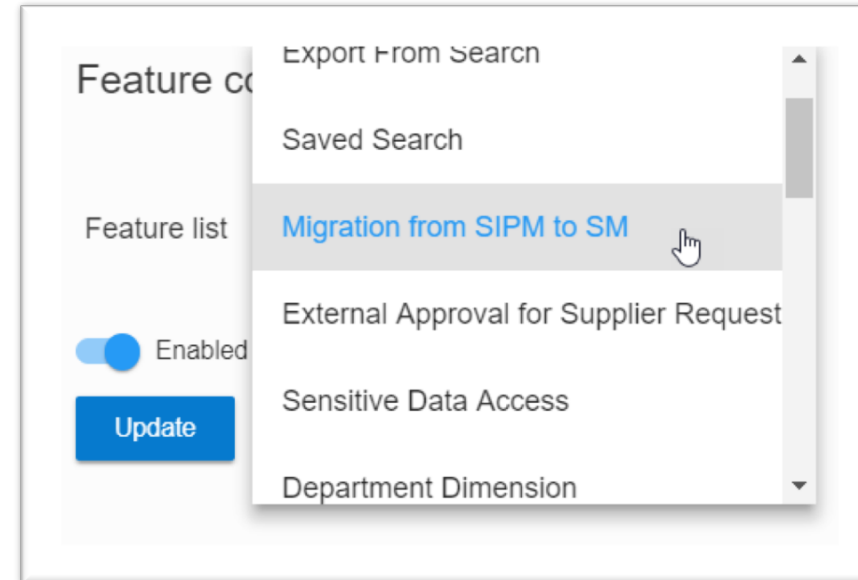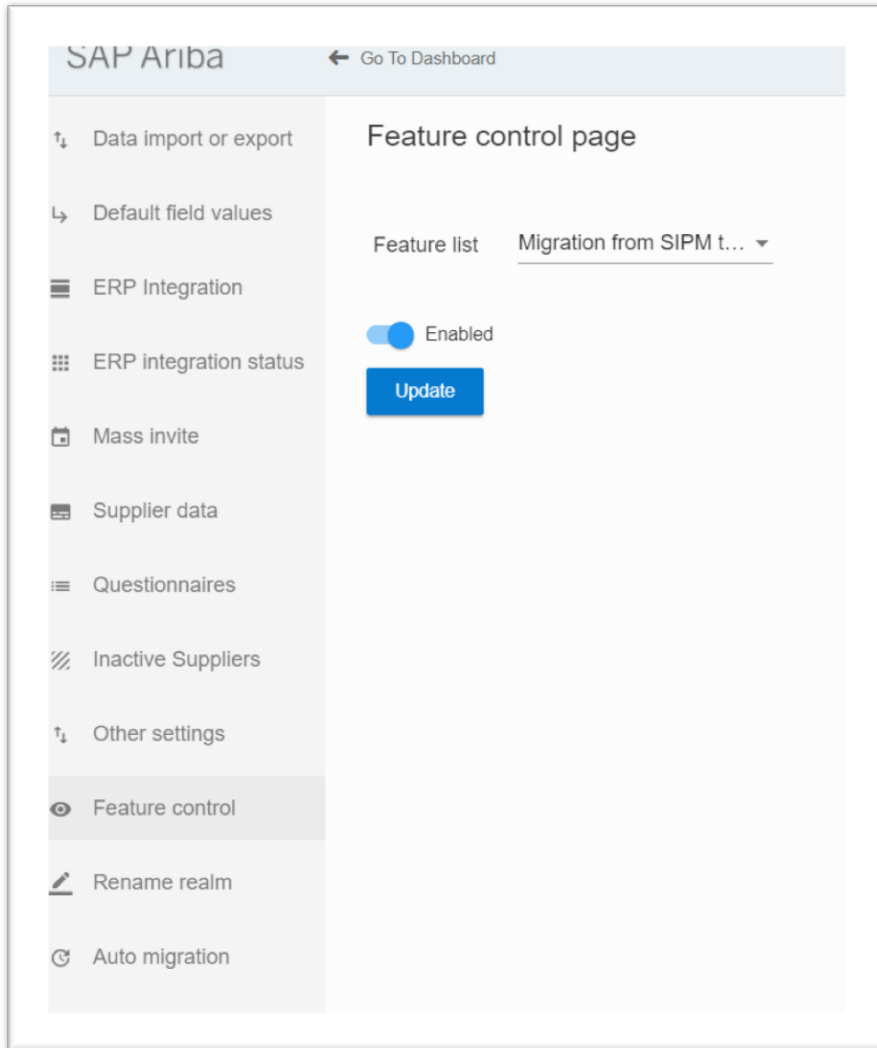
Automatic Migration to SLP > Migration Prep

2. Auto Migration Prep

Note: It is recommended to export the Supplier Profile CSV in case updates to the mapping file need to be performed.

Navigate to SM Administration and go to Auto Migration page

- **Step 1 (Optional):** Generate Registration Questionnaire (optional step for migration but required to auto migrate SPQ data). This step in auto-migration automatically creates the Registration Questionnaire from the SPQ – Supplier Profile Questionnaire. It also automatically generate the mapping file of SPQ to Registration Questionnaire questions (see step 4).

- **Step 4 (Optional):** Generate Mapping file – will be auto generated if Step 1 is invoked. Download, update and upload if mapping needs to be updated (see step 2).

Manage Templates

- **Step 2 (Optional):** Go to Registration Template and review the Registration Questionnaire data created from SPQ (step 1). If needed make changes to the Registration Questionnaire in the Template (for example move internal questions copied from the SPQ into the Registration Questionnaire to an Internal questionnaire).

- **Step 3:** Publish Registration Template

Migration Prep

Step 1 (Optional): Generate Registration Questionnaire (optional step for migration but required to auto migrate SPQ data). This step in auto-migration automatically creates the Registration Questionnaire from the SPQ – Supplier Profile Questionnaire.

It also automatically generate the mapping file of SPQ to Registration Questionnaire questions (see step 2).

Migration Prep

Step 2 (Optional): Go to Registration Template and review the Registration Questionnaire data created from SPQ. If needed make changes to the Registration Questionnaire in the Template (for example move internal questions copied from the SPQ into the Registration Questionnaire to an Internal questionnaire).

Step 3: Publish Registration Template

Migration Prep

If questionnaire is updated with new questions or an internal questionnaire is created, download the questionnaire and get the new KI ids

Go to Auto Migration page and download Mapping File, add updated KI ids and upload (see step 4 next slide).

Migration Prep

Step 4 (Optional): Generate Mapping file – will be auto generated if Step 1 is invoked. Download, update and upload if mapping needs to be updated prior to executing the migration (see step 2).

Automatic Migration to SLP > Start Auto Migration

3. Start Auto Migration

Navigate to SM Administration and go to Auto Migration page

- **Step 1:** Under Start and Monitor Migration click the Start button to start the auto-migration

- **Step 2: Track Migration Status –** Go to migration status tab and monitor Organization migration, User migration and SPQ migration. Track total number of records to migrate and records migrated successfully or with errors

Note: by default auto migration migrates supplier organization and supplier user data. If you want to use the auto migration tools to migrate SPQ data you must select the Migrate supplier profile questionnaire option.

Start Auto Migration

Step 1: Under Start and Monitor Migration click the Start button to start the auto-migration

Note: by default auto migration migrates supplier organization and supplier user data. If you want to use the auto migration tools to migrate SPQ data you must select the Migrate supplier profile questionnaire option.

Start Auto Migration

Step 2: Track Migration Status – Go to Migration Status tab and monitor Organization migration, User migration and SPQ migration. Total number of records to migrate and records migrated successfully or with errors**.** Refresh page to see progress

Features

Strategic Procurement

Sourcing and Contracts

1. Validation of Master Data / Validate Custom Term Value changes Template*
2. Read-Only Terms in Line Items*
3. Include the contract ID from operational procurement in the CLID Excel and web service exports
4. Expose header level text to suppliers in an integrated sourcing event
5. Mass edit of release creator and release approver fields

Supplier Management

1. Repeatable Section for Supplier Questionnaire*
2. Supplier Management Migration Tools; Auto-Migration*
3. SLP bi-directional vendor replication with S/4HANA On Premise*
4. Open API – Supplier Management Questionnaire Data*

Operational Procurement Self-billing / Evaluated Receipt Settlement
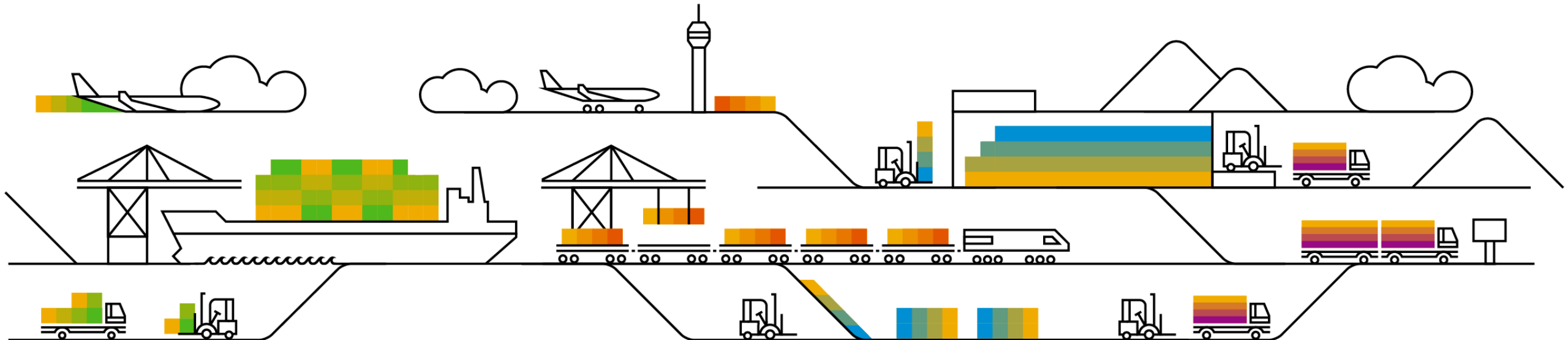
Feature at a Glance
Introducing: **Self-billing / Evaluated Receipt Settlement**

Customer challenge

The ERS (Self-Bill) process is an alternative way to settle goods instead of to the classic invoice process. The Buyer contractually agrees with suppliers to create the invoice on behalf of the supplier based on the goods received.

Meet that challenge with **SAP** Ariba

The buyer transfers sure all country-required mandatory ERS/self-billing data from the ERP system to the Ariba Network.

If applicable, the Ariba Network adds country-specific signatures to the cXML self-billing document and optionally creates a human-readable PDF - labeled "Self-Billing" in the user interface and in the human-readable PDF. Signed self-billing invoices are sent to the supplier's and buyer's account.

Experience key benefits

Self-billing usually makes invoicing easier if the customer (rather than the supplier) determines the value of the purchase after the goods have been delivered or the services supplied.

Solution area

Operational Procurement / Procurement and Invoicing / Network Transactions

Implementation information

Buyer configurable.

Acceptance agreement between buyer and seller is done out of the AN system.
Buyer ERS/Self-Billing Integration through CC Invoice ("isERS" flag required)

Prerequisites and Limitations

ERS/self-billing is available for the following countries: Australia, Austria, Belgium, Czech Republic, Denmark, France, Germany, Greece, Hungary, Italy, Netherlands, Poland, Romania, Slovakia, Spain, Sweden, Switzerland, UK, and USA
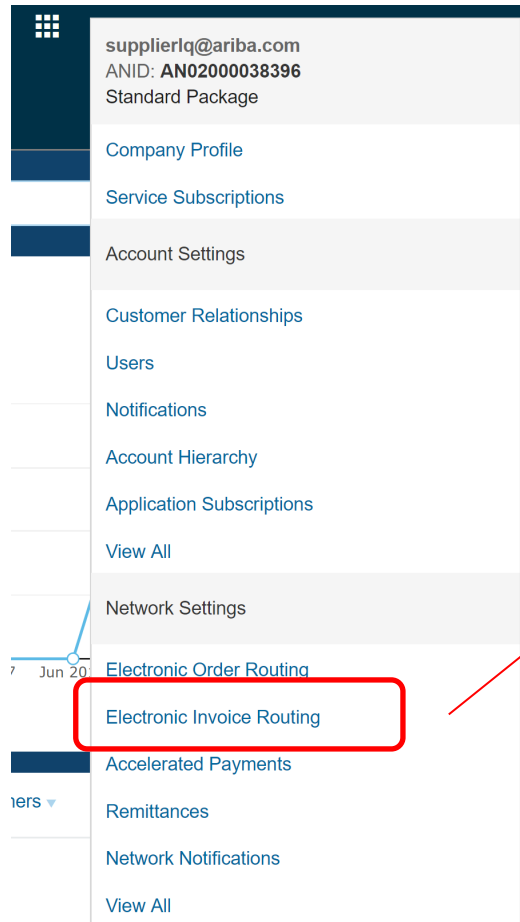
Feature at a Glance

Introducing: **Self-billing / Evaluated Receipt Settlement**

Figure 1: Workflow process for self billing
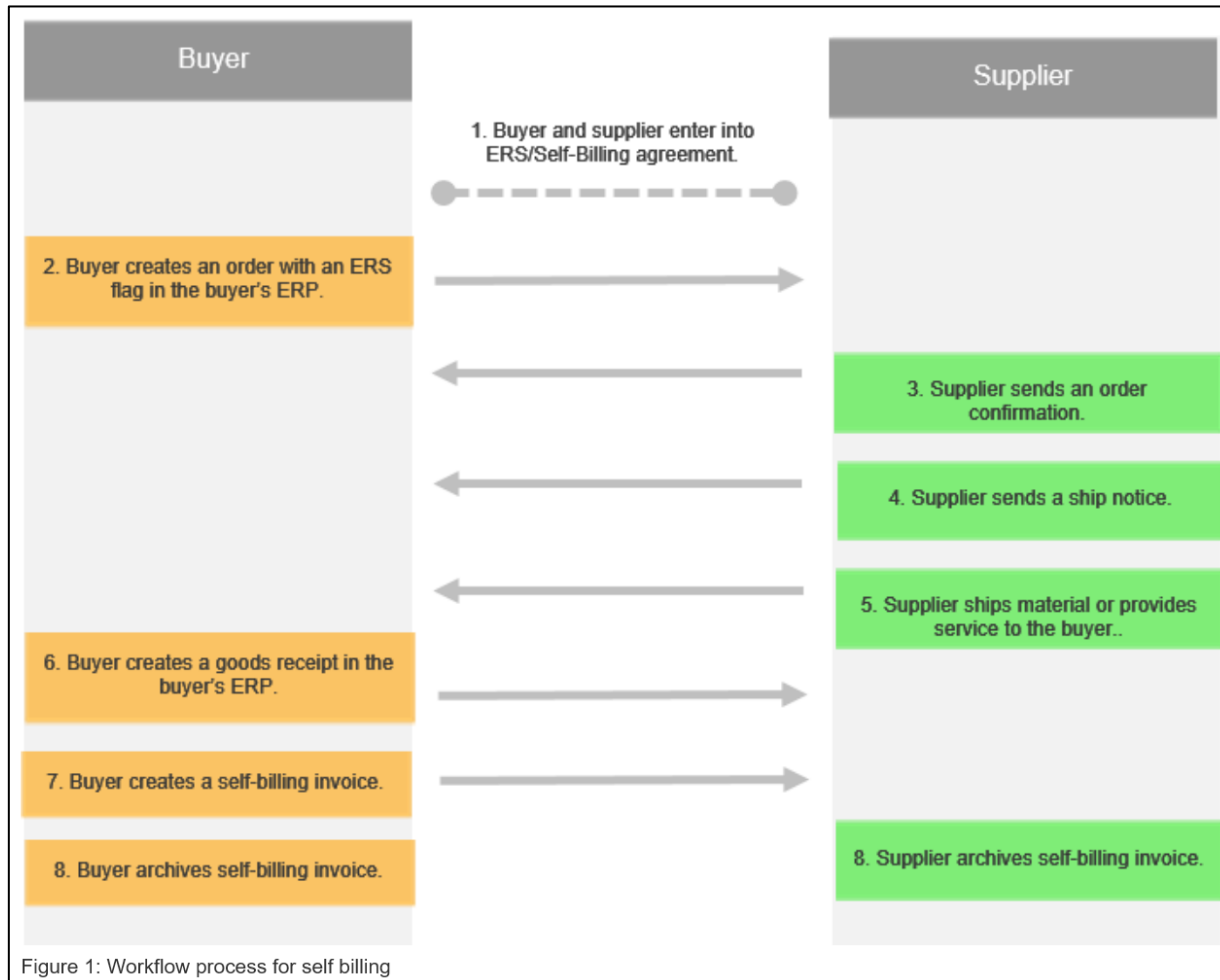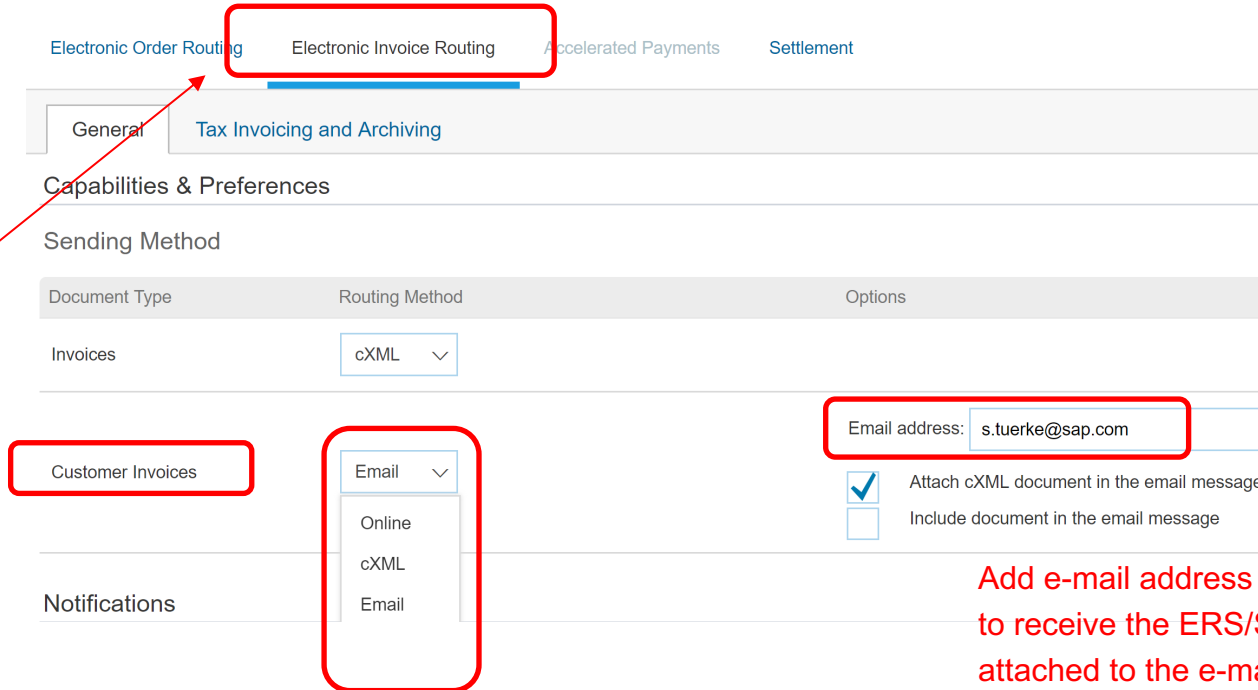
Feature at a Glance

Introducing: **Self-billing / Evaluated Receipt Settlement**

Supplier notification setup:

supplierlq@ariba.com
ANID: **AN02000038396**
Standard Package

Company Profile

Service Subscriptions

Account Settings

Customer Relationships

Users

Notifications

Account Hierarchy

Application Subscriptions

View All

Network Settings

Electronic Order Routing

Electronic Invoice Routing

Accelerated Payments

Remittances

Network Notifications

View All

Electronic Order Routing   Electronic Invoice Routing   Accelerated Payments   Settlement

General   Tax Invoicing and Archiving

Capabilities & Preferences

Sending Method

Document Type	Routing Method	Options
Invoices	cXML	

		Email address: s.tuerke@sap.com
Customer Invoices	Email	☑ Attach cXML document in the email message
	Online	☐ Include document in the email message
	cXML	
	Email	

Notifications

Chose ERS receive options

**Add e-mail address and opt in
to receive the ERS/Self-Billing document
attached to the e-mail**

Feature at a Glance

Introducing: **Self-billing / ERS**

Supplier Portal

GUI Format

Feature at a Glance

Introducing: **Self-billing / ERS**

Buyer Portal

PDF Format

Features

Operational Procurement

Guided Buying

1. Improved categorization of search results*

2. Support for Tax API with total landed costs

Core Procurement

1. Validate and enrich contract request data in an external system*

2. Saved search functionality for Queue and To Do searches

Catalog and Spot Buy

1. Apply catalog content enrichment rules across select suppliers*

Features

Operational Procurement

Purchasing and Invoicing

1. Delivery date value considered in fully confirmed line items validation*
2. Restrict partial credits for invoices*
3. Mask Price (Undisclosed Price) in Order Confirmations (Services)*
4. Hungarian e-invoicing enhancements*
5. Send line-item credit and debit memos after invoice is received in ERP system*
6. Auto-reconcile invoices on receiving full credit*
7. Automatically create invoice line items for ICS invoices from PO and receipt documents*
8. Auto generation of requisitions for fixed/recurring fee items of a release order contact*
9. Validate and Enrich Invoice Data in an External System*
10. Invoice exceptions by invoice type*
11. Price adjustment for integrated line item credit and debit memos

Features

Operational Procurement

Purchasing and Invoicing

12. Tax invoicing line item debit memo for Chile

13. Comments from receipts included in autogenerated credit memos

14. Make selection of supplier optional for service line items

Features

SAP Ariba Solutions for Direct Spend

Sourcing for Direct

1. BOM Roll-ups and Costing

Features

Technology

Forms

1. Ability to import external source data in to Custom Forms in bulk*

Platform

1. Disable email notifications to large groups*
2. Minor enhancements on SAP Ariba API Developer Portal

Invoicing

1. Enhancements to invoices approval and invoice search*

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Thank you.

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