



Hide Price on Purchase Orders

Manjula Kumar, Product Manager
Johan Holm, Solution Management
January 2018

Confidential

Important notice

This information reflects the status of SAP Ariba solution planning as of **January 2018**. All such information is the Confidential Information of SAP Ariba (per the contract between or companies), and must not be further disclosed, as stated in the confidentiality clause of that contract. This presentation contains only intended guidance and is not binding upon SAP Ariba to any particular course of business, product strategy, and/or development. Its content is subject to change without notice. SAP Ariba assumes no responsibility for errors or omissions in this document. SAP Ariba shall have no liability for damages or any kind including without limitation direct, special, indirect, or consequential damages that may result from the use of these materials.

Hide Price on Purchase Orders

In Ariba P2P solutions, a purchasing user can create a requisition for non-catalog items. The user usually enters an estimated price on these non-catalog item, as the final price may not have been negotiated with the vendor. This estimated price on non-catalog item, helps the buyer to ensure that the approval is received from the appropriate approvers for the expected value of goods and services.

The buyer organizations want a capability to hide or mask the 'estimated price' from the supplier on the order on the Ariba Network. In the absence of this capability, there have been instances wherein the vendor have actually charged a much higher price, from the buyer organization.

Feature description

Introduce 2 new parameters

- 'AllowMaskingOfPriceOfNonCatalogItemsFromSupplier' (Param1)
- 'AllowMaskingOfPriceOnCollaborationItemsFromSupplier' (Param2)

If any of these parameters are set to true it will result in displaying a checkbox 'Hide Price from Supplier' next to the price field of an Item on a PR and Collaboration Request respectively. By default these parameters are set to false.

A **new group**, 'Hide Price from Supplier' will be introduced. The users belonging to this new user group 'Hide Price from Supplier' as well as users with 'Purchasing Agent' and 'Edit Approvable' group permissions, will have the option to edit the checkbox to hide the price & amount from the supplier.

Hide Price for Non-Catalog Items

- If parameter **AllowMaskingOfPriceOfNonCatalogItemsFromSupplier** is enabled, and the user belongs to the group **Hide Price from Supplier**, an option to hide price from supplier is available

SAP Ariba

AW Options... AQL Queries: 5

Go to Dashboard

Search, Print, Help, Chad Noll

Create Non-Catalog Item

Print Add to Cart Cancel

Full Description: * NonCatalog1 - Hide Price

Commodity Code: * Apparel and Luggage and Personal Car... ▾

Account Type: * Expense ▾

Quantity: 1

Unit of Measure: each ▾

Price: * \$15.00 USD ▾

Additional Pricing Details ⓘ

Hide Unit Price from Supplier: ⓘ

Amount: \$

Supplier Information

Supplier: JCN Technologies (AN - Fulfillment FT) ▾

Contact: Fritz Lohr : STUTTGART [select]

Payment Terms: Net 45, 2%/30, 3%/20 [select]

Supplier Part Number: _____

Supplier Auxiliary Part ID: _____

Add to Cart Cancel

Collaborate With Suppliers

Collaborative requisitioning allows you to work with multiple suppliers to get the best possible price

Enable Collaboration

Custom(L): * TestLine:Fri Oct 27 04:1 ⓘ

Choose whether to hide the item's unit price from suppliers. When unit prices are hidden, the corresponding amount values are automatically hidden.

Hide Price in Collaboration Requests

- Hide Price option available for “Not to exceed” and “Negotiable” options
- New option to hide price

PR1320873513252: t5

Print

OK

Line Item Details

No.: 2

Full Description: Maps & Globes, Map Measurer, Simply run it along the route to be measured. One side shows miles and kilometers. The other side shows statute miles, kilometers and nautical miles. Attached magnifier, zippered case.

Supplier Part Number: FullSubscription111

Supplier Auxiliary Part ID:

Qty: 1

UOM: each

Price: \$12.97 USD

Negotiable

Hide Price from Supplier: Yes No

Fixed

Negotiable

Not to Exceed

Commodity Code: Charts or maps or atl

ERS Allowed: Yes No

Invited Suppliers

JCN Technologies (AN - Fulfillment FT)

Fritz Lohr : STU

Collaborate with supplier(s) for this item: Yes

Supplier View of Purchase Order

- Price hidden for supplier
- If any item is hidden, the total amount is hidden

https://app184.lab1.ariba.com:9461/Supplier.aw/100251101/aw?awh=r&awssk=GSgPVs57

New York, NY 10037
United States
Phone: +1 (212) 4156000
Fax: +1 (212) 4156140
Email: nobody@ansmp.ariba.com

cathy edit 1/13/2012 test org sync
Sunnyvale, CA 94089
United States
Phone: +1 (789) 39017838
Fax: +1 (650) 3902010
Email: dd@ariba.com

(New)
BPO36
Amount: Undisclosed
Version: 1

Payment Terms ⓘ
3% 20 NET 45
2% 30 NET 45

Routing Status: Sent
BPO Status: Open
BPO Type: Release Required
Amount Available: Undisclosed
Effective Date: 1 Jun 2016
Expiration Date: 31 Jul 2016
Related Documents: BPO36-R1

Other Information
View more >

SHIP ALL ITEMS TO
New York Sales
4500 8th Avenue
New York, NY 10037
United States
Ship To Code: US006
Phone: +1 (212) 4156000
Fax: +1 (212) 4156140
Email: nobody@ansmp.ariba.com

BILL TO
New York Sales
4500 8th Avenue
New York, NY 10037
United States
Phone: +1 (212) 4156000
Fax: +1 (212) 4156140
Email: nobody@ansmp.ariba.com

DELIVER TO
Chad Noll
New York Sales

Line Items

Line #	Part # / Description	Type	Category	Price
1	NEWHEIRARCHYabc236 VGA Mitsubishi Monitor HD15M/DB25M	Material		Undisclosed

Order submitted on: Monday 20 Jun 2016 4:01 PM GMT+05:30
Received by Ariba Network on: Monday 20 Jun 2016 4:06 PM GMT+05:30
This Purchase Order was sent by ES300_373 AN71000002345 and delivered by Ariba Network.

Sub-total: Undisclosed

Create Invoice | Hide | Print | Download PDF | Export cXML | Download CSV | Resend

Done




Supplier View of Collaboration Request

Collaboration Requests

Search Filters

Total Amount shows as Undisclosed in AN, if 'Hide Price from Supplier' is checked for even 1 item.

Collaboration Requests

<input type="checkbox"/>	Request #	Title	Customer	Received Date ↓	Purchase Or	Amount	Status
<input type="checkbox"/>	 PR1320873513323-R10388550	TestMaskPrice1	jUnitOrg - 10K8I9JI53729cb71002350344a	23 Oct 2017 11:31:52 AM		Undisclosed	Request Received - Supplier Response Required
<input type="checkbox"/>	 PR19-R16	3 line proposal	jUnitOrg - ySlyx1W4537fb29c10028001037	19 Oct 2017 2:45:29 PM		\$145.90 USD	Request Received - Supplier Response Required
<input type="checkbox"/>	 PR18-R15	Multi line	jUnitOrg - ySlyx1W4537fb29c10028001037	16 Oct 2017 5:33:55 PM		\$130.95 USD	Awaiting Response from Buyer

Supplier Views Collaboration Request

[Go back to Collaboration Requests](#)

Collaboration Status - TestMaskPrice1

View the status of this collaboration request. View all related documents and send and view messages.

Collaboration Request

Reference ID: PR1320873513323-R10388550
Collaboration Title: TestMaskPrice1
Request Date: Mon, 23 Oct, 2017
Requester: Chad Noll

Last Message (0 messages unread)

[Send Message](#)

To send a message to the requester, click the **Send Message** link, and enter your message. Messages are shared only between your organization and the buying organization.

Price, Amount and Total Amount show as 'Undisclosed'

Current Documents

[Hide Details](#)

Name ↑	Date Submitted	Status	Qty	UOM	Price	Total	Actions
<input checked="" type="checkbox"/> Collaboration Request PR1320873513323-R10388550	Mon, 23 Oct, 2017	Request Received - Response Required				Undisclosed	Respond
1. Adapter DB9M/MD6M Logitech Trackman			10	each	Undisclosed	Undisclosed	
▼ Line Item Details							
Collaborate: Yes							

All Messages

[Send Message](#)

Supplier Responds with Proposal

Browser tabs: an AN.2017.10 (AN.2017.10.r X), Ariba Network Admin X, Ariba Spend Management X

Address bar: https://svcqass.ariba.com/Buyer/Main/aw?awh=r&awssk=S46_SbJc&realm=p2pTeSg-2&pa 90% Search

Bookmarks: Most Visited, Getting Started, GRIV, Aha!, Cirrus, Engineering Metrics - ...

Collaboration Status - TestMaskPrice1

View the status of this collaboration request. View all related documents and send and view messages.

Collaboration Request

Reference ID: PR1320873513323-R10388550

Collaboration Title: TestMaskPrice1

Request Date: Mon, 23 Oct, 2017

Requester: Chad Noll

Last Message (0 messages unread)

[Send Message](#)

To send a message to the requester, click the **Send Message** link, and enter your message. Messages are shared only between your organization and the buying organization.

Current Documents

[Hide Details](#)

Name ↑	Date Submitted	Status	Qty	UOM	Price	Total	Actions
Collaboration Request PR1320873513323-R10388550	Mon, 23 Oct, 2017	Request Received - Response Required				Undisclosed	Respond ▾
1. Adapter DB9M/MD6M Logitech Trackman			10	each	Undisclosed	Undisclosed	Respond
▼ Line Item Details							
Collaborate: Yes							

All Messages

No items

- [Respond](#) ▾
- [Respond](#)
- [Send Message](#)
- [Respond With Proposal](#)
- [Decline Request](#)
- [Revise Proposal](#)
- [View](#)
- [Messages](#)

Supplier Responds with Proposal

← Go back to Collaboration Requests

Create Proposal

PR1320873513323-P66: **TestMaskPrice1** | Items: 1 | Total: **Undisclosed**

Next

Exit

Review the items you chose to include in your response. Click **Include** or **Exclude** next to an item to include it or exclude it from the proposal. Excluded [More](#)

Based on: Collaboration Request PR1320873513323-R10388550 - TestMaskPrice1 (*current*)

Include Or Exclude Items From Your Proposal

Selection	No. ↑	Description	Qty	Unit	Price	Amount
<input type="button" value="Included ▾"/>	1	Adapter DB9M/MD6M Logitech Trackman	10	each	Undisclosed	Undisclosed

Proposal [1]

Description ↑	Qty	Amount
Adapter DB9M/MD6M Logitech Trackman	10	Undisclosed

Price, Amount and Total Amount show as 'Undisclosed'

Next

Exit

Supplier Responds with Proposal

Ariba Network AV Options... Commits: 2 JCN Company Settings Kathy Fang JCN Help Center >>

← Go back to Collaboration Requests

Create Proposal PR1320873513323-P66: TestMaskPrice1 | Items: 1 | Total: Undisclosed Prev Submit Exit

1 Review and Select

2 Complete And Submit

Proposal [1]

Description ↑	Qty	Amount
Adapter DB9MMD6M Logitech Trackman	10	Undisclosed

▼ Line Items

1 Line Item Show Details

✓	No. ↑	Type	Description	Qty	Unit	Price	Amount
✓	1		Adapter DB9MMD6M Logitech Trackman	10	each	Undisclosed	Undisclosed

Actions ▼ | Add items

- Copy
- Edit
- Remove

Total Estimate: Undisclosed Update Total

Submit Message

Message:

Attachments: Add

Attachments - Entire Proposal Add Attachment

Prev Submit Exit

Price, Amount and Total Amount show as 'Undisclosed'

Supplier Responds with Proposal

Ariba Network AW Options... UCV Company Settings Kathy Fang JCN Help Center >>

← Go back to Collaboration Requests

Create Proposal PR1320873513323-P66: TestMaskPrice1 | Items: 1 | Total: Undisclosed OK Cancel

This is a summary of the item you selected. Change any editable field, and save your changes.

Line Item Details

No.: 1

Full Description: Adapter DB9M/MD6M Logitech Trackman

Supplier Part Number: AD964L 1

Supplier Auxiliary Part ID:

Qty: 10

UOM: each

Amount: Undisclosed

Price: \$0.00 USD i

Enter a price for the proposal

Comments - by Line Item

Add Comment

Attachments - by Line Item

Add Attachment

OK Cancel

1 Review and Select

2 Complete And Submit

Proposal [1]

Description ↑	Qty	Amount
Adapter DB9M/MD6M Logitech Trackman	10	Undisclosed

Price defaults to 0.00. Supplier is forced to edit and enter a proposed Price

[Go back to Collaboration Requests](#)

Collaboration Status - TestMaskPrice1

View the status of this collaboration request. View all related documents and send and view messages.

Collaboration Request

Reference ID: PR1320873513323-R10388550
 Collaboration Title: TestMaskPrice1
 Request Date: Mon, 23 Oct, 2017
 Requester: Chad Noll

Last Message (0 messages unread)

[Send Message](#)

To send a message to the requester, click the **Send Message** link, and enter your message. Messages are shared only between your organization and the buying organization.

Current Documents

[Hide Details](#)

Name ↑	Date Submitted	Status	Qty	UOM	Price	Total	Actions
Proposal PR1320873513323-P66	Mon, 23 Oct, 2017	Proposal Sent - Waiting For Response				\$80.00 USD	Respond ▾
1. Adapter DB9M/MD6M Logitech Trackman			10	each	\$8.00 USD	\$80.00 USD	
Line Item Details Collaborate: Yes							

All Messages

[Send Message](#)





Now that the proposal is sent, proposed price and amount are shown

Collaboration Requests

▶ Search Filters

Now that the proposal is sent, proposed amount is shown

Collaboration Requests

<input type="checkbox"/>	Request #	Title	Customer	Received Date ↓	Purchase Order	Amount	Status
<input type="checkbox"/>	 PR1320873513323-R10388550	TestMaskPrice1	jUnitOrg - 1OK8I9JI53729cb71002350344a	23 Oct 2017 11:45:43 AM		\$80.00 USD	Awaiting Response from Buyer
<input type="checkbox"/>	 PR19-R16	3 line proposal	jUnitOrg - ySlyx1W4537fb29c10028001037	23 Oct 2017 11:44:34 AM		\$145.90 USD	Awaiting Response from Buyer
<input type="checkbox"/>	 PR18-R15	Multi line	jUnitOrg - ySlyx1W4537fb29c10028001037	16 Oct 2017 5:33:55 PM		\$130.95 USD	Awaiting Response from Buyer
<input type="checkbox"/>	 PR17-R14	TwoLQ5.1	jUnitOrg - ySlyx1W4537fb29c10028001037	16 Oct 2017 5:21:44 PM		\$109.95 USD	Awaiting Response from Buyer

Buyer Views Supplier Proposal

SAP Ariba

[← Back](#)
AW Options...
Commits: 4
FULL PAGE REFRESH!!
✕



Help ▾

Chad Noll ▾

PR1320873513323 - TestMaskPrice1

Status: **Collaborating**

End Collaboration

Copy

Print

Summary

Collaboration

Orders

Receipts

History

View by: Supplier Line Item

Proposals

Hide Details

Name ↑	Contact	Status	Qty	UOM	Price	Total
<input checked="" type="checkbox"/> JCN Technologies (AN - Fulfillment FT) ▾	Fritz Lohr : STUTTGART	Proposal Received - Please Respond			\$80.00 USD	
1. Adapter DB9M/MD6M Logitech Trackman			10	each	\$8.00 USD	\$80.00 USD
<div style="background-color: #f0f0f0; padding: 5px;"> <p>▾ Line Item Details</p> <p style="margin-left: 20px;">Collaborate: Yes</p> </div>						

Hide Price on Purchase Orders

Current Problem

The purchasing user usually enters an estimated price on non-catalog items, as the final price may not have been negotiated with the vendor. This estimated price on non-catalog item, helps the buyer obtain approval from the appropriate approvers for the expected value of goods and services.

Solution

This feature introduces the capability for buyer to hide or mask the 'estimated price' from the supplier on the order on the Ariba Network. In addition, the feature is also extended to work on Collaboration Requests.

Benefits

With this feature, a buyer can estimate a price on a Requisition for budgetary and approval purposes, without exposing this as a commitment to the supplier.

Hide Price on Purchase Orders

Applicable to the Following:

- SAP Ariba Buying
- SAP Ariba Buying & Invoicing

Change Management for GA:

- None

Using this Feature:

Enabling

- Contact Ariba to set **Application.Purchasing.AllowMaskingOfPriceOfNonCatalogItemsFromSupplier** parameter
- Contact Ariba to set **Application.Purchasing.AllowMaskingOfPriceOnCollaborationItemsFromSupplier** parameter
- Assign users who should have the ability to hide price to the group “Hide Price from Supplier”

Prerequisites

- Feature NP-7848 must be enabled on Ariba Network for this functionality to flow from SAP Ariba Buying to Ariba Network. If the Ariba Network feature toggle is not enabled, the price will not be hidden even when the document is set to send as hidden. See <https://connectsupport.ariba.com/sites/item-view&/174538>

Limitations

- This is limited to non-catalog requisitions only
- This feature is not applicable to Copy Orders

Importing and Exporting Data

- NA

Changes to Existing Functionality or User Interface

- None

Johan Holm

Solution Manager

Johan.Holm@sap.com

Manjula Kumar

Product Manager

Manjula.Kumar@sap.com