

Level 11
201 Charlotte Street
Brisbane 4000 Australia
GPO Box 1410
Brisbane 4001 Australia

Dear Anglo American Supplier,

Coal Australia e-Commerce Notification Letter

As part of our ongoing drive to improve our processes and deliver value across the business, Anglo American Group Supply Chain are committed to implementing electronic procurement technology as a standard platform for conducting business with our suppliers.

The use of electronic document exchange solutions provide Anglo American with a proven mechanism to streamline internal administration and adhere to corporate governance best practice. This also provides numerous benefits to you as a supplier, which we believe will provide for more effective, efficient and reliable business transactions with one another.

As a supplier to Anglo American, this letter serves to inform you that our strategic partner in electronic transacting is SAP Ariba[®], who provide a range of business-to-business transacting platforms. These include three solutions that we are implementing across the majority of our Business Units globally including Anglo American Metallurgical Coal. The three platforms are; Ariba Network for the procure to pay documents, the Ariba Catalogue Solution for eCatalogues and Ariba Discovery for Request for Quotes.

Supplier Value Proposition

- Guaranteed delivery of documents and complete audit trail on all interaction between parties
- Significant reduction of payment disputes due to enhanced collaboration between buyers and suppliers on purchasing documents early in the procurement cycle
- Improved invoice processing time due to less manual processes and effective discrepancy resolution
- Enhanced collaboration for joining suppliers due to simplification of receiving and processing new orders
- Increased visibility of business opportunities (reduced instances of missing documents, missed deadlines or lack of communication) etc.
- Better transparency and visibility of the procurement process to improve our overall relationship

Implementation Approach

This is a global initiative and has been implemented across several Anglo American Business Units and we continue to actively enable suppliers to trade with Anglo American electronically on an ongoing basis. Implementation waves are planned to run over the next few months with completion planned for the 15th February 2019. During this time, you will be supported by a Supplier Enablement team that will communicate with you and provide the necessary information and support.

A member of the Anglo American plc group

Anglo American Metallurgical Coal Pty Ltd

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ABN 93 076 059 679

Next Steps

Over the coming days, SAP Ariba® will initiate the enablement process and provide you with more information about this initiative. We are committed to working with you and SAP Ariba® to ensure the success of this initiative and appreciate your support during the implementation of this initiative.

Nothing in this letter should be relied upon by you as constituting any representation or offer by Anglo American that migrating to the Ariba Network will result in Anglo American awarding future business to you.

If you are not the correct person to receive this communication, kindly forward this letter to the correct contact in your organisation and send an email with their details to EProcAdmin@angloamerican.com.

Should you have any concerns regarding this initiative, please do not hesitate to contact me, tracey.wright@angloamerican.com and cc EProcAdmin@angloamerican.com.

About Ariba as a SAP Company

If you want to find out more about SAP Ariba® please go to www.ariba.com. Queries related specifically to registration, can be directed to the SAP Ariba® Enablement team at angloanzse@ariba.com.

Yours sincerely

Regional Manager Supply Chain



Tracey Wright

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